



# **ST. FRANCIS INSTITUTE OF MANAGEMENT AND RESEARCH**

Borivali West, Mumbai 400 103, Maharashtra, India

Approved by AICTE and Affiliated to The University of Mumbai

ISO 9001:2015 Certified

Grade 'A' Accredited by NAAC

## **PLACEMENT BROCHURE 2018 - 2019 MMS & PGDM**



Fostering **Growth** Through **Collaboration**

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(Advocate, High Court of Mumbai)  
Member



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# Chairman's Message



**Bro. Alphonse Nesamony**  
Chairman, SFIMAR

It gives me immense joy to present the batch of 2017-2019 management professionals from St. Francis Institute of Management & Research (SFIMAR).

The various programmes and activities that have been offered to the students have been instrumental in nurturing and developing character, inculcating ethical values, work discipline, innovative abilities, developing individual competence to take on the challenges in the Corporate World. Our Management and faculty besides focusing on functional & sectorial specialization, have laid emphasizes on project based and experiential learning to ensure that our students fully develop their potential, enhance their leadership & decision-making skills, empowering them with techno-managerial competence to get them to stand out in the corporate world.

At SFIMAR the exposure to our students is beyond the academic syllabus, as we focus on holistic development of every student. Through various extra-curricular activities, counselling, personality development and soft skill sessions, we get students to identify their strengths, their field of interest, to be effective communicators, develop their analytical & people interaction skills, the ability to make smart decisions, inculcate in them entrepreneurial zeal & build their individual competence, which gets them to evolve into industry-ready corporate professionals.

Our Institute's motto is 'Service through Enterprise'. It is with immense confidence we present our MMS and PGDM graduating students who have inculcated in themselves the desire to reach out in service, an inner drive to excel, a creative mindset to adapt to challenges in their working environment, to contribute with ownership & responsibility, to be guided by high ethical values in their business decision making process, contribute efficiently to organizations they will work for and add exceptional value to their future career. I earnestly wish God's choicest blessing on our Students, all our Industry Partners. I wish our students the very best as they seamlessly with great enthusiasm, successfully make their journey from 'Campus to Corporate life'.

## SFIMAR: VISION

“ To flourish as a seat of learning of international standards for developing an entrepreneurial class of value-based industrial leaders empowered with techno-managerial competence to sustain innovation for building global business of the future ”

## Director's Message



We at St Francis Institute of Management and Research (SFIMAR) are preparing our students to become globally engaged citizen leaders who are competent, committed, competitive and compassionate. As businesses move towards adopting 21st century tools, and disruptive technology builds a strong foothold in industry, change is accelerating, the call for lean management practices and greater transparency has grown. SFIMAR places high emphasis on industry collaborations and developing an entrepreneurial spirit in its students. The rigorous curriculum, research and creative activities conducted by our highly qualified and experienced faculty, have groomed our students to be confident in the knowledge of their core discipline, adept at understanding and working with others from different fields. As future leaders, they have understood the need to be enablers of positive change- to implement sustainable solutions and act ethically. These talented individuals have embraced the concept of Stewardship- that is, putting aside self-interests for the betterment of others, taking care of resources and being passionate about leaving things better than they found them. These qualities coupled with the determination and innovative mind-set of our future management leaders, make them a fitting choice for today's dynamic businesses.

Since its inception in 2002, SFIMAR has an enviable track record of nearly 100 per cent placement every year. I am very proud to present our new cohort of MMS and PGDM graduating students who are well-equipped to make a significant contribution to business transformation. I wish them great progress in their career.

**“The greatest task before civilization at present is to make machines what they ought to be, the slaves, instead of the masters of men.”**

- Havelock Ellis.

## SFIMAR: MISSION

“ To enter the realm of globally successful B-schools by imparting value-based education for creating responsible and thoughtful citizens who would lead the world by example and excel through innovation, an entrepreneurial spirit and a humanitarian attitude. ”

## MCRP's Message



**Sangeeta Varma**  
Manager  
Corporate Relations & Placement (MCRP)

Dear Recruiter,

SFIMAR is recognized in the corporate world for its quality of education, ethical value system and innovative pedagogy. The Institute sets high standards of academic excellence and enables students to develop the abilities of critical thinking and effective decision-making that make them industry-ready professionals.

As a recognition of SFIMAR's adherence to quality management practices, it is our pleasure to share that SFIMAR was awarded Grade "A" by National Assessment and Accreditation Council of India (NAAC) in March 2016 and ISO 9001:2015 Risk-based Quality Management System Certification in July 2016. With a view to preparing its students to be the leaders of the next generation, the Institute prides itself on having a well-established Career Development Centre (CMC) for its students. CMC organizes various programmes and sessions to make sure that the students meet the industry needs to gain a head start at the workplace and make an early impact. CMC also assists corporate in identifying and connecting them with the right talent on campus while at the same time helping students identify and match their interests, abilities, values and honing their skill-sets to meet job-specific opportunities.

Student Skill Development Programme (SSDP) is the latest CMC offering which brings tailor-made training programmes and certifications to students. CMC also hosts a Corporate On-boarding programmes through which, students are apprised of organization culture and required skills by the Corporate On-boarding Partners. Students are then assigned projects which are executed as on-the-job corporate assignments to imbibe a sense of task ownership and responsibility. It enables students to have hands-on experience in management and they learn to innovate and think critically for better business solutions and efficient use of resources, resulting in higher and sustainable productivity. This unique programme hugely benefits industry recruiters as it ensures that every recruitment at SFIMAR is a closely tailored solution to every job opportunity. With this, students are equipped to become effective organizational members when they join. The benefits are higher job satisfaction, better job performance and greater organizational commitment for employees and low attrition rates for employers.

SFIMAR brings you professionals with a varied talent pool and we trust that they will more than meet your expectations. We invite you to partner with us and make them a part of your development process. We believe that the SFIMAR talent you recruit today, will surely be an asset to your organization tomorrow.

**"Climbing to the top demands strength, whether it is to the top of Mount Everest or to the top of your career"**

**- Dr. A. P. J. Abdul Kalam.**

## SFIMAR: QUALITY POLICY

“ SFIMAR is committed to the endeavour of transforming students into Global Leaders by continual improvement in its services through a student centric approach, innovations in our pedagogy and rigorous selection, development and upgradation of its faculty while meeting the regulatory & Statutory requirements. ”



# Awards & Achievements



SFIMAR Students: Winners of Inter Collegiate Competitions



SFIMAR : Winner of Office Safety Award 2018 by Bombay Chamber of Commerce & Industry

# Student Skill Development Program (SSDP) Learning, Living & Leading

## SFIMAR: CERTIFICATE PROGRAMS A.Y. 2018-19

- ⇒ Graphics
- ⇒ Awareness of Good & Service Tax (GST)
- ⇒ French Language
- ⇒ Cambridge English
- ⇒ NISM Certification on Equity and Stock Trading
- ⇒ Mock Stock
- ⇒ Youth leadership and People Skill (YLPS)
- ⇒ Advance Excel Training
- ⇒ Certificate in Alternative Investment Industry (CAII)
- ⇒ Financial Modelling
- ⇒ Human Resource Management System Automation
- ⇒ Digital Marketing
- ⇒ IOT Workshop
- ⇒ Project Management Professional (PMP)



Group Discussion Training

## SFIMAR: TRAINING PROGRAMS A.Y. 2018-19

- ⇒ Basic & Advance Excel
- ⇒ Business Communication- E-MAIL WRITING
- ⇒ Public Speaking
- ⇒ Guidance on choice of specialization
- ⇒ Guidance on Various Profiles, Skill set required & Preparation
- ⇒ Group Discussion
- ⇒ Interview Skills
- ⇒ Time Management
- ⇒ Growth Mindset
- ⇒ Verbal & Non Verbal Communication
- ⇒ Sales Mantras and Reports
- ⇒ Data Visualization using Tableau
- ⇒ Resume Building
- ⇒ Career Counselling



# Student Skill Development Program (SSDP) Learning, Living & Leading



Excel & Advance Excel Training Session



Project Management Professional (PMP) Workshop



Summer Xcellence - Enhancing Presentation Skills



Personality Transformation Workshop



Growth Mindset Workshop



Competitive Strategies for New Age Marketing



Communication Skills Workshop



Non Verbal Communication Workshop

AND MANY MORE...

