



# **ST. FRANCIS INSTITUTE OF MANAGEMENT AND RESEARCH**

Approved by AICTE and Affiliated to The University of Mumbai

Grade 'A' Accredited by NAAC

ISO 9001:2015 Certified

## **PLACEMENT BROCHURE 2018 – MMS & PGDM**

Our  
**Galaxy**  
of Bright  
**Stars**

**Our Talent Today, Your Asset Tomorrow...**

## Board of Governors/ Governing Council



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(Superior General, CMSF)  
President/Chairman



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Member



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Member



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(Registrar-SFIMAR)  
Member



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(Former Director-NITIE, SFIMAR)  
Member



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Member



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(Former Principal-RBI)  
Member



Mr. Shailesh Naidu  
(Advocate, High Court of Mumbai)  
Member



Dr. S.S. Mohanty  
(Director-SFIMAR)  
Member Secretary

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**Bro. Alphonse Nesamony**  
Chairman, SFIMAR

The batch of 2016-2018 management student participants from St. Francis Institute of Management and Research, Borivli, Mumbai are determined to make a world of difference in their respective career avenues. Out of 180 students, a few are already placed in reputed organizations while some are contemplating joining their family businesses. All the other students are scouting for campus placement and other well deserved job opportunities. Right from the moment the students secured admission to the Institute they were completely focused on acquiring the necessary job skills in accordance with the changing socio, political, ethical and economic scenario of India and the World. The Management of the Institute and all other stakeholders along with the multifaceted level of collaboration from Corporate houses, Service sectors, our own Faculty/Staff members and the training & placement department of SFIMAR, paved the way for our students to gain world class in-house learning experiences and international exposure, keeping in mind 'developing one's own potential fully to contribute to the Organizations/Society at large'. The tool used in this process is taken from the vision of St. Francis Institute of Management and Research and the best management practices of the world.

Our organization's motto is "Service through Enterprise". We have 117 years of legacy and association with the people of goodwill. We are happy that every year hundreds of our student professionals are absorbed by renowned organization who provide them suitable employment and thus providing them with an opportunity for their growth and development in their personal lives. Certainly our management professionals will adjust and adopt to the new working environments and be ever ready to learn things to live a productive and well contented life. I wish God's choicest blessings on all our Industry partners and all our outgoing students as they step into their career path.



**Dr. S. S. Mohanty**  
Director, SFIMAR

We at St Francis Institute of Management and Research (SFIMAR) are preparing our students to become globally engaged citizen leaders who are competent, committed, competitive and compassionate. As businesses move towards adopting 21st century tools, and disruptive technology builds a strong foothold in industry, change is accelerating, the call for lean management practices and greater transparency has grown. SFIMAR places high emphasis on industry collaborations and developing an entrepreneurial spirit in its students. The rigorous curriculum, research and creative activities conducted by our highly qualified and experienced faculty, have groomed our students to be confident in the knowledge of their core discipline, adept at understanding and working with others from different fields. As future leaders, they have understood the need to be enablers of positive change- to implement sustainable solutions and act ethically. These talented individuals have embraced the concept of Stewardship- that is, putting aside self-interests for the betterment of others, taking care of resources and being passionate about leaving things better than they found them. These qualities coupled with the determination and innovative mind-set of our future management leaders, make them a fitting choice for today's dynamic businesses.

Since its inception in 2002, SFIMAR has an enviable track record of nearly 100 per cent placement every year. I am very proud to present our new cohort of MMS and PGDM graduating students who are well-equipped to make a significant contribution to business transformation. I wish them great progress in their career.

**“The greatest task before civilization at present is to make machines what they ought to be, the slaves, instead of the masters of men.”**

**-Havelock Ellis.**





**Sangeeta Varma**  
Manager,  
Corporate Relations & Placement (MCRP)

Dear Recruiter,

SFIMAR is recognized in the corporate world for its quality of education, ethical value system and innovative pedagogy. The Institute sets high standards of academic excellence and enables students to develop the abilities of critical thinking and effective decision-making that make them industry-ready professionals.

As a recognition of SFIMAR's adherence to quality management practices, it is our pleasure to share that SFIMAR was awarded Grade "A" by National Assessment and Accreditation Council of India (NAAC) in March 2016 and ISO 9001:2015 Risk-based Quality Management System Certification in July, 2016. With a view to preparing its students to be the leaders of the next generation, the Institute prides itself on having a well-established Career Development Centre (CMC) for its students. CMC organizes various programmes and sessions to make sure that the students meet the industry needs to gain a headstart at the workplace and make an early impact. CMC also assists corporates in identifying and connecting them with the right talent on campus while at the same time helping students identify and match their interests, abilities, values and honing their skill-sets to meet job-specific opportunities.

Student Skill Development Programme (SSDP) is the latest CMC offering which brings tailor-made training programmes and certifications to students. CMC also hosts a Corporate On-boarding programmes through which, students are apprised of organization culture and required skills by the Corporate On-boarding Partners. Students are then assigned projects which are executed as on-the-job corporate assignments to imbibe a sense of task ownership and responsibility. It enables students to have hands-on experience in management and they learn to innovate and think critically for better business solutions and efficient use of resources, resulting in higher and sustainable productivity. This unique programme hugely benefits companies and industry recruiters as it ensures that every recruitment at SFIMAR is a closely tailored solution to every job opportunity. With this, students are equipped to become effective organizational members when they join. The benefits are higher job satisfaction, better job performance and greater organizational commitment for employees and low attrition rates for employers.

SFIMAR brings you professionals with a varied talent pool and we trust that they will more than meet your expectations. We invite you to partner with us and make them a part of your development process. We believe that the SFIMAR talent you recruit today, will surely be an asset to your organization tomorrow.

**"Climbing to the top demands strength, whether it is to the top of Mount Everest or  
to the top of your career"**

**- Dr. A. P. J. Abdul Kalam.**

# Skill Development - Learning, Living & Leading



"Digital Marketing" Workshop



"Youth Leadership Programme", SFIMAR-TISS Collaboration



Group Discussion Competition - "Paricharcha"



"Mock Stock" - Intra- Collegiate Competition



MDP - "Entrepreneur in You"



"Project Management" Training



"Competitive Strategies for New Age Marketing" Session



"Developing Effective Communication" Session



# Alumni Interaction



Entrepreneur Excellence Award 2017 - Mr. Hardik Shah



Corporate Excellence Award 2017 - Mr. Sagar Biyani



Alumni - A Panelist



Alumni - A Trainer



Alumni - A Mentor



Alumni - An Adviser



Alumni - A Mock Interviewer



SFIMAR ALUMNI ASSOCIATION MEMBERS





SS& C GlobeOp CAII programme Launch



SS& C GlobeOp CAII programme – HR Head @ Launch



SS& C GlobeOp CAII programme Session



SS& C GlobeOp CAII programme Certification



Company In Campus -Transparent Value



Company In Campus –Decimal Point



Company In Campus –ICICI Securities



Company In Campus – UBM

## MMS Semester I

### Core Subjects

1. Perspective Management
2. Business Communication and Management Information Systems
3. Financial Accounting
4. Operations Management
5. Marketing Management
6. Managerial Economics
7. Business Statistics

### Electives

- a) Negotiation & Selling Skills
- b) Organizational Behaviour
- c) Business Ethics

## MMS Semester II

### Core Subjects

1. Marketing Management
2. Financial Management
3. Operations Research
4. Human Resources Management
5. Business Research Methods

### Electives

- a) Cost & Management Accounting
- b) Legal Aspects of Business & Taxation
- c) Entrepreneurship Management

## MMS Semester III

### Common Subjects – All specialization

- 1 International Business
- 2 Strategic Management (UA)

## FINANCE SPECIALIZATION

### Core Subjects

1. Financial Markets and Institutions
2. Corporate Valuation and Mergers & Acquisitions
3. Security Analysis and Portfolio Management
4. Financial Regulations
5. Derivatives and Risk Management  
Summer Internship

### Electives

- a) International Finance

## SYSTEMS SPECIALIZATION

### Core Subjects

1. Database Management System & Data Warehousing
2. Enterprise Management System
3. Big Data and Business Analytics
4. Knowledge Management
5. Software Engineering  
Summer Internship

### Electives

- a) Information System Security and Audit

## HRM SPECIALIZATION

### Core Subjects

1. Training & Development
2. Compensation and Benefits
3. Competency Based HRM and Performance Management
4. Labour Laws and Implications on Industrial Relations
5. HR Planning and Application of Technology in HR  
Summer Internship

### Electives

- a) Global HRM

## OPERATIONS SPECIALIZATION

### Core Subjects

1. Supply Chain Management
2. Operations Analytics
3. Service Operations Management
4. Manufacturing Resource Planning & Control
5. Materials Management  
Summer Internship

### Electives

- a) TQM



## **MARKETING SPECIALIZATION**

### **Core Subjects**

1. Sales Management
2. Marketing Strategy
3. Consumer Behaviour
4. Services Marketing
5. Product & Brand Management  
Summer Internship

### **Electives**

- a) Distribution & SCM

## **Semester IV**

### **Common subjects**

Project Management (UA)

## **FINANCE SPECIALIZATION**

Final Project (300 Marks)

### **Electives (Any 1)**

- a) Commercial Banking
- b) Business Analytics
- c) Venture Capital and Private Equity

## **SYSTEM SPECIALIZATION**

Final Project (300 Marks)

### **Electives (Any 1)**

- a) Strategic Information Technology Management
- b) System Applications and Case Study
- c) Managing Technology Business and IT
- d) Resource Management

## **HRM SPECIALIZATION**

Final Project (300 Marks)

### **Electives (Any 1)**

- a) OD and Change Management
- b) Strategic HRM
- c) Management of Corporate Social  
Responsibility in organizations
- d) Responsibility in organizations

## **OPERATIONS SPECIALIZATION**

Final Project (300 Marks)

### **Electives (Any 1)**

- a) Operations Applications and Cases
- b) Strategic Sourcing in Supply Management
- c) Operations Outsourcing & Off-shoring

## **HRM SPECIALIZATION**

Final Project (300 Marks)

### **Electives (Any 1)**

- a) Integrated Marketing Communications
- b) Business to Business Marketing
- c) International Marketing
- d) Trends in Marketing

**TRIMESTER 1:  
BUILDING BLOCKS OF MANAGEMENT**

- 1.1 Perspective Management
- 1.2 Financial Accountancy
- 1.3 Managerial Economics
- 1.4 Quantitative Methods
- 1.5 Legal Aspects of Business & Taxation
- 1.6 Organisational Behaviour & Cross Cultural Management
- 1.7 Personal Effectiveness and Corporate Communication

**TRIMESTER 2:  
PRIMER TO SPECIALIZATIONS**

- 2.1 Human Resource Management
- 2.2 Marketing Management
- 2.3 Financial Management
- 2.4 Managerial Costing & Control
- 2.5 Operations Management
- 2.6 Macro Economics
- 2.7 Research Methodology