# Industry Immersion



Riya Travels - Company in Campus



SBI SG - Company in Campus



Decimal Point Analytics - Company in Campus



Kotak Mahindra Bank - Company in Campus



Home First Finance Company - Company in Campus



Motilal Oswal - Company in Campus



Insync Analytics - Company in Campus

AND MANY MORE...



# Intellectual Capital

## FACULTY

<b>Dr. G. Ramesh</b> (Programme Head, MMS)	Ph. D., M. Phil., MBA, M. Sc., FDP (IIM - Indore), UGC-NET (Management), DMC
<b>Dr. Sulbha Raorane</b> (Programme Head, PGDM)	Ph. D., M. Phil., CHR, MBA, M. Com., LLM
<b>Dr. Natika Poddar</b> (Programme Head, MFM/MMM)	Ph. D., ICWAI (Inter), PGDFM, CPCM, DTM, MBA, M. Phil., M. Com.
<b>Dr. Mohan Mathew</b>	Ph.D., M.A. - Economics.
<b>Dr. Smita Jesudasan</b>	Ph. D., MBA, M. Phil., M. Com., UGC-NET (Commerce), UGC- NET (Management)
<b>Dr. Vaishali Kulkarni</b>	Ph. D, MBA, MCM
<b>Dr. Sinimole K. R.</b>	Ph. D., M. Sc. (Operations & Computers)
<b>Dr. Vinita Bhatia</b>	Ph. D., MBA, M. Com., UGC-NET (Management), UGC-NET (Commerce)
<b>Ms. Vasudha Rao</b>	M. Phil., MCM, e-DAST, DAPR, Ph. D*
<b>Ms. Sujeesha Naidu</b>	MBA, M. Phil., CDAC, Ph. D*
<b>Ms. Shilpa Peswani</b>	FCMA, M. Com, PGDFM, UGC-SET (Commerce), Ph. D*
<b>Ms. Simmi R. Prasad</b>	MBA, M. A. (Public Ad.), B. Sc. - Electronic, UGC-NET, Ph. D*
<b>Mr. Vaibhav Kulkarni</b>	MBA, LLB, Ph. D*
<b>Mr. Kiran Rodrigues</b>	MMS, UGC-NET (Management)
<b>Mr. Jestin Johny</b>	MBA - Marketing, DHRM, B. Com.
<b>Ms. Sanchayita Banerjee</b>	PGDM (Marketing), M. A. - Economics, M. A. - Applied Maths, Ph. D*
<b>Mr. Pushkar Parulekar</b>	MMS- Finance, B. E. - EXTC, UGC-NET, Ph. D*
<b>Mr. Jackson John</b>	MBA, M. Sc., FDP (IIM - K)
<b>Mr. Paul P. Alukal</b>	PGDM (IIM - Indore), B. Tech., UGC-NET, FPM (NITIE)*
<b>Col. Venkat Raman</b>	M. Phil, MBA (Marketing & H. R.), M. Sc. (Psy), M. Tech. (Civil)
<b>Mr. Akhilesh Yadav</b>	MMS (Finance), UGC-NET (Management), B. Sc., FPM (NITIE)*
<b>Mr. Satyendra Chandra Kalia</b>	MMS – Marketing, PGDPM, LLB, SYB

\* Currently Pursuing



# Intellectual Capital

## VISITING FACULTY

<b>Ms. Satyavati Rao</b>	M.Sc. - Mathematics
<b>Ms. Aparna Kanchan</b>	MMM - Marketing, Diploma in Public Relations, B.Com. - Accountancy
<b>Mr. Ravi Derhawan</b>	PGDM, B.Sc.(Hons) in Physics
<b>Ms. Sakshi Khatri</b>	M.Phil., MBA, M. Com.
<b>Ms. Shaila Kamath</b>	M.A., B. Ed. in Economics, B.A.
<b>Mr. Ashish Singh</b>	B. Com, Passed Cs Final from (ICSI), Associate Member of (ICAI)
<b>Dr. Vinita Pimple</b>	M.com, B. Com, B. Ed, Ph. D Guide / Supervisor
<b>Mr. Sumit Jain</b>	Post Graduate Diploma in Business Administration (Finance), B. Com
<b>Ms. Jyoti Surekha</b>	L.L.M Passed, L.L.B Passed, Ph. D* in Law
<b>Mr. Vaibhav Shah</b>	PG.D.M (Finance), B.M.S (Finance),
<b>Mr. Amal Roy</b>	M. Tech, Indian Institute of Technology, B.E., Life Member-Higher Education Forum
<b>Mr. Manohar Hegde</b>	MBA (Marketing), B.Com. – Pharmacy
<b>Mr. Niranjan Amte</b>	Diploma in Business Administration, B.E. (Electronics & Telecom)
<b>Mr. Amit Kamkhalia</b>	MBA / MMS - JBIMS, B. Com
<b>Ms. Aparna Kanchan</b>	MMM, Diploma in Public Relations, B. Com - Accounts
<b>Ms. Dhawni Mehta</b>	B. Sc. – Chemistry
<b>Mr. Sagar Advani</b>	International CFA, FRM, Masters in Finance, B.Com.
<b>Mr. Prasanna Choudhari</b>	MMS (Finance), M. Com, Financial Planning Standards Board, India (CFP), B.E. (I.T.)
<b>Mr. Suyog Keluskar</b>	MBA-Marketing, B.E. (Mechanical)
<b>Mr. Devendra Bhatt</b>	PGDMS, B.E (Production)

\* Currently Pursuing



# MMS Curriculum

## MMS–Semester– I

### Core Subjects

1. Perspective Management
2. Financial Accounting
3. Operations Management
4. Managerial Economics
5. Business Statistics

### Electives

- a) Business Ethics
- b) Organizational Behaviour
- c) Negotiation and Selling Skills

## MMS–Semester II

### Core Subjects

1. Marketing Management
2. Financial Management
3. Operations Research
4. Human Resources Management
5. Business Research Methods

### Electives

- a) Entrepreneurship Management
- b) Management Information Systems
- c) Developing Teams & Effective Leadership

## MMS-Semester III

### Common Subjects – All Specialization

1. International Business
2. Strategic Management

## Finance Specialization

### Core Subjects

1. Security Analysis & Portfolio Management
2. Financial Markets and Institutions
3. Corporate Valuation and Mergers & Acquisition
4. Financial Regulations
5. Derivatives and Risk Management
6. Summer Internship

### Electives

- a) International Finance

## Marketing Specialization

### Core Subjects

1. Product & Brand Management
2. Sales Management
3. Consumer Behaviour
4. Marketing Strategy
5. Services Marketing
6. Summer Internship

### Electives

- a) Marketing Research & Analysis



# MMS Curriculum

## Human Resources Specialization

### Core Subjects

1. Training & Development
2. Competency based HRM & Performance Management
3. Compensation and Benefits
4. Labour laws and implications on industrial Relations
5. HR Planning and Application of Technology in HR
6. Summer Internship

### Electives

- a) Employee Branding and Employer Value Proposition

## Operations Specialization

### Core Subjects

1. Supply Chain Management
2. Materials Management
3. Operations Analytics
4. Manufacturing Resource Planning & Control
5. Service Operations Management
6. Summer Internship

### Electives

- a) TQM

## Information Technology Specialization

### Core Subjects

1. Software Engineering
2. Database Management System & Data Warehousing
3. Enterprise Management System
4. Big Data and Business Analytics
5. Knowledge Management
6. Summer Internship

### Electives

- a) Information System Security and Audit

## MMS–Semester IV

### Common Subjects

### Project Management

### Common Projects

1. Winter Project Functional Specialization
2. Winter Project General Management
3. Winter Project Social Relevance

## Finance Specialization

### Electives

- a) Venture Capital and Private Equity

## Marketing Specialization

### Electives

- a) Integrated Marketing Communication

## HR Specialization

### Electives

- a) Strategic HRM

## Operations Specialization

### Electives

- a) Operations Outsourcing & Offshoring

## IT Specialization

### Electives

- a) Managing Technology Business and IT Resource Management

# PGDM Curriculum

## TRIMESTER 1:

### BUILDING BLOCKS OF MANAGEMENT

- 1.1 Perspective Management
- 1.2 Financial Accountancy
- 1.3 Managerial Economics
- 1.4 Quantitative Methods
- 1.5 Legal Aspects of Business & Taxation
- 1.6 Organisational Behaviour & Cross-Cultural Management
- 1.7 Personal Effectiveness and Corporate Communication

## TRIMESTER 2:

### PRIMER TO SPECIALIZATIONS

- 2.1 Human Resource Management
- 2.2 Marketing Management
- 2.3 Financial Management
- 2.4 Managerial Costing & Control
- 2.5 Operations Management
- 2.6 Macro Economics
- 2.7 Research Methodology

## TRIMESTER 3:

### FUNCTIONAL SPECILIZATIONS

#### Common Subject

- 3.1 Operations Research

## Finance

- 3.2 Advanced Financial Management
- 3.3 Strategic Cost Management
- 3.4 Derivatives and Risk Management
- 3.5 Financial Markets, Institutions and Products
- 3.6 Valuation and Mergers and Acquisition
- 3.7 Security Analysis and Portfolio Management
- 3.8 International Finance

## Marketing

- 3.2 Marketing Strategy & Practices
- 3.3 Integrated Market Communication
- 3.4 Rural Marketing & Sales Management
- 3.5 Distribution & Supply Chain Management
- 3.6 International Marketing
- 3.7 Product & Brand Management
- 3.8 Consumer & Industrial Buying Behaviour

## Human Resources Management

- 3.2 Learning and Development
- 3.3 Competency Mapping and Performance Management
- 3.4 HR Planning and HR Audit
- 3.5 Compensation, Benefits and Reward System
- 3.6 Industrial Relations
- 3.7 Organization Development and Change Management
- 3.8 Building Learning Organisation and Knowledge Management





# PGDM Curriculum

## TRIMISTER 4:

### SECTORIAL SPECIALIZATION

#### Common Subject

4.1 International Business

#### Finance - Financial Markets

4.2 Mutual Fund & Alternative Investment

4.3 Treasury and Risk Management

4.4 A-Financial Planning & Wealth Management  
B-Commodities Markets

4.5 Fixed Income Securities

4.6 A-Behavioural Finance  
B-Global Financial Markets

4.7 Open Elective - Financial Modelling

4.8 Summer Internship

#### Marketing - Retail Management

4.2 Media Planning & Strategy

4.3 Managing Retail Environment

4.4 Retail Strategy and Retail Branding

4.5 Advertising and Public Relations

4.6 Mall Management and Retail Store Management

4.7 Social Media Marketing & Digital Marketing

4.8 Summer Internship

#### HRM - International Business

4.2 Foreign Trade Financing & Documentations

4.3 International HRM

4.4 International Logistics Management

4.5 Legal Aspects of International Trade

4.6 A. Global Business Strategy  
B. International Economics

4.7 Open Elective - HR Trend, Process Design and Automation

4.8 Summer Internship

## TRIMISTER 5:

### TRANSFORMATIONAL LEADERSHIP

5.1 Business Environment and Ethics

5.2 Leading and Managing Projects

5.3 Business Data Analytics

5.4 High Performance Leadership

5.5 (F) Financial Market, Regulations & Compliances

5.5 (M) Market Research & Analytics

5.5 (H) Employment Laws

## TRIMISTER 6:

### INDUSTRY INTEGRATION

6.1 Strategic Management

6.2 Strategy and Leadership

6.3 Industry Based Capstone Project Work

#### Beyond Syllabus at SFIMAR...

- Internships
- Live Projects
- Certifications
  - Project Management
  - Alternate Investment Industry
  - Digital Marketing
  - HRMS
  - Excel & Advanced Excel
- Mock Stock Training
- Personality Development
- Community Services

and many more...

# MMS & PGDM - I

## Summer Placement (Batch 2018 - 2020)

### FINANCE

1	MELROY VALERIAN MORAES	28	M	B.Com	81
2	MELINDA GIRGOL MONTEIRO	27	F	B.Com	78
3	NEHA THOMAS	24	F	B.E.	35
4	VIAN PATRICK PEREIRA	21	M	B.Com	30
5	ASHISH RAVEENDRAN	23	M	B.Com	24
6	KENALI CHETAN SHAH	23	F	B.Com	24
7	SHRISTI SHAILESH DUBEY	23	F	B.Com	22
8	DIVYA RAGHAVENDRA RAO	23	F	BMS	22
9	LISHMA SHAYON FERNANDES	23	F	BAF	22
10	PANKAJ RAMCHANDRA YADAV	21	M	BMS	22
11	KARTHIK NAGANATHAN	23	M	BAF	21
12	SAIPRASAD SHAMSUNDER RANE	23	M	BMS	19
13	ADITYA VISHNU SHANBHAG	23	M	BMS	14
14	ANTHONY IVAN QUADRAS	22	M	B.Com	13
15	BEON JOHNSON PEREIRA	22	M	B.Com	13
16	OPHELIA SHEENA SEQUEIRA	23	F	BAF	13
17	ALISHA FRANCIS LOPES	22	F	B.Com	12
18	HEERA MARIA ALVA	22	F	BBM	12
19	MOVIL JOYSON JEROME MATHIAS	21	M	B.Com	12
20	SHAUN DMELLO	21	M	B.Com	12
21	URUSA MOHDNAIM SHAIKH	22	F	BBI	11
22	NIKHIL JAYESH PATHAK	24	M	BMS	10
23	JOANITA FRANCIS GONSALVES	21	F	B.Com	6
24	KAVITA TUKARAM NAIK	21	F	B.Com	6
25	RUBINA REGINAL RODRIGUES	22	F	BAF	5
26	ABHISHEK ARUN NITORE	23	M	B.Com	4
27	RIYA MAHESH PATIL	21	F	B.Com	3
28	AARON DCOSTA	20	M	B.Com	Fresher
29	ABI AUGUSTINE	21	M	B.Com	Fresher
30	ADITI DILIP PAL	22	F	BAF	Fresher
31	ALINA MARSHAL MACHADO	21	F	BAF	Fresher
32	ALSTON DOMNIC DIAS	22	M	BMS	Fresher
33	AMITBHAI BHURA HATHIYANI	21	M	BMS	Fresher
34	ANKITA ARUN PATIL	21	F	B.Sc. - IT	Fresher
35	ANKITA KISHOR PATKAR	22	F	BBI	Fresher
36	ANUSHREE BHALCHANDRA SAWANT	22	F	BMS	Fresher
37	ASHLEY JOHNSON	21	M	B.Com	Fresher
38	ASHLYN DARRYL DMELLO	20	M	B.Com	Fresher
39	BORRIS GREGORY DSOUZA	20	M	BMS	Fresher
40	CLEMENCE ANTHONY ANDRADES	21	F	BMS	Fresher
41	CYRIL BABY JOHN MYLAKKAL	24	M	BAF	Fresher
42	DAVID CHARLES FERRAO	21	M	B.Com	Fresher
43	DHIRAJKUMAR LALLUPRASAD GUPTA	21	M	BMS	Fresher
44	DIVYA SOMASHEKAR SALIAN	23	F	BAF	Fresher
45	FAIRINA MICHAEL DSOUZA	21	F	BAF	Fresher
46	JASON ROSARIO DSOUZA	21	M	BAF	Fresher
47	JENISHA ROBERT SERRAO	22	F	B.Com	Fresher
48	JISNA JOHNSON	22	F	BAF	Fresher
49	KALPESH KISHORE AMBEKAR	21	M	B.Com	Fresher
50	KALPESH SATYAWAN VETKAR	22	M	BMS	Fresher
51	KAMAKSHI RAMKRIPAL SINGH	22	F	B.Com	Fresher
52	KARISHMA NARENDRA JETHWANI	22	F	BAF	Fresher
53	KARTIK DINESH KOTWAL	22	M	BAF	Fresher
54	KASIA KENNETH FURTADO	20	F	B.Com	Fresher
55	LINDA JAISEN	22	F	B.Com	Fresher
56	MARINA MATHEW GONSALVES	21	F	BAF	Fresher
57	MARSHAL SURESH MARUTHUVAR	21	M	BMS	Fresher
58	MICHELLE FRANCO BARETTO	22	F	BAF	Fresher
59	MITESH JAGDISH PATIL	22	M	BAF	Fresher
60	NIKUNJ ASHWIN PATEL	24	M	M.Com	Fresher
61	NIRALI ASHOKBHAI MANDANI	22	F	B.Com	Fresher
62	NITISH RAMKUMAR RAY	23	M	B.Com	Fresher
63	OMKAR ANANT GAONKAR	21	M	B.Com	Fresher