**TRIMESTER 3:  
FUNCTIONAL SPECIALIZATIONS**

**Common Subject**

- 3.1 Operations Research

**Finance**

- 3.2 Advanced Financial Management
- 3.3 Strategic Cost Management
- 3.4 Derivatives and Risk Management
- 3.5 Financial Markets, Institutions and Products
- 3.6 Valuation and Mergers and Acquisition
- 3.7 Security Analysis and Portfolio Management
- 3.8 International Finance

**Marketing**

- 3.2 Marketing Strategy & Practices
- 3.3 Integrated Market Communication
- 3.4 Rural Marketing & Sales Management
- 3.5 Distribution & Supply Chain Management
- 3.6 International Marketing
- 3.7 Product & Brand Management
- 3.8 Consumer & Industrial Buying Behaviour

**Human Resources Management**

- 3.2 Learning and Development
- 3.3 Competency Mapping and Performance Management
- 3.4 HR Planning and HR Audit
- 3.5 Compensation, Benefits and Reward System
- 3.6 Industrial Relations
- 3.7 Organization Development and Change Management
- 3.8 Building Learning Organisation and Knowledge Management

**TRIMESTER 4:  
SECTORIAL SPECIALIZATION**

**Common Subject**

- 4.1 International Business

**Finance - Financial Markets**

- 4.2 Mutual Fund & Alternative Investment
- 4.3 Treasury and Risk Management
- 4.4 A - Financial Planning & Wealth Management  
B- Commodities Markets
- 4.5 Fixed Income Securities
- 4.6 A- Behavioural Finance  
B- Global Financial Markets
- 4.7 Open Elective - Financial Modelling
- 4.8 Summer Internship

**Marketing - Retail Management**

- 4.2 Media Planning & Strategy
- 4.3 Managing Retail Environment
- 4.4 Retail Strategy and Retail Branding
- 4.5 Advertising and Public Relations
- 4.6 Mall Management and Retail Store Management
- 4.7 Social Media Marketing & Digital Marketing
- 4.8 Summer Internship

**HRM - International Business**

- 4.2 Foreign Trade Financing & Documentations
- 4.3 International HRM
- 4.4 International Logistics Management
- 4.5 Legal Aspects of International Trade
- 4.6 A. Global Business Strategy  
B. International Economics
- 4.7 Open Elective - HR Trend, Process Design and Automation
- 4.8 Summer Internship



**TRIMESTER 5:**

- 5.1 Business Environment and Ethics
- 5.2 Leading and Managing Projects
- 5.3 Business Analytics
- 5.4 High Performance Leadership
- 5.5 (F) Financial Market Regulation & Compliance
- 5.5 (M) a) Service Marketing  
b) Negotiation & Selling Skills
- 5.5 (H) Employment Laws

**TRIMESTER 6:  
INDUSTRY INTEGRATION**

- 6.1 Strategy and Leadership
- 6.2 Personal & Corporate Image Building
- 6.3 Industry Based Capstone Project Work

**Beyond Syllabus at SFIMAR...**

- ★ Internships
- ★ Live Projects
- ★ Certifications
  - Project Management
  - Alternate Investment Industry
  - Digital Marketing
  - HRMS
  - Excel & Advanced Excel
- ★ Mock Stock Training
- ★ Personality Development
- ★ Community Services

*and many more...*

## Intellectual Capital

### FACULTY

<b>Dr. Subhransu Sekhar Mohanty</b> (Director)	Ph. D., MBA, M. Com.
<b>Dr. G. Ramesh</b> (Programme Head, MMS)	Ph. D., M. Phil., MBA, M. Sc., FDP (IIM - Indore), UGC-NET (Management)
<b>Dr. Sulbha Raorane</b> (Programme Head, PGDM)	Ph. D., M. Phil., CHR, MBA, M. Com., LLM
<b>Dr. Natika Poddar</b> (Programme Head, MFM/MMM)	Ph. D., ICWAI (Inter), PGDFM, CPCM, DTM, MBA, M. Phil., M. Com.
<b>Dr. Smita Jesudasan</b>	Ph. D., MBA, M. Phil., M. Com., UGC-NET (Commerce), UGC-NET (Management)
<b>Dr. Sinimole K. R.</b>	Ph. D., M. Sc. (Operations & Computers)
<b>Dr. Vinita Bhatia</b>	Ph. D., MBA, M. Com., UGC-NET (Management), UGC-NET (Commerce)
<b>Mr. Akhilesh Yadav</b>	MMS (Finance), UGC-NET (Management), B. Sc.
<b>Mr. Jackson John</b>	MBA, M. Sc., FDP (IIM - K)
<b>Mr. Jestin Johny</b>	MBA - Marketing, DHRM, B. Com.
<b>Mr. Kiran Rodrigues</b>	MMS, UGC-NET (Management)
<b>Mr. Pushkar Parulekar</b>	MMS- Finance, B. E. - EXTC, UGC-NET, Ph. D*
<b>Mr. Paul P. Alukal</b>	PGDM (IIM - Indore), B. Tech., UGC-NET
<b>Ms. Sanchayata Banerjee</b>	PGDM (Marketing), M. A. - Economics, M. A. - Applied Maths, Ph. D*
<b>Ms. Shilpa Peswani</b>	FCMA, M. Com, PGDFM, UGC-SET (Commerce), Ph. D*
<b>Ms. Simmi R. Prasad</b>	MBA, M. A. (Public Ad.), B. Sc. - Electronic, UGC-NET
<b>Ms. Sujeesha Naidu</b>	MBA, M. Phil., CDAC, Ph. D*
<b>Mr. Vaibhav Kulkarni</b>	MBA, LLB
<b>Ms. Vaishali Kulkarni</b>	MBA, MCM, Ph. D*
<b>Ms. Vasudha Rao</b>	M. Phil., MCM, e-DAST, DAPR, Ph. D*
<b>Col. Venkat Raman</b>	M. Phil, MBA (Marketing & H. R.), M. Sc. (Psy), M. Tech. (Civil)

### ADJUNCT FACULTY

<b>Dr. Mohan Mathew</b>	Ph.D., M.A. - Economics.
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\* Currently Pursuing



### VISITING FACULTY

<b>C.A. Gurunath Pillai</b>	F. C. A., PGDFM, M. Com.
<b>C.A. Salman M. S. Sakarwala</b>	C. A., M. Com.
<b>Dr. Prashant Shelar</b>	Ph. D., M. Phil. (Com.), PGDBM, E-MBA, M. Com. (Mgmt), M. A. (English)
<b>Mr. Devendra Bhatt</b>	PGDMS, B. E. (Production)
<b>Mr. Niranjana Amte</b>	Diploma in Business Administration - JBIMS, B. E. (Electronics & Telecom)
<b>Mr. Pankaj Mathpal</b>	CFP, CIWM, CWM, CPFA
<b>Mr. Pradeep Owalekar</b>	MMM, PGDBM, B. Tech
<b>Mr. Ravi K. Derhgawen</b>	PGDM, B. Sc. (Hons) in Physics
<b>Mr. Suyog Keluskar</b>	MBA, B. E-Mechanical
<b>Ms. Aparna Kanchan</b>	MMM - Marketing, Diploma in Public Relations, B. Com. - Accountancy
<b>Ms. Madhumita Ghosh</b>	MBA (Finance)
<b>Ms. Rekha Mishra</b>	M. A. Economics
<b>Ms. Sakshi Khatri</b>	M. Phil. MBA, M. Com., B. Ed.
<b>Ms. Satyavati Rao</b>	M. Sc. Mathematics
<b>Ms. Subhashini Naikar</b>	PGDHRM, M. Com. (Management), M. Phil.
<b>Ms. Vrushali Mhatre</b>	C. A., I. C. W. A.



ACADEMIC ENHANCEMENT  
VALUE CHAIN PROGRAMME

REMEDIAL LECTURES  
PERSONALIZED COACHING  
ASSIGNMENTS  
APTITUDE & TECHNICAL TESTS  
CORPORATE GROOMING PROGRAMME  
GROUP DISCUSSIONS

FILM SCREENING  
MENTORING  
INDUSTRIAL VISITS  
FUNCTIONAL QUIZ  
CURRICULUM  
ADD-ON DISCUSSIONS

AUTOMATED LIBRARY SYSTEMS  
REAL - TIME TRAINING  
SUMMER PROJECT PRESENTATIONS  
STUDENT DEVELOPMENT PROGRAMME  
CURRENT AFFAIRS QUIZ  
GD'S & CASE STUDY  
RESEARCH SEMINARS  
AUDIO - VISUAL SEMINARS & GUEST LECTURES