64	PARAS PRALHAD THAKUR	21	M	BMS	Fresher
65	PRAJWAL PIUS GONSALVES	20	M	BBI	Fresher
66	PRATHA PRADEEP PISE	23	F	BMS	Fresher
67	PRATIK VILAS NAIK	21	M	BMS	Fresher
68	PRINCE PHILIP LEWIS	20	M	B.Com	Fresher
69	PRIYA NILANG TRIVEDI	22	F	BMS	Fresher
70	PRIYANKA SHANKAR SHINDE	23	F	BMS	Fresher
71	RENAL DENIS NUNES	22	F	B.Com	Fresher
72	ROJI JACOB	41	M	B.A.	Fresher
73	ROSELLA DOMINIC GAMJYA	21	F	BAF	Fresher
74	SANGAM RAMADHAR YADAV	21	M	B.Com	Fresher
75	SANMAY DINESH TRIBHUVAN	20	M	BMS	Fresher
76	SANYUKTA PRABHAKAR JOSHI	21	F	B.Com	Fresher
77	SARA PENTIS PEREIRA	21	F	BAF	Fresher
78	SIDDHI SHRIKANT NALAVADE	22	F	B.Com	Fresher
79	SNEHA SURESH GHATEKARI	21	F	BAF	Fresher
80	SONIYA GOPAL SHARMA	22	F	B.Com	Fresher
81	UDDHAV VIJAY MUKADAM	21	M	B.Com	Fresher
82	YOGEETA RAM NAKHWA	20	F	BMS	Fresher
83	ZENIOR RICKY BORGES	22	M	B.Com	Fresher

### HUMAN RESOURCES

1	ROSHAN ULHAS ANVEKAR	22	M	BMS	24
2	NATASHA LIGORY QUADROS	24	F	B.Sc. - IT	19
3	AISHWARYA NATARAJAN IYER	24	F	B.Com	18
4	DANICA ERNESTINE LOBO	24	F	B.Com	18
5	ANDREA THERESA FERNANDES	23	F	BMS	12
6	CRESSET KINNY	21	F	B.Com	12
7	MINAKSHI KISHOR AHUJA	21	F	B.Com	12
8	PRATIKSHA GORAKSHANATH SALVI	23	F	BMS	12
9	SUZAN RONALD DMELLO	22	F	B.A.	7
10	KAJAL SANJAY NANDA	22	F	BMS	6
11	YUTIKA BHARAT RAUT	21	F	B.Com	6
12	ANNA RICHARD CORREA	22	F	B.Com	Fresher
13	ANOSHKA RAYMOND ALMEIDA	21	F	B.A.	Fresher
14	APURVA AMOL SAWANT	21	F	BMS	Fresher
15	ARGO JUSTIN ANIL DROZARIO	21	M	B.Com	Fresher
16	BHAGYA BABU IRIMPAM	21	F	BMS	Fresher
17	CAROL THOMAS FERNANDES	21	F	B.Com	Fresher
18	DRASHTI KAMLESHLUMAR PATEL	21	F	BMS	Fresher
19	GAURI VIVEK RAUT	23	F	B.Com	Fresher
20	JESMA JOSEPH DIAS	21	F	B.Com	Fresher
21	JOLYNA JOSEPH RIBEIRO	21	F	B.Com	Fresher
22	NIGEL COELHO	21	M	BMS	Fresher
23	NIKITA ARUN KOLI	22	F	BMS	Fresher
24	PRAVEEN PRADEEP NAIR	20	M	BMS	Fresher
25	RHEA SUSAN	22	F	BMS	Fresher
26	RISHIKA PRAVIN PILLAI	21	F	BMS	Fresher
27	RYNEL LOUWELLYN FERNANDES	20	M	B.Com	Fresher
28	SHWETA SHARAD CHAUGALE	20	F	BAF	Fresher
29	SILAS PRAFULLA POWELL	22	M	BMS	Fresher
30	VRUSHALI NARAYAN BHOGATE	22	F	B.Com	Fresher

### INFORMATION TECHNOLOGY

1	SEAN RODRIGUES	22	M	B.Sc. - IT	Fresher
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### MARKETING

1	VIRAJ SANJAYKUMAR SHAH	24	M	B.Sc. - IT	47
2	DENQY DAVID KURUTHUKULAM	25	M	BMS	42
3	AIDEN AGNELO MENEZES	30	M	BMS	41
4	JAGDISH PURANCHANDRA PANDA	27	M	B.E.	38
5	SAYALI DNYANDEV SAWANT	24	F	B.E.	35



# MMS & PGDM - I

## Summer Placement (Batch 2018 - 2020)

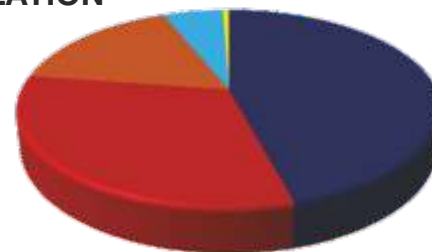
6	SONIYA SIVABALA SUBRAMANIAN	24	F	B.Com	29
7	ROINA JOHN DSOUZA	25	F	BMS	24
8	THOMAS PAUL VARGHESE	24	M	B.A.	24
9	MICHAEL MATHEW MATTATHIL	25	M	BBI	22
10	SURAJ SUSHIL PAL	24	M	BAF	18
11	AMEYA ANANT NADKARNI	22	M	BMM	12
12	DHEERAJ RAJENDRA CHIRDE	21	M	BMS	12
13	ROBIN WILLIAM MOSES	25	M	B.Sc.	12
14	SAJID CHANDBADSHA TAKKALAKI	23	M	B.Sc. - IT	12
15	AJIN JOHN VARGHESE	23	M	B.Com	9
16	SABRINA SHINY	20	F	BMM	8
17	SOURABH SUDHAKAR SURVE	24	M	BMS	7
18	VINAYAK PURANCHANDRA PANDA	21	M	BMS	7
19	JAMIE DSOUZA	21	M	B.Com	6
20	DILLON JOSEPH COUTINHO	22	M	BMS	5
21	SHALAKA SHARAD KAMBLE	23	F	B.Sc. - IT	5
22	ROBINSON ANTHONY RODRIGUES	21	M	BMS	4
23	TEONA MARIA DCRUZ	22	F	BMM	3
24	ABHAY GIRISH DAVE	23	M	B.Com	Fresher
25	AJAY MARUTI MANE	23	M	B.Com	Fresher
26	AKANKSHA ARVIND SHETYE	21	F	B.Com	Fresher
27	ALISTER SANTUS LOPES	22	M	B.Com	Fresher
28	ANIRUDHA RAVINDRA DALVI	22	M	BMS	Fresher
29	APURVA KISHOR GIMONKAR	22	F	B.E.	Fresher
30	DEVAVRAT MACHHINDRA GHAG	22	M	B.E.	Fresher
31	DHRUVIL DILIP KAPADIA	21	M	BMS	Fresher
32	DIKSHA SURENDRA SHETTY	21	F	B.Sc. - IT	Fresher
33	DIVYA RAJESH PARMAR	21	F	B.Sc.	Fresher
34	EVITA FRANCO	20	F	B.Com	Fresher
35	FLEMING DONALD DCOSTA	21	M	B.Com	Fresher
36	GAYATRI KAMLESH NAIK	21	F	BFM	Fresher
37	HIREN THAKOBHAI RATHOD	22	M	B.Sc. - IT	Fresher
38	MANAV HIREN MAJITHIA	23	M	B.Com	Fresher
39	MICHAEL JOHN MENEZES	20	M	B.Sc. - IT	Fresher
40	NIKHIL BHAWANLAL PATLE	21	M	B.E.	Fresher
41	PRAVEEN BALAKRISHNAN MENON	22	M	B.Com	Fresher
42	PREM ASHOK UPADHYAY	21	M	B.Com	Fresher
43	RAUNAK SANJAY AKKARA	21	M	BMS	Fresher
44	RIYA RAKESH MEHRA	20	F	B.Com	Fresher
45	SAURABH RAKESH SINGH	22	M	B.E.	Fresher
46	SHAHEN MANOJ SHAH	22	M	B.Tech	Fresher
47	SHRUTIKA SHRINIWAS JADHAV	22	F	BMM	Fresher
48	SMIT RAJESH KARMARKAR	23	M	B.Sc. - IT	Fresher
49	STELVIN PAUL KANJIRATHINGAL	21	M	B.Sc. - IT	Fresher
50	STEVE CHACKO	22	M	B.Tech	Fresher
51	STEVE SYLVESTER LOBO	21	M	B.Sc. - IT	Fresher
52	STEVEN DANIAL MASIH	22	M	B.Com	Fresher
53	SURABHI SUNIL SINGH	23	F	B.Sc.	Fresher
54	TANUJ DIVAKAR MHATRE	20	M	B.Com	Fresher
55	TITTU THANKACHAN	21	F	BMS	Fresher
56	VINISHA VINCENT LOBO	22	F	B.Com	Fresher
57	VRASHIKA CHANDRASHEKAR SHETTY	23	F	BMM	Fresher

### OPERATIONS

1	SIDDHESH SUGANDH TAWDE	28	M	B.E.	42
2	MANISH MAHADEV KHANDEKAR	27	M	B.E.	24
3	PRAVIRA CHANDRAHAS SHETTY	23	M	B.E.	24
4	SANAL EAPEN SKARIA	23	M	B.Sc. - IT	10
5	AMEY NIWAS RANE	21	M	BMS	7
6	ALWIN SHAJI KURUTHUKULANGARA	23	M	B.E.	Fresher
7	HAYDEN HUDSON RODRIGUES	21	M	BMS	Fresher
8	SHUBAM PADROO	23	M	B.E.	Fresher
9	SONALI SANJAY MHATRE	21	F	B.E.	Fresher
10	SWAPNALI SURYAKANT JADHAV	23	M	B.E.	Fresher

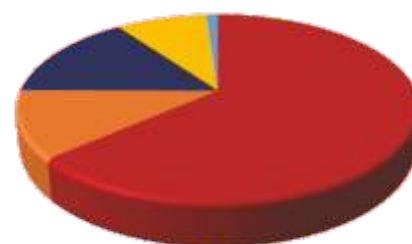
## Class of MMS & PGDM - I Summer Placement Batch 2018 - 20

### SPECIALIZATION



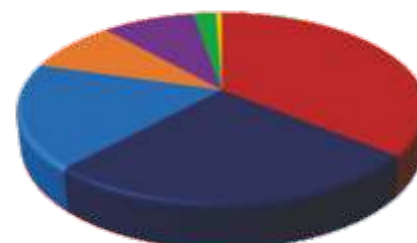
Finance	83
Marketing	57
Human Resources	30
Operations	10
Information Technology	1
<b>Total</b>	<b>181</b>

### WORK EXPERIENCE



Freshers	115
< 12 Months	21
12 - 23 Months	27
24 - 48 Months	16
> 48 Months	2
<b>Total</b>	<b>181</b>

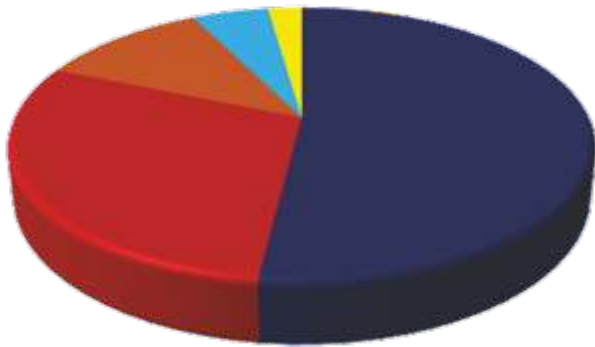
### EDUCATIONAL BACKGROUND



B.Com	65
BMS	47
Engg	32
B.Sc	16
PG	16
Others	4
B.A	1
<b>Total</b>	<b>181</b>

# MMS & PGDM - II

## Final Placement (Batch 2018 - 2020)

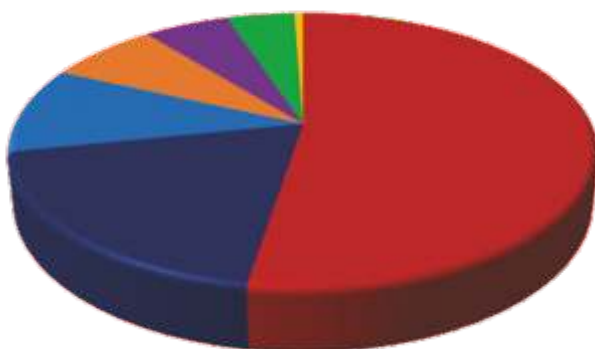
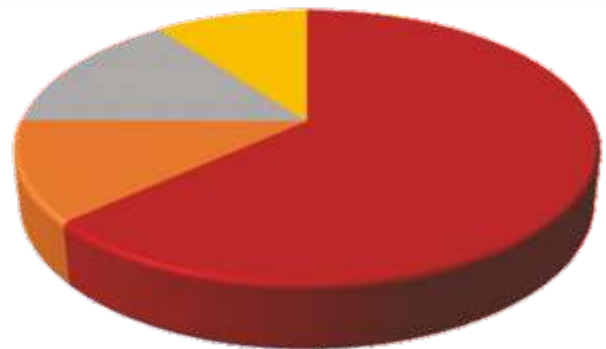