LEAD BY EXAMPLE PROGRAMME  
RESEARCH VALUE CHAIN PROGRAMME  
FIELD SURVEYS  
L I V E PROJECTS  
TEACHING METHODOLOGY

REPLICATION PROJECTS  
ON-LINE CLASS TESTS  
PEER-TO-PEER TEACHING STYLE  
THOUGHT LEADER PROGRAMME



# Awards & Achievements



2nd prize for Inter-Collegiate GD Competition @ BMA



1st prize - Brand Oceania @ ICAR - Hyderabad



2nd prize - ideathon @ IIM Indore

## MMS & PGDM – I: Summer Placement (Batch 2017-19)

Sr.	Name	Age	Gender	Grad	Exp. in months	Sr.	Name	Age	Gender	Grad	Exp. in months
<b>FINANCE</b>											
1	Clayton Gomes	24	M	BMS	36	61	Miral Lad	21	F	B.Com	Fresher
2	Jimmy Dmello	23	M	BMS	27	62	Nandani Yadav	20	F	B.Com	Fresher
3	Sagar Metha	24	M	BAF	24	63	Pragya Pandey	25	F	B.Tech	Fresher
4	Ashley Fargose	24	M	BAF	18	64	Manthan Valand	21	M	B.Com	Fresher
5	Siddesh Nayak	23	M	BMS	18	65	Rebekah Rodrigues	22	F	B.Com	Fresher
6	Joel Correia	23	M	B.Com	15	66	Rushikesh Naik	22	M	BMS	Fresher
7	Nasline L. Dmello	21	M	B.Com	15	67	Simon Quinny	25	M	B.Com	Fresher
8	Shalet Binu	23	F	BMS	15	68	Vaibhavi Dhanawde	20	F	BMS	Fresher
9	Carolyn Mathew	23	F	B.Com	14	69	Yash D. Doshi	21	M	BAF	Fresher
10	Mitesh Gohil	22	M	B.Com	12	70	Merwyn F. Pinto	22	M	B.Com	Fresher
11	Michelle Ferrao	22	F	B.Com (B&I)	12	71	Mrunali V. Deshmukh	22	F	BAF	fresher
12	Mayur Jhawar	23	M	BMS	11	72	Mukul Sharma	20	M	BMS	Fresher
13	Revant Shah	26	M	B.E. - Mech.	11	73	Neha T. Bole	23	F	B.E- EXTC	Fresher
14	Aaron Antony	22	M	BMS	10	74	Neha Yadav	25	F	M.Com	Fresher
15	Smisha R. Varghese	23	F	BAF	10	75	Nestor Sequeira	21	M	BMS	Fresher
16	Melbourne F. D'Costa	22	M	M.Com	9	76	Onkar Patole	22	M	BMS - Fin.	Fresher
17	Minal Patil	22	F	BAF	9	77	Pranay Y. Bisht	22	M	B.Com	Fresher
18	Johann Henriques	22	M	B.Com	7	78	Prerana Rao	21	F	BBI	Fresher
19	Joann Correia	23	F	BAF	6	79	Princelee S. Dsilva	21	M	B.Com	Fresher
20	Deena D'Costa	22	F	B.Com	5	80	Priyesh Chamudia	21	M	B.Com	Fresher
21	Juelee Dalvi	22	F	BAF	5	81	Rini H. Aranha	23	F	B.E. - Comp.	Fresher
22	Nikhil Tanna	22	M	B.Com	5	82	Rohan D'Souza	23	M	B.Com	Fresher
23	Neeraja S. Surve	21	F	BMS	5	83	Rohini Save	26	F	M.Sc.	Fresher
24	Jyoti Gupta	22	F	BBI	4	84	Romario R. Gomes	22	M	BAF	Fresher
25	Bhavesht Waghela	22	M	B.Com	2	85	Ryan Z. Mendonca	21	M	BAF	Fresher
26	Afreen Khan	22	F	B.Sc.	Fresher	86	Salen S. Dbritto	21	M	B.Com	Fresher
27	Akshay Pawar	21	M	B.Com	Fresher	87	Sampras G. Alphanso	21	M	B.Com	Fresher
28	Allister Sequeira	24	M	B.Com	Fresher	88	Sandesh B. Mohite	22	M	BAF	Fresher
29	Annet Mudaliar	22	F	B.Com	Fresher	89	Sharon C. D'Silva	22	F	BBI	Fresher
30	Anushka Naidu	21	F	B.Com	Fresher	90	Sheldon F. Farrow	22	M	B.Com	Fresher
31	Bhushan Kadam	22	M	B.Com	Fresher	91	Siju C. Kuzhiturayil	21	M	BMS	Fresher
32	Carol M. John	22	F	BAF	Fresher	92	Sowmya Acharya	22	F	BAF	Fresher
33	Darshini Mehta	20	F	B.Com	Fresher	93	Swati Surendranath	22	F	B.Com	Fresher
34	Diana D'Costa	22	F	B.Com	Fresher	94	Vipul Shetty	21	M	B.Com	Fresher
35	Diane Dale	21	F	B.Com	Fresher	95	Mihir Rohit Doshi	21	M	BAF	Fresher
36	Divya Bavdekar	21	F	B.Com	Fresher	96	Yogita P. Naik	21	F	BAF	Fresher
37	Elaine Freny Alva	22	F	B.Com	Fresher	97	Marvin A. Nunes	22	M	BBI	Fresher
38	Erica Pinto	23	F	BAF & M. Com	Fresher	98	Ryan R. lopes	23	M	BMS	Fresher
39	Gayatri Sawant	21	F	BBI	Fresher	99	Aishwarya Soni	20	F	B.Com	Fresher
40	George Abel	22	M	BAF	Fresher	100	Yash Rakholiya	22	M	B.Sc. - IT	Fresher
41	Jagruti Bhoir	21	F	B.Com	Fresher	<b>HUMAN RESOURCES</b>					
42	Joel Smith Rebello	22	M	B.Com	Fresher	1	Usha Gawade	27	F	B.Sc.	42
43	Jordan Tuscano	22	M	BMS	Fresher	2	Ruchika Rane	24	F	B.Sc.	31
44	Joyna D'Souza	22	F	B.Com	Fresher	3	Rosewal Almeida	25	M	B.Sc. - IT	30
45	Larentia Nunes	21	F	B.Com	Fresher	4	Erica Miranda	23	F	BA (Eco.)	29
46	Lavanya Jose	22	F	B.Com	Fresher	5	Dhanashree Chavan	23	F	BBA	18
47	Lolitaveera Dsouza	22	F	B.Com	Fresher	6	Claudia Noronha	22	F	B.Com	12
48	Maxwell Tuscano	22	M	B.Com	Fresher	7	Nidhi Mehta	23	F	B.Com	10
49	Meghna Kanchan	21	F	BAF	Fresher	8	Ashwini Kavali	23	F	BMS	9
50	Amar Shirgavi	23	M	B.E	Fresher	9	Sophia Deva	24	F	B. Pharm	6
51	Ashna Nambiar	20	F	BMS	Fresher	10	Andrea Dias	21	F	BMS	Fresher
52	Bansri Patel	21	F	B.Com	Fresher	11	Anns Kalaparampil	21	F	BBA	Fresher
53	Chitra Salian	24	F	B.Com	Fresher	12	Arison Almeida	22	M	B.Com	Fresher
54	Daniel P. Kuppala	20	M	B.Com	Fresher	13	Gavin Rodricks	22	M	B.Com	Fresher
55	Ela Narvekar	21	F	B.Com	Fresher	14	Jeslina D'Abreo	20	F	B.Com	Fresher
56	Harshit Shetty	21	M	B.Com	Fresher	15	Ruel D'Costa	22	F	BMM	Fresher
57	Jinu Joseph	23	F	B.Com	Fresher	16	Saloni Sawe	22	F	BMS	Fresher
58	Karan Karkera	23	M	B.Com	23	17	Sasha Marie Dias	21	F	B.Com	Fresher
59	Mallika Mishra	24	F	B.Com	Fresher	18	Sylvia Khandagale	20	F	BBA	Fresher
60	Jimi Rakesh Shah	22	M	B.Com	Fresher	19	Anupama Pramanick	22	F	B.Com	Fresher



## MMS & PGDM – I: Summer Placement (Batch 2017-19)

Sr.	Name	Age	Gender	Grad	Exp. in months
20	Jinal Shah	21	F	B.Sc. - IT	Fresher
21	Joslyn Gomes	21	F	B.Com	Fresher
22	Nilakshi Naik	23	F	B.Com	Fresher
23	Rishita Thakker	22	F	BMS	Fresher
24	Savio Lobo	27	M	B.Com	Fresher
25	Sanjukta Kadam	22	F	B.Com	Fresher

### INFORMATION TECHNOLOGY

1	Pranav Deepak Panchal	33	M	M.E.- IT	36
2	Anju Abraham	24	F	B.Sc - I.T.	9
3	Brendon D'Souza	22	M	B.Sc - I.T.	6
4	Chinmay Desai	23	M	B.E. - EXTC	Fresher

### MARKETING

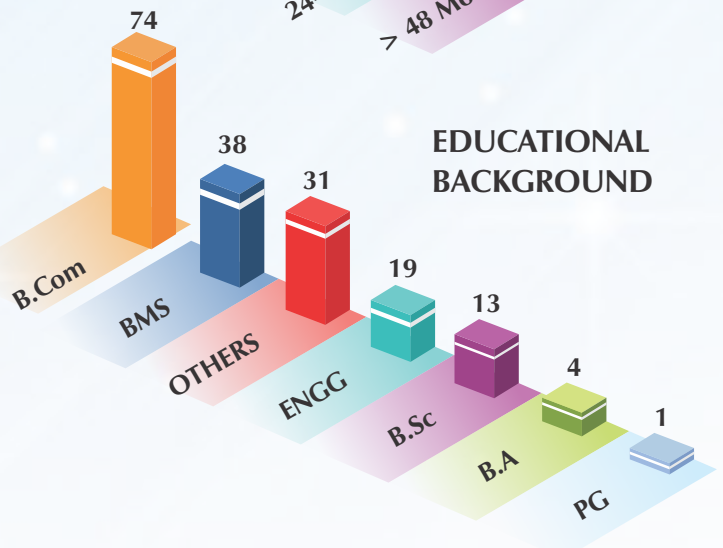
1	Arvind Gupta	23	M	BMS	32
2	Charmi Panchal	22	F	BMS	30
3	Suryavijay Sharma	23	M	B.Com	30
3	Vikashmani Tiwari	24	M	BMS	30
4	Jigar Shah	25	M	M. Com	25
5	Aditya Shashidharan	26	M	B.Com	24
6	Binoy Dsilva	26	M	B.E. - EXTC	23
7	Nithun Narayanan	24	M	B.Sc. - IT	23
8	Aditya Bane	23	M	B.Com	22
9	Kundan Kanaujiya	24	M	BAF	22
10	Rahul Anil Potdar	23	M	B.Com	18
11	Stanessa Fernandes	23	F	B.Com	13
12	Alston Dsouza	22	M	BBI	13
13	Swapnil Dilip Kapadi	24	M	BCA	12
14	Shruti Mohan Mulik	22	F	B.Com	9
15	Anagha Potdar	22	F	BMM	8
16	Bhushan Parekh	24	M	B.E.	7
17	Smitesh Paralkar	23	M	B.E. - IT	6
18	Prasadsingh Pardeshi	22	M	BMS	6
19	Ankita Tawade	23	F	BMS	2
20	Shishir Sahu	28	M	B.TECH.-IT	1
21	Queenie Cletus Colaco	22	F	B.Com	Fresher
22	Sae Taware	22	F	B.E. - Com.	Fresher
23	Sanket Narayan	23	M	B.Com	Fresher
24	Sean Christopher	24	M	B.E	Fresher
25	Soumya Sunish	22	F	B.Sc. - IT	Fresher
26	Vivek Jethava	21	M	BMM	Fresher
27	Anupama Aryal	22	F	BMS	Fresher
28	Ashish Bargotra	22	M	B.Sc	Fresher
29	Darryl Lopes	21	M	BMS	Fresher
30	Harshil Shah	21	M	B.Com	Fresher
31	JeenaThomas	23	F	B.E.-Comp.	Fresher
32	Joshua Dsouza	23	M	BMS	Fresher
33	Kunal Makwana	21	M	BMS	Fresher
34	Azlan Shaikh	21	M	BMS	Fresher
35	Hemant Kumawat	20	M	BMS	Fresher
36	Shubhankar Thakur	21	M	B.Com	Fresher
37	Marzina Pasware	22	F	B.Sc.	Fresher
38	Rachana Vyas	22	F	BMS	Fresher
39	Radha Chauhan	21	F	BMS	Fresher
40	Rakesh Kamati	23	M	BMS	Fresher
41	Saiju Jose	24	M	BMS	Fresher

### OPERATIONS

1	Glenn Issac	26	M	B.E. - Mech.	24
2	Sanket Bagwe	23	M	BMM	11
3	Suraj H. Pawar	23	M	B.E. - Mech.	10

Sr.	Name	Age	Gender	Grad	Exp. in months
4	Nitin N. Gowda	22	M	B.E. - Elect.	Fresher
5	Pratik P. Pagare	23	M	B.Sc. - Aero.	Fresher
6	Snehal P. Dhawale	24	F	B.E. - EXTC.	Fresher
7	Clifton D'Mello	23	M	B.E. - Mech.	Fresher
8	Dharmendra Pasi	22	M	B.E. - Mech.	Fresher
9	Parichay De	22	M	BBI	Fresher

## Class of MMS & PGDM - I: Summer Placement (Batch 2017-19)



## MARKETING



**JOSHUA VAZ (27)**

B.E. - I.T.