### SPECIALIZATION

Finance	92
Marketing	52
Human Resources	20
Operations	9
Information Technology	4
<b>Total</b>	<b>177</b>

### WORK EXPERIENCE

Freshers	112
< 12 Months	21
12 - 23 Months	26
24 - 48 Months	18
<b>Total</b>	<b>177</b>



### EDUCATIONAL BACKGROUND

B.Com	93
BMS	34
Engg	18
B.Sc	13
PG	10
Others	8
B.A	1
<b>Total</b>	<b>177</b>

## ANKITA APPA TAWADE (23)

BMS

**Work Exp.:** 39 Months  
HDFC Life Insurance (3)  
Ambalika Management (36)

**Summer Project:** A study on Between printed media newspaper and mobile news app with the special reference to the times group

**Company:** The Times Group



## JIMMY JOKIM D'MELLO (24)

BMS

**Work Exp.:** 27 Months  
CMA CGM SSC (27)

**Summer Project:** A study On Retailer Satisfaction For Gulf Oil Products With Car Lubricant Retailers In Thane And Navi Mumbai Area

**Company:** Gulf Oil Lubricants India Ltd.



## ARVIND MUNNAPRASAD GUPTA (24)

BMS - Finance

**Work Exp.:** 32 Months  
ICICI Bank Pvt. Ltd. (32)

**Summer Project:** A study of existing and potential market to increase fuel financing market share

**Company:** Credit One Payment Solutions Pvt. Ltd.



## JIGAR VIJAY SHAH (25)

B.Com.

**Work Exp.:** 25 Months  
Tata Consultancy Services Pvt. Ltd. (25)

**Summer Project:** A study on Customers Perception and Acceptance of lifestyle gift card with reference to B2B sales in south Mumbai

**Company:** Lifestyle International Pvt. Ltd.



## SURYAVIJAY SHARMA (24)

B.Com.

**Work Exp.:** 32 Months  
Veritas infratech Pvt. Ltd. (19)  
NCR Corporation Pvt. Ltd. (4)  
Veritas Infratech Pvt Ltd (9)

**Summer Project:** A study on factors affecting Blockchain technology adoption among corporates

**Company:** Blockchain Magazine



## BHAVESH JAYANTIBHAI WAGHELA (23)

B.Com.

**Work Exp.:** 24 Months  
Bhoomi Enterprises (24)

**Summer Project:** Factor influence non acceptance of Cigna TTK product

**Company:** Cigna TTK Health Insurance Company Ltd.



## VIKASMANI RAKESH TIWARI (24)

BMS - Finance

**Work Exp.:** 31 Months  
Centaur Pharmaceuticals Pvt. Ltd. (31)

**Summer Project:** A Study on customer's shopping experience for buying Apple products from Maple store- Khar, Mumbai

**Company:** Maple Digital Technologies International Pvt. Ltd.



## NITHUN NARAYANAN (24)

B.Sc. - I.T.

**Work Exp.:** 24 Months  
Justdial Pvt. Ltd. (6)  
Firstsource Pvt. Ltd. (18)

**Summer Project:** Customer Perception on the Times Group magazines

**Company:** The Times Group



## ROSEWAL SIMON ALMEIDA (25)

B.Sc. - I.T

**Work Exp.:** 29 Months  
Directi (13)  
Government of Dubai (16)

**Summer Project:** Designing marketing strategies for clients at Ardent Minds

**Company:** Ardent Minds



## BINOY MICHAEL D'SILVA (27)

B.E. - Electronics & Telecommunication

**Work Exp.:** 22 Months  
IT Source Technologies (8)  
Softcell Technologies (14)

**Summer Project:** A study of clients' satisfaction of Asian Paints

**Company:** Camphire



# Marketing

**KUNDAN RAMRAJ KANAUIYA (25)**  
B.Com. - Accounting and Finance (BAF)

**Work Exp.:** 21 Months  
ICICI BANK Pvt. Ltd. (21)

**Summer Project:** Study on competitive analysis of Namosri Ventures Pvt. Ltd.

**Company:** Namosri Ventures Pvt. Ltd.



**HEMANT SHRAVANKUMAR KUMAWAT (21)**  
BMS - Marketing

**Work Exp.:** 16 Months  
Metro Cash & Carry (3)  
Whirlpool India Pvt. Ltd. (13)

**Summer Project:** A project on stabilising sales of RR distributor (for PepsiCo)

**Company:** Pepsico India Holding Pvt. Ltd.



**RAKESH ANJIAH KAMATI (23)**  
BMS - Marketing

**Work Exp.:** 21 Months  
Intelinet Global Services (21)

**Summer Project:** A study on Service Strategy of Maple Stores for Apple customers - Mumbai

**Company:** Maple Digital Technologies International Pvt. Ltd.



**ANAGHA RAJKUMAR POTDAR (22)**  
Diploma - Advertising

**Work Exp.:** 14 Months  
Vodafone India Private Ltd. (7)  
Maya Global Events (7)

**Summer Project:** A study on consumer behaviour towards repurchasing of Apple products from Maple store.

**Company:** Maple Digital Technologies International Pvt. Ltd.



**ADITYA SHASHIDHARAN (26)**  
B.Com., Diploma Industrial Safety

**Work Exp.:** 19 Months  
Das Offshore Engineering Pvt. Ltd. (12)  
Alcatray India Pvt. Ltd. (7)

**Summer Project:** A study Of Customer Satisfaction Towards Style Us Brand Pvt. Ltd.

**Company:** Style Us Brand Pvt. Ltd.



**KARAN VENUGOPAL KARKERA (23)**  
B.Com.

**Work Exp.:** 13 Months  
MSC Agency India Pvt. Ltd. (13)

**Summer Project:** A study on level of awareness and willingness to pay for health insurance among informal workforce sector

**Company:** Cigna TTK Health Insurance Company Ltd.



**RAHUL ANIL POTDAR (23)**  
B.Com.

**Work Exp.:** 18 Months  
Accurate Rubber Industries (10)  
UBM India Pvt. Ltd. (8)

**Summer Project:** A study on the logistics of the E-tailer Globalbox.world

**Company:** Global Box.World



**STANESSA FERNANDES (23)**  
B.Com.

**Work Exp.:** 13 Months  
Fly Hi Marine Travel Pvt. Ltd. (13)

**Summer Project:** A study on the benefits of social media marketing on BMA membership

**Company:** Bombay Management Association



**SIDDESH MOHANDAS NAYAK (24)**  
BMS - Finance

**Work Exp.:** 18 Months  
VSM Software Pvt. Ltd. (Pfizer India Pvt. Ltd.) (12), Teamlease Services Ltd. (Pfizer India Pvt. Ltd.) (6)

**Summer Project:** A study on Awareness of Online Platform based services of the Logistics company - Valueshipr (M/s Decker Logistics Pvt. Ltd.)

**Company:** M/S Decker Logistics Pvt. Ltd. - Valueshipr



**SWAPNIL DILIP KAPADI (24)**  
BCA

**Work Exp.:** 13 Months  
Sai Management Services (13)

**Summer Project:** To study the customer perception on health insurance and reimbursement process of health insurance.

**Company:** Cigna TTK Health Insurance Company Ltd.



**ARISON SEBASTIAN ALMEIDA (23)**  
B.Com.

**Work Exp.:** 12 Months  
Image solutions and branding Pvt. Ltd. (12)

**Summer Project:** A study on retailer's satisfaction and acceptance of Amul 200 ml milk pack.

**Company:** Amul Ltd.



**JOSHUA DSOUZA (24)**  
BMS

**Work Exp.:** 3 Months  
Atom technologies Pvt. Ltd. (3)

**Summer Project:** A study of understanding customer perception and customer satisfaction with regards to the services and after sales services at Maple

**Company:** Maple Digital Technologies International Pvt. Ltd.



**AARON ANTONY (23)**  
BMS - Finance

**Work Exp.:** 10 Months  
S Sadashiv & Company (4), Artha Energy Resources LLP (5), Aon Hewitt (1)

**Summer Project:** A study on consumer preference & perception towards various brands of Laptop/Desktop based on demography

**Company:** Infobahn Technical Solutions Pvt. Ltd.



**ALLISTER SEQUEIRA (24)**  
B.Com. - Financial Accounting and Auditing

**Work Exp.:** Fresher

**Summer Project:** A study on enhancement of sales at Maple using Digital marketing tools

**Company:** Maple Digital Technologies International Pvt. Ltd.



**PRASADSINGH MAHAVIRSINGH PARDESHI (23)**  
BMS - Marketing

**Work Exp.:** 8 Months  
Global-e Tele Services Pvt. Ltd. (8)

**Summer Project:** A study on customer satisfaction toward Chef Solution Mumbai region

**Company:** Namosri Ventures Pvt. Ltd.



**ALSTON DSOUZA (23)**  
B.Com. - Banking and Insurance (BBI)

**Work Exp.:** Fresher

**Summer Project:** A study on brand docket, analysis of adex report and About ek vj ke liye

**Company:** Sony Pictures Network India Pvt Ltd



**BHUSHAN MILAN PAREKH (25)**  
B.E. - Electronics & Telecommunication

**Work Exp.:** 7 Months  
Panache Digilife Ltd. (7)

**Summer Project:** A study on Promotional Strategies, Preparation Of MIS and Developing Promotional Content at Opportune technology Pvt. Ltd.

**Company:** Opportune Technology Pvt. Ltd.



**AMAR ASHOK SHIRGAVI (24)**  
B.E. - Computer, Diploma - Computer

**Work Exp.:** Fresher

**Summer Project:** A study on consumer buying behaviour of travel magazines with special reference to Lonely Planet magazine by The Times of India

**Company:** The Times Of India



**SMITESH YOGESH PARALKAR (24)**  
B.E. - I.T.,  
Diploma - Computer Engineering

**Work Exp.:** 6 Months  
Persistent System Ltd. (6)

**Summer Project:** Market Opportunity Analysis of Globalbox.world

**Company:** Global Box.World



**ANNS JOSEPH (22)**  
BBA

**Work Exp.:** Fresher

**Summer Project:** A study on the Barriers towards conversion of cold calls into appointments

**Company:** 9a Business Connect Pvt. Ltd.



# Marketing

## ANUPAMA KISHORE PRAMANICK (23)

B.Com. - Management

**Work Exp.:** Fresher

**Summer Project:** Study of what affects the market share of Credit one solution with UBER

**Company:** Credit One Payment Solutions Pvt. Ltd.



## JEENA BIJU THOMAS (23)

B.E. - Computer, Diploma - Industrial Electronics

**Work Exp.:** Fresher

**Summer Project:** A study on root cause analysis on passive response to cold calling

**Company:** 9a Business Connect Pvt. Ltd.



## ASHISH BARGOTRA (23)

B.Sc. - Physics

**Work Exp.:** Fresher

**Summer Project:** A study on Cashless claim settlement process of Cigna TTK Health Insurance Company Ltd.

**Company:** Cigna TTK Health Insurance Company Ltd.



## KUNAL GIRISH MAKWANA (22)

BMS - Marketing

**Work Exp.:** Fresher

**Summer Project:** A study on the market of coveralls for Style Us Brands Pvt. Ltd.

**Company:** Style Us Brands Pvt. Ltd.



## AZLAN ASLAM SHAIKH (22)

BMS - Marketing

**Work Exp.:** Fresher

**Summer Project:** A study on consumer behaviour towards health insurance

**Company:** Cigna TTK Health Insurance Company Ltd.



## MARZINA KIFAYAT PASWARE (23)

B.Sc. - chemistry

**Work Exp.:** Fresher

**Summer Project:** A study on participant preference and expectation from the Management development Programs conducted by BMA

**Company:** Bombay Management Association



## CHARMI AJAY PANCHAL (23)

BMS - Finance

**Work Exp.:** Fresher

**Summer Project:** Factors determining customer motivation towards wedding venue

**Company:** Bookeventz.Com



## PARICHAY SEBAKNATH DE (23)

B.Com.

**Work Exp.:** Fresher

**Summer Project:** Investor Awareness of Motilal Oswal Mutual Funds and Preference vis-a-vis other Investment Avenues

**Company:** Motilal Oswal Financial Securities Ltd.



## DARRYL PATRICK LOPES (21)

BMS

**Work Exp.:** Fresher

**Summer Project:** A study on consumer preferences towards packed vs. loose paneer.

**Company:** Amul Ltd.



## QUEENI CLETUS COLACO (22)

B.Com.

**Work Exp.:** Fresher

**Summer Project:** A study on retailer satisfaction at Gulf Oil

**Company:** Gulf Oil Lubricants India Ltd.





**RACHANA VYAS**  
BMS - Marketing

**Work Exp.:** Fresher

**Summer Project:** A study on contractors' awareness level and sale of painting and furnishing tools provided by 'TruCare' -A brand of Asian Paints.

**Company:** Camphire



**ROMARIO GOMES (22)**

B.Com. - Accounting and Finance (BAF)

**Work Exp.:** Fresher

**Summer Project:** A comparative Study of user's experience with E-commerce portals in India and its marketing implications to Globalbox

**Company:** Global Box.World



**RADHA RAJESHKUMAR CHAUHAN (21)**

BMS - Finance

**Work Exp.:** Fresher

**Summer Project:** A study on Digital Marketing services of last search

**Company:** Last Search



**SAIJU JOSE KOONAMPLAKIL (25)**

BMS - Marketing

**Work Exp.:** Fresher

**Summer Project:** A study on participants perception towards the conferences conducted by BMA

**Company:** Bombay Management Association



**REBEKAH GERARD RODRIGUES (22)**

B.Com.

**Work Exp.:** Fresher

**Summer Project:** A study on customer satisfaction (members) & brand building of Bombay Management Association

**Company:** Bombay Management Association



**SANKET NARAYAN KUMBHAR (23)**

B.Com.

**Work Exp.:** Fresher

**Summer Project:** Market potential analysis of BMA membership (trend analysis)

**Company:** Bombay Management Association



**REVANT NITIN SHAH (26)**

B.E. – Mechanical, Diploma - Mechanical

**Work Exp.:** Fresher

**Summer Project:** A study on Pre and Post order in Marketing process

**Company:** L&T Heavy Engineering



**SEAN BRAGANZA (24)**

B.E. - Electronics & Telecommunication

**Work Exp.:** Fresher

**Summer Project:** A study on perception of chemists and distributors towards pharma app at NStore

**Company:** Nstore



**ROHINI LALIT SAVE (26)**

M.Sc. - Biochemistry, B.Sc. - Biochemistry

**Work Exp.:** Fresher

**Summer Project:** A study on impact of sample distribution on sales of Mapro crushes.

**Company:** Mapro Foods Pvt. Ltd.



**SHRUTI MOHAN MULIK (23)**

B.Com.