**Work Exp.:** 63 Months

Autovista – Maruti Suzuki (7), SC Auto Agencies (29), Serco Global Services (19) Fitsource Solutions Ltd. (8)

**Summer Project:** A study on customer satisfaction level & comparative sales performance analysis

**Company:** Crossword Bookstores Ltd.



**MAHESH RAMSHANKAR KANOJIA (29)**

BMS

**Work Exp.:** 40 Months

NPS (huf) (30), Sutherland Global Service (10)

**Summer Project:** A study on the customer preference of Reliance Securities

**Company:** Kantar IMRB



**NIKEETA ASHOK KOLTE (24)**

B.E. - IT

**Work Exp.:** 26 Months

MT Educare Ltd. (26)

**Summer Project:** A study on the impact of packaging on the buying behaviour of consumer & evaluation of customer satisfaction for Parksons Packaging Ltd

**Company:** Parksons Packaging Ltd.



**NINAD SHRIKANT SANKHE (25)**

BMM

**Work Exp.:** 18 Months

Wellness Vibe (18)

**Summer Project:** A study on impact of product sampling on retail store sales of Mapro Crush at Mira Road D-Mart Store

**Company:** Mapro Industries Ltd.



**DEVENDRA SINGH (23)**

BMS

**Work Exp.:** 17 Months

Serco (2), Property Consultancy Firm (15)

**Summer Project:** A study on customer satisfaction and preference of Reliance Mutual Fund.

**Company:** Indian Market Research Bureau (IMRB International)



**ROLISON RAJEL D'SILVA (26)**

B.Sc.- HS

**Work Exp.:** 51 Months

Grand Hyatt (6), Indigo Airlines (45)

**Summer Project:** A study on the market acceptability of HRMS & its importance to organization

**Company:** Opportune Technologies Pvt. Ltd.



**VINIT CHEDI SHAH (27)**

B.Com

**Work Exp.:** 28 Months

Concentrix (IBM) (28)

**Summer Project:** A study on sales and distribution model of fresh products- Amul Paneer

**Company:** Amul



**VIVEK KANUBHAI SONI (26)**

B.Com

**Work Exp.:** 22 Months

India Postal Services (post office), National Stock Exchange, HDFC Bank

**Summer Project:** A Study on mutual funds & creating customer awareness as an investment option

**Company:** ICICI Securities Ltd.



**SHEEBA FRANCIS (24)**

B.Com

**Work Exp.:** 18 Months

TCS Ltd. (18)

**Summer Project:** A study on the strategies adopted by Reliance Jio to expand its customer base in the telecom sector

**Company:** Reliance Jio Infocomm Ltd.



**ALAN LOUIS CHETTIAR (24)**

B.Com

**Work Exp.:** 15 Months

Ocwen Financial Solutions Pvt. Ltd. (15)

**Summer Project:** An exploratory study of the Indian book market & its implications on the working of institutional business department in Crossword Bookstores.

**Company:** Crossword Bookstores Ltd.





**JASON ARANHA (23)**  
B.Com  
**Work Exp.:** 13 Months  
Mitsui O.S.K Lines Pvt. Ltd. (13)

**Summer Project:** A study on preference level of Lodha customers.

**Company:** Kantar IMRB



**NEHA D. CHAWDA (23)**  
BMM  
**Work Exp.:** 12 Months  
Baldev Advertising Agency (12)

**Summer Project:** A study on competitive analysis in fruit Juice Industry for Paperboat - product of Hector Beverages Private Limited.

**Company:** Hector Beverages Private Limited.



**VAIBHAVI BHATT (24)**  
BMS M. Com  
**Work Exp.:** 12 Months  
Mt educare Ltd.- 12

**Summer Project:** A study on consumer behaviour (Dermatologist) and understanding the acceptance of Nadifloxacin+ Adapalene in acne management.

**Company:** Wockhardt Ltd.



**RAVISH SUMBLY (24)**  
B.Tech  
**Work Exp.:** 11 Months  
Jindal Drugs Pvt. Ltd. (7)  
Mondelez India Pvt. Ltd. (4)

**Summer Project:** A study on the analysis of factors influencing in selection of mobile service providers by B2B clients in Mumbai city.

**Company:** Reliance Jio Infocomm Ltd.



**LORRAINE D'SOUZA (22)**  
BMS  
**Work Exp.:** 08 Months  
Intelenet Global Services Pvt. Ltd. (8)

**Summer Project:** A study on the concept of Holistic Healthcare: its need and importance in corporates

**Company:** Wishing Well Global Health Pvt. Ltd.



**KENNETH STEVEN PEREIRA (26)**  
B.E. - IT  
**Work Exp.:** 12 Months  
CMC Ltd. (TCS) (12)

**Summer Project:** A study on the promotional activities (BTL) & distribution strategy of Asian Paints.

**Company:** Camphire



**RON PEREIRA (23)**  
BMS  
**Work Exp.:** 12 Months  
Axis Securities Ltd. (3), Kotak Mahindra Bank Ltd. (9)

**Summer Project:** A study on experience of 'The Bagtalk' customer

**Company:** The Bagtalk



**DARSHANA DHANPAL MADHANI (23)**  
BFM  
**Work Exp.:** 11 Months  
Hirani Group (11)

**Summer Project:** A study on consumer awareness regarding tampering of milk in Kandivali area for the brand AMUL

**Company:** Amul



**JOEL FERMINO CORREIA (25)**  
B.Tech  
**Work Exp.:** 09 Months  
Acrux Shipping Pvt. Ltd. (9)

**Summer Project:** A study on the current awareness and adoption of cloud based ERP by SME in Mumbai

**Company:** Tata Consultancy Services



**AISHWARYA V. TALEKAR (23)**  
BMS  
**Work Exp.:** 06 Months  
Tripcrafters.com (6)

**Summer Project:** A study of digital marketing potential on customer centric industries.

**Company:** Postbox Communications

## MARKETING



**AISHWARYA ADYANTHAYA (23)**  
BCA  
**Work Exp.:** Fresher

**Summer Project:** A study of various lease website  
**Company:** Mak Kotwal Realty



**AKSHAY ARUN KUVAR (24)**  
BMS  
**Work Exp.:** Fresher

**Summer Project:** A study on customer satisfaction of D.M.I.T test  
**Company:** Wisdomkey Knowledge Services



**AKSHAY ASHOK UGALE (25)**  
B.E. - EXTC  
**Work Exp.:** Fresher

**Summer Project:** A study on satisfaction level of customer satisfaction of Lodha Group.  
**Company:** Indian Market Research Bureau (IMRB International)



**ALOKKUMAR J. CHOUDHURY (22)**  
BMS  
**Work Exp.:** Fresher

**Summer Project:** Analytical study on partner preference & satisfaction on Reliance Mutual Fund.  
**Company:** Indian Market Research Bureau (IMRB International)



**ASHWINI KOTIAN (25)**  
BMS  
**Work Exp.:** Fresher

**Summer Project:** Enhancing client acquisition strategy by improving relationship manager's productivity.  
**Company:** Anandrathi



**BHAGYASHRI MATE (26)**  
B.E. - CS  
**Work Exp.:** Fresher

**Summer Project:** A study of potential of South East Asia as a market for software solutions in BFSI sector.  
**Company:** Finoux Solutions



**CHINMAY GOVIND MHATRE (24)**  
B.E. - EXTC  
**Work Exp.:** Fresher

**Summer Project:** A study of loyalty programs benefits and benchmarking of industry best practices.  
**Company:** Mahindra & Mahindra Ltd.



**DANIEL PEREIRA (26)**  
M.Sc  
**Work Exp.:** Fresher

**Summer Project:** A comparative study of B2B and B2C models for scalability of business.  
**Company:** Style Us Brands Pvt. Ltd.



**DEBASISH PATTANAIAK (24)**  
B.Com  
**Work Exp.:** Fresher

**Summer Project:** A study on partner's satisfaction of Reliance General Insurance.  
**Company:** Indian Market Research Bureau (IMRB International)



**EARL D'SA (23)**  
BMS  
**Work Exp.:** Fresher

**Summer Project:** A study on brand communication for FBB  
**Company:** DDB Mudra Group





**FIONA VEIGAS (24)**  
B.Com  
**Work Exp.:** Fresher

**Summer Project:** A study on competitive analysis of GMP Technical Solutions.

**Company:** GMP Technical Solutions



**GOVIND JAYKUMAR NAIR (24)**  
BCA  
**Work Exp.:** Fresher

**Summer Project:** A study on market acceptance of preventive healthcare in corporates.

**Company:** Wishing Well Global Health Pvt. Ltd.



**HARSH PANCHAL (24)**  
BMS  
**Work Exp.:** Fresher

**Summer Project:** Service gap analysis of JSW Steel Coated Products Ltd., Tarapur.

**Company:** JSW Steel Coated Products Limited.



**HARSHVARDHAN VIJAY SINGH (25)**  
BMS  
**Work Exp.:** Fresher

**Summer Project:** Customer satisfaction study for Reliance Jio Infocomm Ltd. vis -a - vis its competitor in Greater Mumbai metropolitan region.

**Company:** Reliance Jio Infocomm Ltd.



**JASMINE JULIUS DABHI (23)**  
B.Com  
**Work Exp.:** Fresher

**Summer Project:** A study on the import parity price model/ port parity model

**Company:** ONGC Petro Additions Limited



**JOHN CHARLES A. KUMAR (24)**  
BFM  
**Work Exp.:** Fresher

**Summer Project:** An analysis on the consumer purchase decision making behaviour in real estate market.

**Company:** Sheltrex



**KALPITA SURESH MISAL (24)**  
BMS  
**Work Exp.:** Fresher

**Summer Project:** Study of client satisfaction related to the device and features.

**Company:** Technology Consultant Solutions



**KELVIN IVAN GONSALVES (22)**  
BAF  
**Work Exp.:** Fresher

**Summer Project:** A study on consumer satisfaction - A case of Reliance Securities.

**Company:** Indian Market Research Bureau (IMRB International)



**LOKESH SANJAY ZARBADE (24)**  
B. E.  
**Work Exp.:** Fresher

**Summer Project:** A study on consumer perception of plastic packaging design for cosmetic products in Mumbai region.

**Company:** Hip Lik Packaging Products Pvt. Ltd.



**MEET RAMESH DHOKHA (24)**  
B.Com  
**Work Exp.:** Fresher

**Summer Project:** A study on supply chain management process & on customer satisfaction level of Jeel Trading & Company

**Company:** Jeel Trading & Company

## MARKETING



**NIKITA RANMARE (22)**  
BMM  
**Work Exp.:** Fresher

**Summer Project:** A study on customer satisfaction for products and services of Style US Brands Pvt. Ltd.  
**Company:** Style Us Brands Pvt. Ltd.



**OVIN RICHARD CARVALHO (22)**  
B.Com  
**Work Exp.:** Fresher

**Summer Project:** A study on customer satisfaction towards car service at Leron Motors  
**Company:** Leron Motors



**PRANEET PRAVIN JAIN (22)**  
B.E. - Civil  
**Work Exp.:** Fresher

**Summer Project:** Analysis of stainless steel cutlery market of India.  
**Company:** Seeba Group of Companies



**PRATHMESH KATPATAL (22)**  
B.Com  
**Work Exp.:** Fresher

**Summer Project:** A study on corporate selling B2B marketing at Arkasush Energy Pvt. Ltd.  
**Company:** Arkasush Energy Pvt. Ltd.



**RAHUL THOMAS PEREIRA (22)**  
B.Com  
**Work Exp.:** Fresher

**Summer Project:** A study on preference of various digital payment platforms among users in Mumbai  
**Company:** Bassein Catholic Co-operative Bank Ltd.



**SAIRANDHRI KHADGI (22)**  
B.Com  
**Work Exp.:** Fresher

**Summer Project:** A study on new product concept matrix for Madison BMB clients VVF (Doy Care)  
**Company:** Madison BMB



**SALACE SIMON LOBO (22)**  
B.Com  
**Work Exp.:** Fresher

**Summer Project:** Retailer satisfaction study on Amul masti dahi vis -a - vis its competitor in Virar area.  
**Company:** Amul



**SANATH SHETTY (23)**  
B.Com  
**Work Exp.:** Fresher

**Summer Project:** A study on customer satisfaction related to GPS devices and its features for Technology Consultant Solutions (TCS)  
**Company:** Technology Consultant Solutions (TCS)



**SHANICE MELISSA D'SOUZA (23)**  
BMS  
**Work Exp.:** Fresher

**Summer Project:** A study on provisional campaigns & development of concept for Mumbai Dabbawala  
**Company:** Mumbai Dabbawala



**SAVIO ANTONY SEBASTIAN (28)**  
B.E. - Computer  
**Work Exp.:** Fresher

**Summer Project:** A study on consumer behaviour based on sampling of Mapro crushes  
**Company:** Mapro Industries Ltd.





**SHRADDHA JAGDISH CHHAYA (24)**

B.Sc.

**Work Exp.:** Fresher

**Summer Project:** Conceptualisation of the scheme and analysis on the L&T products

**Company:** Larsen & Toubro



**SHRUTIKA S. PAWAR (22)**

BMM

**Work Exp.:** Fresher

**Summer Project:** A study on relationship advertising and experiential perspective for Reliance Jio Infocomm Ltd.

**Company:** Reliance Jio Infocomm Ltd.



**SOORAJ R. NAMBOODIRI (27)**

B.A.

**Work Exp.:** Fresher

**Summer Project:** A study on customer satisfaction and preference of General Insurance - A case of Reliance.

**Company:** Indian Market Research Bureau (IMRB International)



**TANVI KALPAK CHAUDHARI (24)**

B.Sc.

**Work Exp.:** Fresher

**Summer Project:** A study on market awareness of Jio device among smart phone users in Mumbai

**Company:** Reliance Jio Infocomm Ltd.



**TEJAL YASHWANT SHINDE (22)**

BMS

**Work Exp.:** Fresher

**Summer Project:** A study on marketing of financial services for Forex service - PAN India.

**Company:** Forexserve

## FINANCE



**ROSHINI KUMAR (26)**  
M.Com., BAF CA (Inter)  
**Work Exp.:** 36 Months  
R.P. Sardar and Co. (Chartered Accountants) (36)

**Summer Project:** A test of market efficiency in banking sector

**Company:** Kotak Mahindra Bank Ltd.



**RINSON PAULSON ACHANDY (26)**  
B.Com  
**Work Exp.:** 31 Months  
TCS Ltd. (31)

**Summer Project:** Valuation techniques of DCF and relative approaches

**Company:** Insync Analytics



**PARASHAR GIRISH KULKARNI (25)**  
B.Com  
**Work Exp.:** 27 Months  
Ocwen Financial Solutions (27)

**Summer Project:** Analysis of NPA at UBI Kandivali branch for the period from 2003 to 2017.

**Company:** Union Bank of India



**HARDIK DAVE (23)**  
BAF  
**Work Exp.:** 22 Months  
TCS Ltd. (22)

**Summer Project:** Research on Dwarikesh Sugar Industries

**Company:** The Money Roller



**SAJAN BECHUPRASAD SAHANI (23)**  
B.Com  
**Work Exp.:** 19 Months  
Airtel Postpaid DSA (16),  
Sightsave NGO (3)

**Summer Project:** Comparative study on performance of mutual fund in India

**Company:** Quantum Global Securities Ltd.



**AVINASH RATHOD (26)**  
B.E. - EXTC  
**Work Exp.:** 12 Months  
Clear Point India Pvt. Ltd. (6), Mondelez India Pvt. Ltd. (18), Parle Agro Pvt. Ltd. (8)

**Summer Project:** Equity research - media & entertainment sector

**Company:** The Money Roller



**DEAN LUIS LOPES (26)**  
B.Com  
**Work Exp.:** 30 Months  
Viva Connect (14), Mahindra & Mahindra (3), IPG Advertising (13)

**Summer Project:** Credit rating process of BCCB

**Company:** Bassein Catholic Co-operative Bank Ltd.



**AADESH SURESH SHARDA (25)**  
B.Com  
**Work Exp.:** 24 Months  
Suresh Trading Company (24)

**Summer Project:** Value investing

**Company:** Nirmal Bang (Buckfast Financial Services)



**PINAK K DHANESHA (23)**  
B.Com  
**Work Exp.:** 20 Months  
Pinama Life Sciences (6), Vina Seva Kendra (5), Shreeji finance (9)

**Summer Project:** Corporate Finance - A key element of business

**Company:** Indian Rayon - a unit of Aditya Birla Nuvo Ltd.



**ALICIA NATALIA DSOUZA (24)**  
M.Com  
**Work Exp.:** 18 Months  
N.B.Jhunjunwala & Co (CA) (18)

**Summer Project:** A study on equity valuation of FMCG companies using multiples

**Company:** Insync Analytics





**ANAND KAMLESH MISHRA (23)**

B.Com CA

**Work Exp.:** 18 Months

Tie-Globe Logistics Ltd. (18)

**Summer Project:** Study of portfolio diversification and construction of portfolio using various methods of hedging and modern portfolio theory

**Company:** SMC Global Securities Ltd.



**SEONAD ANTHONY PEREIRA (24)**

B.Com

**Work Exp.:** 18 Months

State Street Syntel Ltd.(18)

**Summer Project:** A study on credit rating process at BCCB

**Company:** Bassein Catholic Co-operative Bank Ltd.



**DENNY DAVIS KANAMKUDAM (23)**

BAF

**Work Exp.:** 15 Months

Here Solutions Pvt. Ltd. (15)

**Summer Project:** Fundamental analysis of commonly held securities in various growth schemes of HDFC mutual fund

**Company:** NJ India Invest Pvt. Ltd.



**RAVINA BHUPTANI (24)**

BFM

**Work Exp.:** 13 Months

Diwana Gosalia and Associates (13)

**Summer Project:** Small cap investment strategy

**Company:** Nirmal Bang (Buckfast Financial Services)



**MARIA OUSEPH VELIYATH (24)**

BMS

**Work Exp.:** 12 Months

Veliyath Scientific Industries (8), HDFC Securities Ltd. (4)

**Summer Project:** A study of the factors impacting US dollar & Indian rupee exchange rate movement.

**Company:** Forexserve



**RAJU B PALLI (23)**

B.Com

**Work Exp.:** 18 Months

IDBI Bank (18)

**Summer Project:** A study on awareness towards gold loans.

**Company:** Catholic Syrian Bank Ltd.



**SANDESH KRISHNA SHEDEKAR (24)**

BMS

**Work Exp.:** 17 Months

VNS Finance & Commodities Pvt. Ltd.

**Summer Project:** Impact of FII in emerging market

**Company:** Quantum Global Securities Ltd.



**VALEN MIRANDA (24)**

B.Com

**Work Exp.:** 15 Months

Nitesh Kothari and company (15)

**Summer Project:** Comparison of the products and services of HDFC Ltd. (housing loans) and its competitors.

**Company:** HDFC Ltd.



**JOY MANUEL D'ABREO (24)**

B.Com

**Work Exp.:** 12 Months

Epicenter Technologies Pvt. Ltd.

**Summer Project:** Comparative analysis of Bassein Catholic Co-operative Bank Ltd. & Citizen Credit Co-operative Bank Ltd.

**Company:** Bassein Catholic Co-operative Bank Ltd.



**MELISSA CARMO LOBO (23)**

BAF

**Work Exp.:** 12 Months

TCS Ltd. (12)

**Summer Project:** A study on the interest rate & investments in mutual funds & bank deposits.

**Company:** NJ India Invest Pvt. Ltd.

## FINANCE



**PRERANA PARULEKAR (23)**

B.Com

**Work Exp.:** 12 Months

Ocwean Ltd.

**Summer Project:** Financial analysis of selected travel companies in India

**Company:** Insync Analytics



**SHARON D'SOUZA (22)**

BBI

**Work Exp.:** 12 Months

Securities and Exchange Board of India (12)

**Summer Project:** Export Financing at Jewalex India Pvt. Ltd.

**Company:** Jewalex India Pvt. Ltd.



**VAIJAYANTI KAMLAKAR SAWANT (23)**

BMS

**Work Exp.:** 11 Months

Ruia Agro Farm (3), The Don Bosco High School (8)

**Summer Project:** Performance of fund manager : comparative study of growth mutual fund & dividend mutual fund

**Company:** Nirmal Bang (Buckfast Financial Services)



**JASON ALMEIDA (23)**

B.Com

**Work Exp.:** 10 Months

Bipin.N.Shah & Co (10)

**Summer Project:** A study on the accounting policies of fedex transportation & supply chain services.

**Company:** Fedex Express T.S.C.S (India) Pvt. Ltd.



**ADARSH ASHOK SINGH (21)**

B.Com

**Work Exp.:** 06 Months

S.S System and Solution Pvt. Ltd. (6)

**Summer Project:** A study of the awareness about wealth management

**Company:** SMC Global Securities Ltd.



**SACHIN JOY NEREPARAMBIL (23)**

BAF

**Work Exp.:** 12 Months

Here solutions.Pvt.Ltd.

**Summer Project:** Performance of IPOS in India

**Company:** Quantum Global Securities Ltd.



**TALIB ZULFIQUAR MULJI (23)**

BMS

**Work Exp.:** 12 Months

S H industry

**Summer Project:** Ratio analysis on Indian textile industry

**Company:** HYPERCITY



**GAURI SANTOSH SAVE (23)**

B.Com

**Work Exp.:** 10 Months

Art and Impressions (6), SS&C & Globeop Financial Services (India) Pvt. Ltd. (4)

**Summer Project:** Study of treasury management with the emphasis on investment portfolio of BCCB

**Company:** Bassein Catholic Co-operative Bank Ltd.



**JINJU JOSEPH THEKKEMURIYIL (23)**

BBI

**Work Exp.:** 09 Months

Hansa Medcell - Hansa Vision India Pvt. Ltd. (9)

**Summer Project:** Financial statement analysis of Vitrum Glass

**Company:** Empire Industries Ltd. - Vitrum Glass



**AKSHAY RAVINDRA MHATRE (22)**

B.Com BCA

**Work Exp.:** 06 Months

Angel Broking (6)

**Summer Project:** Factors affecting Nifty IT index returns

**Company:** Nirmal Bang (Buckfast Financial Services)





**KAJAL VINOD KANSWAL (23)**

BBI

**Work Exp.:** 06 Months

Kotak Life Insurance (6)

**Summer Project:** Financial sector analysis and role of KYC in it.

**Company:** SMC Global Securities Ltd.



**REESH REGINALD ANDRADES (24)**

BAF

**Work Exp.:** 06 Months

Kotak Mahindra Bank Ltd. (6)

**Summer Project:** A study on mobile banking process at BCCB

**Company:** Bassein Catholic Co-operative Bank Ltd.



**ABHISHEK R. CHOMWAL (24)**

B.Com

**Work Exp.:** Fresher

**Summer Project:** A study of Npas of Syndicate Bank

**Company:** Syndicate Bank



**AISHWARYA MOHAN NAIR (22)**

B.Sc. - IT

**Work Exp.:** Fresher

**Summer Project:** Portfolio turnover and its effect on performance of equity- oriented mutual fund schemes: an empirical study in the Indian context

**Company:** NJ India Invest Pvt. Ltd.



**AKSHAY LAD (23)**

B.Com

**Work Exp.:** Fresher

**Summer Project:** A study on the effects of events on the returns of the stocks of Indian telecom companies

**Company:** NJ India Invest Pvt. Ltd.



**MELISSA RICHARD LEWIS (23)**

B.Com

**Work Exp.:** 06 Months

Shah Accountants (6)

**Summer Project:** A study on the increasing value of mutual funds as compared to other financial products

**Company:** NJ India Invest Pvt. Ltd.



**ABHAY JAIN (22)**

BBA

**Work Exp.:** Fresher

**Summer Project:** Impact of GST implementation with special reference to Bhilai Steel Plant

**Company:** Bhilai Steel Plant



**ADVAYT ASHOK JOSHI (22)**

B.Com

**Work Exp.:** Fresher

**Summer Project:** Process of imports & exports in IOCL.

**Company:** Indian Oil Corporation Limited



**AISHWARYA SHETTY (23)**

B.Com

**Work Exp.:** Fresher

**Summer Project:** Capital structure of Indian companies

**Company:** Nirmal Bang (Buckfast Financial Services)



**ALISHA ROLAND D'MELLO (22)**

BMS

**Work Exp.:** Fresher

**Summer Project:** A study on credit appraisal and credit rating methods in Bassein Catholic Co-operative Bank Ltd.

**Company:** Bassein Catholic Co-operative Bank Ltd.

## FINANCE



**ALLISON JOSEPH GER (24)**  
BMS  
**Work Exp.:** Fresher

**Summer Project:** A comparative study between Bassein Catholic Co-operative Bank Ltd. and Saraswat Bank Ltd.  
**Company:** Bassein Catholic Co-operative Bank Ltd.



**ASHWINI JITENDRA PANCHAL (24)**  
BMS  
**Work Exp.:** Fresher

**Summer Project:** Study of risk management operations  
**Company:** SMC Global Securities Ltd.



**BRANDON STANNY ALMEIDA (24)**  
BMS  
**Work Exp.:** Fresher

**Summer Project:** A study on loans and advances offered by Bassein Catholic Co-operative Bank Ltd.  
**Company:** Bassein Catholic Co-operative Bank Ltd.



**CHETAN RAMESH ANCHAN (24)**  
M.Com  
**Work Exp.:** Fresher

**Summer Project:** An evaluation of investment diversification of midcap & large cap growth mutual fund  
**Company:** NJ India Invest Pvt. Ltd.



**DHANASHREE MOHAN PAGAR (23)**  
BBI  
**Work Exp.:** Fresher

**Summer Project:** Export promotion scheme - MEIS  
**Company:** ACG Pam Pharma Company



**ARPANA JAYESH UPADHYAY (22)**  
BAF  
**Work Exp.:** Fresher

**Summer Project:** Value Investment (F Score)  
**Company:** Nirmal Bang (Buckfast Financial Services)



**BHUPESH SUBHASH JOSHI (23)**  
BAF  
**Work Exp.:** Fresher

**Summer Project:** A study on Indian mutual fund  
**Company:** Nirmal Bang (Buckfast Financial Services)



**CHANDNI SANJAY PARIKH (23)**  
BBI  
**Work Exp.:** Fresher

**Summer Project:** Comparison between investment in mutual funds & real estate  
**Company:** NJ India Invest Pvt. Ltd.



**COLIN SIMON TUSCANO (24)**  
B.Com  
**Work Exp.:** Fresher

**Summer Project:** Liquidity and solvency ratio analysis of HPCL  
**Company:** Hindustan Petroleum Corporation Limited



**HARDIKA HITESH KHARA (22)**  
B.Com  
**Work Exp.:** Fresher

**Summer Project:** Pricing and performance of IPOS in India  
**Company:** Franchisee of Motilal Oswal





**JOEL JEROME MATHIAS (23)**

B.Com

**Work Exp.:** Fresher

**Summer Project:** Investors preferences towards mutual funds in comparisons to other investment asset classes

**Company:** ICICI Securities Ltd.



**KINNARI UMESH RANE (23)**

M.Com

**Work Exp.:** Fresher

**Summer Project:** Non-performing assets of BCCB

**Company:** Bassein Catholic Co-operative Bank Ltd.



**KRUTIKA PIRAJI JADHAV (21)**

B.Com

**Work Exp.:** Fresher

**Summer Project:** Financial analysis of FMCG Sector and FMCG company (Nestle Britannia)

**Company:** Insync AnalytICS



**LIWAN AUSTIN NATO (24)**

B.Com

**Work Exp.:** Fresher

**Summer Project:** Treasury and Risk Management of BCCB

**Company:** Bassein Catholic Co-operative Bank Ltd.



**MEGHA RAPARTHI (23)**

BMS M.Com. II (appeared)

**Work Exp.:** Fresher

**Summer Project:** Stock price analysis of different sectors

**Company:** Quantum Global Securities Ltd.



**KELVIN HENRY QUADROS (23)**

BMS

**Work Exp.:** Fresher

**Summer Project:** Comparative analysis of working capital Management at IOCL and its Domestic and international Peers

**Company:** Indian Oil Corporation Limited



**KISHOR C PARMAR (22)**

BMS

**Work Exp.:** Fresher

**Summer Project:** Fundamental analysis of automobile sector

**Company:** Nirmal Bang (Buckfast Financial Services)



**LINCOLN ANTHONY D'SOUZA (22)**

BAF

**Work Exp.:** Fresher

**Summer Project:** A study of market exposure of revenues with respect to Asset Management Companies.

**Company:** NJ India Invest Pvt. Ltd.



**MAYUR KANTILAL MHATRE (23)**

BAF

**Work Exp.:** Fresher

**Summer Project:** A study of financial advisor at NJ Wealth.

**Company:** NJ India Invest Pvt. Ltd.



**MELWYN PETER DSOUZA (22)**

B.Com

**Work Exp.:** Fresher

**Summer Project:** To study the banking functions and cash flow management of IOCL

**Company:** Indian Oil Corporation Limited

## FINANCE



**MERLIN ALVA (23)**  
BAF  
**Work Exp.:** Fresher

**Summer Project:** A study on performance evaluation risk return of large cap dividend mutual fund  
**Company:** Quantum Global Securities Ltd.



**MINAKSHI TILOKANI (22)**  
B.Com  
**Work Exp.:** Fresher

**Summer Project:** Comparative analysis of financial statements of HDFC Bank and ICICI Bank  
**Company:** HDFC Ltd.



**NIKITA RAJENDRA POTE (22)**  
BAF  
**Work Exp.:** Fresher

**Summer Project:** A study of market efficiency hypothesis of banking stock  
**Company:** Quantum Global Securities Ltd.



**ONISH POLYCARP RODRIGUES (22)**  
B.Com  
**Work Exp.:** Fresher

**Summer Project:** A study on loans and credit products of BCCB and level of customer satisfaction  
**Company:** Bassein Catholic Co-operative Bank Ltd.



**OSLEN AUSTIN DSILVA (22)**  
BMS  
**Work Exp.:** Fresher

**Summer Project:** Credit appraisal in BCCB.  
**Company:** Bassein Catholic Co-operative Bank Ltd.



**PRACHI JITENDRA DESAI (23)**  
BMS  
**Work Exp.:** Fresher

**Summer Project:** Camel model analysis of ICICI Bank.  
**Company:** Quantum Global Securities Ltd.



**PRACHITEE VIKAS VARTAK (23)**  
BMS  
**Work Exp.:** Fresher

**Summer Project:** A study and analysis in Indian Steel Sector  
**Company:** Tata Steel



**PRASHANT C. SINGH (22)**  
BMS  
**Work Exp.:** Fresher

**Summer Project:** A study of low risk investment anomaly.  
**Company:** ICICI Securities Ltd.



**PRITESH PETER RODRIGUES (22)**  
B.Com  
**Work Exp.:** Fresher

**Summer Project:** Ratio analysis on Reliance power  
**Company:** Reliance Infrastructure



**RIDDHI BRIHASPATI SINGH (23)**  
BAF  
**Work Exp.:** Fresher

**Summer Project:** A study on comparative study of different schemes of mid and small cap of mutual fund  
**Company:** NJ India Invest Pvt. Ltd.





**RITU PREMKUMAR AGARWAL (22)**  
B.Com  
**Work Exp.:** Fresher

**Summer Project:** A study of comparative analysis of Tata Consultancy Services Ltd and Infosys Ltd.

**Company:** Insync AnalytICS



**RIYA JACOB MALIAKAL (23)**  
BAF M.Com  
**Work Exp.:** Fresher

**Summer Project:** Loans and advances offered by BCCB

**Company:** Bassein Catholic Co-operative Bank Ltd.



**ROVEEN JOHNVIANNEY GADAI (23)**  
B.Com  
**Work Exp.:** Fresher

**Summer Project:** Financial statement analysis of Indian Oil Corporation Limited

**Company:** Indian Oil Corporation Limited



**SARITA ANANDA ADATE (21)**  
BAF  
**Work Exp.:** Fresher

**Summer Project:** Security analysis of selected IT companies listed on BSE

**Company:** Quantum Global Securities Ltd.



**SHAILEE KETAN VAIDYA (23)**  
BMS  
**Work Exp.:** Fresher

**Summer Project:** A comparative financial analysis of broadband pace net among its competitor's

**Company:** DigiCable Network (India) Pvt. Ltd.



**SHIVALI BOLLABATHINI (22)**  
BMS  
**Work Exp.:** Fresher

**Summer Project:** A study on ratio analysis for select private sector bank in India.

**Company:** Quantum Global Securities Ltd.



**SHRADDHA S. POOJARY (22)**  
M.Com  
**Work Exp.:** Fresher

**Summer Project:** A study on products and services provided by Bharat Co-operative Bank

**Company:** Bharat Co-Operative Bank



**SHREYA SAINATH RAUT (23)**  
B.Com  
**Work Exp.:** Fresher

**Summer Project:** Enhancing the revenue generation strategy for an investment services firm.

**Company:** Anandrathi



**SHWETA SURESH MAHADIK (22)**  
BAF  
**Work Exp.:** Fresher

**Summer Project:** A study of non-performing assets of Bassein Catholic Co-operative Bank Ltd.

**Company:** Bassein Catholic Co-operative Bank Ltd.



**SUBHAM MOHAPATRA (23)**  
BBA  
**Work Exp.:** Fresher

**Summer Project:** Corporate credit appraisal at Central Bank of India

**Company:** Central Bank of India

## FINANCE



**SURABHI PRAKASH KADAM (22)**

B.Com

**Work Exp.:** Fresher

**Summer Project:** A study on currency derivatives in India.

**Company:** Quantum Global Securities Ltd.



**SURENDRA CHHOTELAL SAROJ (26)**

BMS

**Work Exp.:** Fresher

**Summer Project:** Ratio analysis of Kotak Mahindra Bank

**Company:** Kotak Mahindra Bank Ltd.



**SUSHMITHA RAIKAR (23)**

BAF

**Work Exp.:** Fresher

**Summer Project:** A study on loan against fixed deposit & different types of loans.

**Company:** Catholic Syrian Bank Ltd.



**SUVITA SHARMA (23)**

B.Com

**Work Exp.:** Fresher

**Summer Project:** Low risk investing strategy

**Company:** Nirmal Bang (Buckfast Financial Services)



**SWAPNIL SANTOSH RAJWADE (23)**

B.Com

**Work Exp.:** Fresher

**Summer Project:** An empirical analysis of unsecured loan approval in Kotak Mahindra Bank

**Company:** Kotak Mahindra Bank Ltd.



**TRINETTE TROYAL D'MELLO (22)**

BMS

**Work Exp.:** Fresher

**Summer Project:** A study on the impact of macro economy factors of mutual funds in India

**Company:** NJ India Invest Pvt. Ltd.





**JOYLINE MICHAEL CASTELINO (22)**

B.Com

**Work Exp.:** 26 Months

Shiva Infin Pvt. Ltd. (23), Intelenet Global Services (3)

**Summer Project:** Study on employee job satisfaction at Dhruv Consultants

**Company:** Dhruv Consultants



**POOJA DILIP CHAURASIYA (24)**

B.Com

**Work Exp.:** 25 Months

Capstone Financial Consultancy (4), MT Educare Ltd. (21)

**Summer Project:** A study on employee engagement activities at Ajanta Pharma Ltd.

**Company:** Ajanta Pharma Ltd.



**SHALLET CALDEIRA (23)**

B.Com M.Com. II (appeared)

**Work Exp.:** 12 Months

TCS Ltd. (12)

**Summer Project:** Project on corporate HR at IPCA employee engagement, training and development & CSR

**Company:** IPCA Laboratories Ltd.



**LEANN MONTEIRO (24)**

B.Com

**Work Exp.:** 11 Months

Universal Hunt Pvt. Ltd. (11)

**Summer Project:** Study on the compensation and benefits offered by Integreon & its competitors across the LPO domain

**Company:** Integreon Managed Solutions Pvt. Ltd.



**CIANNA PATRICK D'MELLO (23)**

B.Com

**Work Exp.:** Fresher

**Summer Project:** A study on recruitment & selection process at SMC Global Securities Ltd.

**Company:** SMC Global Securities Ltd.



**DHAVAL SURESH NAIK (22)**

BMS

**Work Exp.:** Fresher

**Summer Project:** A study on the exit process of Gems & Jewellery Export Promotion Council (GJEPC)

**Company:** Gems & Jewellery Export Promotion Council (GJEPC)



**MANASI MAHENDRA GAVALI (23)**

B.Com

**Work Exp.:** Fresher

**Summer Project:** The process of creating & revamping of job description in ACG Inspection System Pvt. Ltd.

**Company:** ACG Inspection System Pvt. Ltd.



**MARIA SEJAL JUSTIN (22)**

BMS

**Work Exp.:** Fresher

**Summer Project:** A study on recruitment and selection process of Dhruv Consultants & attrition rate of Kotak Mahindra Bank.

**Company:** Dhruv Consultants



**MEGHA CHAURASIA (22)**

BMS

**Work Exp.:** Fresher

**Summer Project:** A study on recruitment & selection practices at Craton Innovations

**Company:** Craton Innovations



**MELISSA FERNANDES (23)**

B.Sc. - Botany

**Work Exp.:** Fresher

**Summer Project:** Analysis of attrition and retention trends

**Company:** Essel Propack Ltd.

## HUMAN RESOURCES



**MOUMITA ROBIN DAS (25)**  
B.Com  
**Work Exp.:** Fresher

**Summer Project:** A study on the formation of trade union and its demands in Ajanta Pharma Ltd.

**Company:** Ajanta Pharma Ltd.



**NATALINE RAJAN DEVASSY (25)**  
B.Com  
**Work Exp.:** Fresher

**Summer Project:** A study on recruitment planning and employee engagement at Business Karma Solutions LLP

**Company:** Business Karma Solutions LLP



**NIDHI SUBHASH DUBEY (24)**  
B.A.  
**Work Exp.:** Fresher

**Summer Project:** A study of revamping & creating of job description in ACG Inspection System Pvt. Ltd.

**Company:** ACG Inspection System Pvt. Ltd.



**PEARL MURZELLO (22)**  
BMS  
**Work Exp.:** Fresher

**Summer Project:** A project on formulating the leave and harassment policy for Craton Innovations & analysing the importance of HR Manual in similar start-ups

**Company:** Craton Innovations



**RAHUL SANKARANARAYANAN (22)**  
B.Com  
**Work Exp.:** Fresher

**Summer Project:** Designing and developing 3 Training Modules for the Technology Based company

**Company:** Craton Innovations



**SANAYA SHAHZAD DONESHWAR (23)**  
BMS M.Com. II (appeared)  
**Work Exp.:** Fresher

**Summer Project:** A comprehensive framework of training need analysis of Gems & Jewellery Export Promotion Council (GJEPC)

**Company:** Gems & Jewellery Export Promotion Council



**SASHA D'SOUZA (23)**  
B.A.  
**Work Exp.:** Fresher

**Summer Project:** Campus recruitment process at Glenmark Pharmaceuticals Ltd.

**Company:** Glenmark Pharmaceuticals Ltd.



**SHAREL MENEZES (23)**  
B.Com  
**Work Exp.:** Fresher

**Summer Project:** A study on recruitment process outsourcing at Mint RPO Services

**Company:** Mint RPO Services



**SHERYL LEWIS (23)**  
B.A.  
**Work Exp.:** Fresher

**Summer Project:** A comparative study on the compensation & employee benefits at Digi Cable Network (India) Pvt. Ltd.

**Company:** DigiCable Network (India) Pvt. Ltd.



**SHRUTI SANJAY SAHARE (24)**  
B.E. - E & P  
**Work Exp.:** Fresher

**Summer Project:** A study on employee perception of employee retention techniques

**Company:** Q Ventures Pvt. Ltd.





**SUSHMITA MASCARENHAS (23)**  
B.Com  
**Work Exp.:** Fresher

**Summer Project:** A study on performance management system at ICS Realty Pvt. Ltd.

**Company:** ICS Realty Pvt. Ltd.



**ZEHRA AFZAL UNAWALA (22)**  
BBA  
**Work Exp.:** Fresher

**Summer Project:** RHR recruitment and selection process at Kotak Mahindra Bank

**Company:** Dhruv Consultants

## INFORMATION TECHNOLOGY



**MANALI NAMADEV TAWDE (25)**  
B.E. - EXTC  
**Work Exp.:** 25 Months  
Capgemini India Pvt. Ltd. (25)

**Summer Project:** A study on E-Commerce reporting system using Google analytics for APPS Magnet.

**Company:** APPS Magnet.



**MINAL NAMDEV JADHAV (23)**  
B.Sc. - IT  
**Work Exp.:** Fresher

**Summer Project:** A study on N/W breakdown analysis & customer query solving for Reliance Jio Infocomm Ltd.

**Company:** Reliance Jio Infocomm Ltd.

## OPERATIONS



**RISHABH KANHAIYALAL KUKRETI (25)**

B.E. - EXTC

**Work Exp.:** 28 Months

Cadbury India Pvt. Ltd. (1), ASB Systems Pvt. Ltd. (25), Coca Cola (2).

**Summer Project:** A study on preform yielding process & HFPET ( LBO-FBO) time reduction for Hindustan Coca Cola Beverages Pvt. Ltd.

**Company:** Hindustan Coca Cola Beverages Pvt. Ltd.



**RAJEESH RAJAN (23)**

BMS

**Work Exp.:** 14 Months

ZuperMeal (7), Wonderchef (3), Motivate Box (1)

**Summer Project:** A study on supply chain process of Evogue on online apparel brand.

**Company:** Evogue



**KRUSHNA H. BALSARAF (23)**

B.E. - Mechanical

**Work Exp.:** 08 Months

Bernhard Schulte Ship Management (BSM)

**Summer Project:** A study on the overall store operations of Crossword.

**Company:** Crossword Rcity



**ADITYA MAHENDRA PHATAK (24)**

B.E. - EXTC

**Work Exp.:** 06 Months

Kartin Control & Sitchgea (6)

**Summer Project:** A study on business processes & packaging management at Digicable Network (India) Pvt . Ltd.

**Company:** Digicable Network (India) Pvt. Ltd.



**NIKHIL SAKHARAM DESAI (25)**

B.E. - EXTC

**Work Exp.:** Fresher

**Summer Project:** Amalgamation of existing IMS and QMS to introduce IBMS and practicing LEAN methodology for eliminating MUDA.

**Company:** Mahindra Susten Pvt. Ltd.



**SOMIYA SIVABALA SUBRAMANIAN (25)**

B.Tech

**Work Exp.:** 27 Months

CADD Centre Training Services (27)

**Summer Project:** Implementation of business process management system.

**Company:** Mahindra Susten Pvt. Ltd.



**JIGNA CHAWDA (26)**

B.E. - CS

**Work Exp.:** 09 Months

Softaze Technology (3), HugeH (6)

**Summer Project:** A study on partner compliance management (Sourcing) for Core Integra.

**Company:** Core Integra



**PRAYAS PRAKASH KALVANKAR (25)**

B.E. - EXTC

**Work Exp.:** 08 Months

Embee Software Pvt. Ltd. (8)

**Summer Project:** A study of supply chain management in Indian petroleum industry with respect to HPCL Mumbai Refinery.

**Company:** Hindustan Petroleum Corporation Limited



**JUBIN VIPUL DESAI (23)**

B.E. - IT

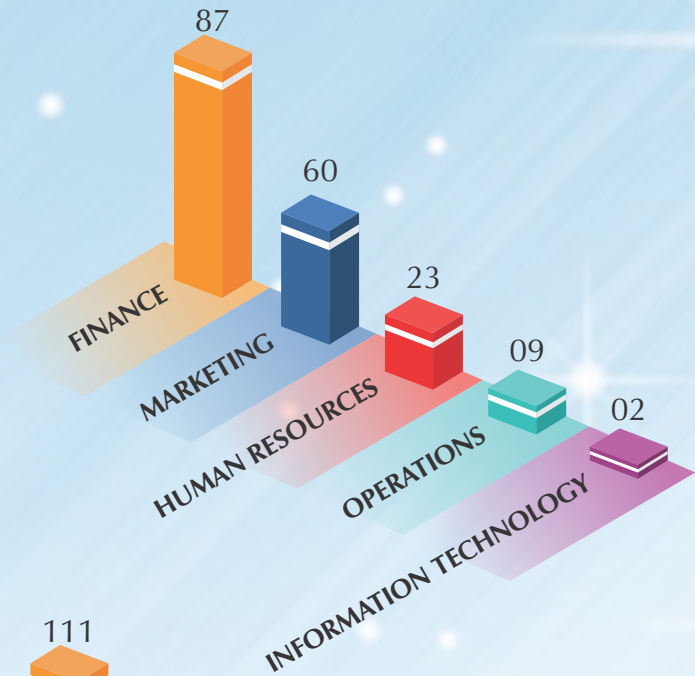
**Work Exp.:** Fresher

**Summer Project:** Optimization of transportation in grocery operation for secondary movement in Mumbai.

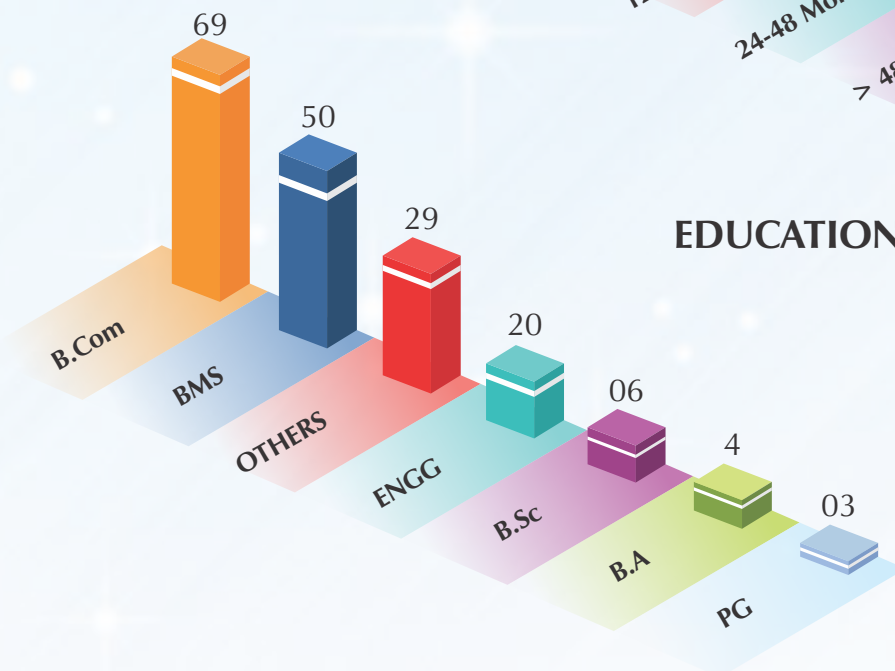
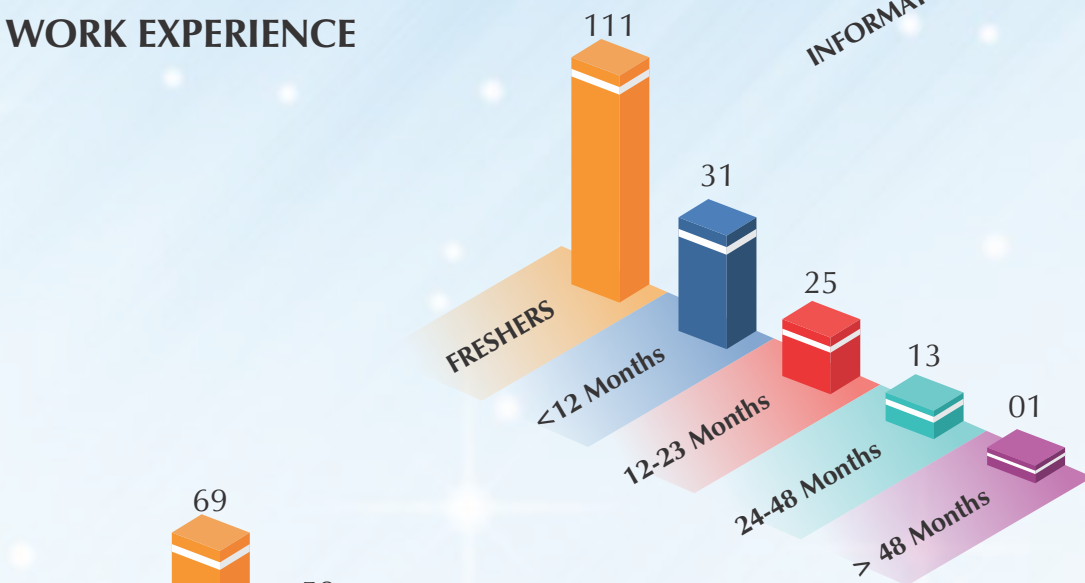
**Company:** Reliance Retail Ltd.



### SPECIALIZATION



### WORK EXPERIENCE



### EDUCATIONAL BACKGROUND

**Recruiters –  
Final Placements A.Y. 2016-2017**



Excel Crop Care Limited  
Beyond crop protection. Behind every farmer



and many more...



# Recruiters – Summer Placements A.Y. 2016-2017



and many more...

## Career Management Centre (CMC)

The Career Management Centre (CMC) is the liaison between our highly diverse talent pool of students, alumni and employers who benefit from their expertise.

CMC helps recruiting companies for their promotion on the campus and handles the entire placement process. CMC assists companies by providing the following services:

- In-campus Corporate Presentations
- Display of Promotional material
- Online Tests
- Screening of students
- In-campus selection Process
- Corporate On-boarding
- Live Projects
- Internship & Consulting

### To Our Patrons

#### If you are looking to recruit:

Tap into SFIMAR's world-class talent pool. Recruit high-calibre personnel for employment, or short/long-term assignments and Live projects. SFIMAR graduates can provide the outstanding global business capabilities, diversity, international outlook and professional experience that will make a real difference to your business.

#### Career Management Centre (CMC) -

CMC is your "one-stop shop" for all of your recruiting needs. We are dedicated to serve the specific needs of recruiters searching for the future leadership of their organizations. In order to reach out and communicate with the students and in turn to increase your visibility on our campus, you can explore the following methods:-

#### Promotional Tuesday & Saturday -

Companies are welcome to visit SFIMAR campus prior to their actual recruitment process, to promote their company through corporate presentation, thus sharing information about the company, job opportunities,

required skill set & selection process. This will be beneficial to both the company as well as the students in taking right decisions. Book a day & time slot today with us for final & summer placement.

#### Distributing Published Material -

Company brochures, pamphlets and other published material are an effectual way of disseminating information about the company. Such matters can be sent to the placement office for distribution amongst the students.

#### Guest Talks -

The company can build presence on the campus by having its senior representatives interact with the students through guest lectures and seminars on various topics.

For confirming the promotional dates and to know more about the recruitment and internship process please contact the CMC staff or write to us at [placements@sfimar.org](mailto:placements@sfimar.org)



Ms. Navika Pednekar  
Assistant Manager  
Corporate Relations & Placement

Placement Calendar	
Company Presentations for Final Placements	September Onwards.
Final Hiring Process	October Onwards.
Summer Hiring Process	December Onwards.
Summer Internship	From 2nd May to 30th June.
Flexi hour projects	Round the year.



Ms. Archana Shetty  
Sr. Executive  
Corporate Relations & Placement





### Student Placement Co-ordinators

Alicia Natalia D'souza	MMS- FIN	Manali Namadev Tawde	MMS-IT
Gauri Santosh Save	MMS- FIN	Daniel Dennis Pereira	MMS-MKT
Maria Ouseph Veliyath	MMS- FIN	Nikeeta Ashok Kolte	MMS-MKT
Prerana Rajiv Parulekar	MMS- FIN	Praneet Praveen Jain	MMS-MKT
Shailee Ketan Vaidya	MMS- FIN	Ravish R K Sumbly	MMS-MKT
Shweta Suresh Mahadik	MMS- FIN	Sairandhri Nitin Khadgi	MMS-MKT
Trinette Troyal D'mello	MMS- FIN	Sheeba Francis	MMS- MKT
Hardik Sanjay Dave	PGDM- FIN	Tanvi Kalpak Chaudhari	MMS-MKT
Pinak Kamlesh Dhanesha	PGDM- FIN	Vaibhavi Sanjay Bhatt	MMS- MKT
Shivali M Bollabathini	PGDM- FIN	Lokesh Sanjay Zarbade	PGDM- MKT
Leann Carmel Monteiro	MMS- HR	Ninad Shrikant Sankhe	PGDM- MKT
Rahul Sankaranarayanan	MMS- HR	Rishabh K Kukreti	MMS-OPRS
Megha Vinod Chaurasiya	PGDM- HR	Krushna H Balsaraf	PGDM- OPRS

### Reach Us

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Manager

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(B) 022 - 2895 8403, Extn. 117 / 118 / 120  
Email: [placements@sfimar.org](mailto:placements@sfimar.org)



# Placement – ACE Performers (Batch 2015 - 17)



Rosetta J. Fernandes  
Syntel Smart Street Services



Anthea E. Pereira  
Syntel Smart Street Services



Prashant M. Anchan  
Syntel Smart Street Services



Dalston S. Nazareth  
IBS Unified



Amanda A. Fernandes  
BlackRock



Christabel D'Souza  
BlackRock



Karen E. Pereira  
BlackRock



Natasha A. Corda  
BlackRock



Ryan A. D'Souza  
BlackRock



Susheel S. Nambiar  
BlackRock

# SFIMAR

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Management & Research

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E-mail: [placements@sfimar.org](mailto:placements@sfimar.org)

## Location Map