**Work Exp.:** Fresher

**Summer Project:** A study on perception and satisfaction of clients towards Ardent Minds' Digital marketing services

**Company:** Ardent Minds



# Marketing

## SOUMYA SUNISH (23)

B.Sc. - I.T.

**Work Exp.:** Fresher

**Summer Project:** Study on Demand Creation for Digital Marketing for 9A Business Connect Pvt. Ltd.

**Company:** 9a Business Connect Pvt. Ltd.



## VIVEK JETHAVA (21)

BMM

**Work Exp.:** Fresher

**Summer Project:** A study on the suitable choice of health insurance policy for salaried employed- in Mumbai

**Company:** Cigna TTK Health Insurance Company Ltd.



# IT

## PRANAV DEEPAK PANCHAL (33)

M.E.-I.T., B.E.-I.T., Diploma in Digital Electronics

**Work Exp.:** 39 Months

LearningMate Pvt. Ltd. (15), Travnet (7), Opentree Web (12), PostBox Communications Pvt Ltd (5)

**Summer Project:** To Design and Implement the Reconciliation Software at ACS Business Solutions

**Company:** ACS Business Solutions



## BRENDON PATRICK D'SOUZA (22)

B.Sc. - I.T.

**Work Exp.:** 6 Months

Zedo (India) Private Ltd. (6)

**Summer Project:** Designing & Development of A Web Portal for HR Dept. at ICS Group

**Company:** Bentel Associates Realty Design Consultants Pvt. Ltd.



## ANJU ABRAHAM (25)

B.Sc. - I.T.

**Work Exp.:** 15 Months

Firstsource Solutions Ltd. (9)  
Sutherland Global Services (6)

**Summer Project:** UI and Database designing of attendance module of ICS Group

**Company:** Bentel Associates Realty Design Consultants Pvt. Ltd.



## CHINMAY ANANDKUMAR DESAI (23)

B.E. - Electronics & Telecommunication

**Work Exp.:** Fresher

**Summer Project:** Use of Machine Learning and IOT in Airlines worldwide and implementation level in Air India

**Company:** Air India



**CLAYTON STANLEY GOMES (24)**

BMS – Finance

**Work Exp.:** 36 Months  
Global Waste Management Cell. Pvt. Ltd. (36)

**Summer Project:** Analysis of Deposits at Kotak Mahindra Bank Vasai Branch

**Company:** Kotak Mahindra Bank Ltd.



**JOEL JOACHIM CORREIA (24)**

B.Com. - Financial Markets

**Work Exp.:** 15 Months  
Hdb Financial Services (15)

**Summer Project:** A Study of Non-Trade Based Forex Remittances Of BCCB

**Company:** Bassein Catholic Co Operative Bank Pvt. Ltd.



**CHITRA DEEPAK SALIAN (24)**

B.Com.

**Work Exp.:** 30 Months  
HDFC Bank (30)

**Summer Project:** Credit policy and Sanction process of J.M. Financial

**Company:** J M Financial



**NASLINE LOUIS DMELLO (21)**

B.Com.

**Work Exp.:** 15 Months  
Thermovision Technologies India Pvt. Ltd. (15)

**Summer Project:** A Study on Mutual Fund Investment Selling Business Of BCCB

**Company:** Bassein Catholic Co Operative Bank Pvt. Ltd.



**SAGAR MEHTA (24)**

B.Com. - Accounting and Finance (BAF)

**Work Exp.:** 24 Months  
SAIESH CREATIONS (24)

**Summer Project:** Equity Research of Indian Two-Wheeler Companies

**Company:** Ventura Securities Ltd.



**SHALET BINU (24)**

BMS - Finance

**Work Exp.:** 15 Months  
George Mathew Associates (15)

**Summer Project:** A Study on comparative analysis between two selected Pvt. Health Insurance Companies - Cigna TTK v/s Star Health and Allied Insurance

**Company:** Cigna TTK Health Insurance Company Ltd.



**ADITYA ASHOK BANE (24)**

B.Com.

**Work Exp.:** 24 Months  
CMS Info Systems Ltd. (24)

**Summer Project:** A Study on factors affecting exchange rate

**Company:** Motilal Oswal Securities Limited



**MAYUR DEENDAYAL JHAWAR (23)**

BMS - Finance

**Work Exp.:** 14 Months  
Future group (14)

**Summer Project:** A comparative Analysis Equity and Mutual Fund as an Investment option

**Company:** Quantum Global Securities Ltd.



**ASHLEY ANDREW FARGOSE (24)**

B.Com. - Accounting and Finance (BAF)

**Work Exp.:** 15 Months  
Datamatics Global Services Ltd. (15)

**Summer Project:** A Study of Credit Appraisal Process in Bassein Catholic Co-operative Bank.

**Company:** Bassein Catholic Co Operative Bank Pvt. Ltd.



**CAROLYN MATHEW (23)**

M.Com, B.Com.

**Work Exp.:** 13 Months  
K. M. Tulsian & Associates (13)

**Summer Project:** Analysis of Cash Credit Facility

**Company:** SGCO & Co. Llp



## YASH JITENDRA RAKHOLIYA (22)

B.Sc. - I.T.

**Work Exp.:** 13 Months  
Excel Infoways (13)

**Summer Project:** A Study on Investment Avenue

**Company:** Edelweiss



## MINAL JOHNSON PATIL (23)

B.Com. - Accounting and Finance (BAF)

**Work Exp.:** 8 Months  
CBRE (Deutsche Bank) (8)

**Summer Project:** A Study of Cheque truncation System at Bassein Catholic Co-operative Bank

**Company:** Bassein Catholic Co Operative Bank Pvt. Ltd.



## MITESH BHARATBHAI GOHIL (22)

B.Com.

**Work Exp.:** 12 Months  
Rathod And Company (12)

**Summer Project:** A study of generating short term trading call based on technical analysis

**Company:** Indianivesh Securities Ltd.



## JOHANN VENZIL HENRIQUES (23)

B.Com.

**Work Exp.:** 7 Months  
Kotak Mahindra Bank (7)

**Summer Project:** Revenue recognition process of Virtusa Corporation

**Company:** Virtusa Corporation



## SMISHA RACHEL VARGHESE (23)

B.Com. - Accounting and Finance (BAF)

**Work Exp.:** 10 Months  
MIL Laboratories Pvt. Ltd. (10)

**Summer Project:** Ratio Analysis of selected Co-operative Banks

**Company:** Bassein Catholic Co Operative Bank Pvt. Ltd.



## NEERAJA SURVE (22)

BMS - Finance

**Work Exp.:** 6 Months  
Tata Consultancy Services (5)

**Summer Project:** A Study On Impact Of Crude Oil Prices & Exchange Rate On Imports Of Indian Oil Corporation & Oil Industry

**Company:** Indian Oil Corporation Ltd.



## MELBOURNE FRANCIS DCOSTA (23)

M.Com, B.Com.

**Work Exp.:** 9 Months  
N M Consulting (9)

**Summer Project:** To Study the E payment system at BCCB

**Company:** Bassein Catholic Co Operative Bank Pvt. Ltd.



## YASH DHARMESH DOSHI (22)

B.Com. - Accounting and Finance (BAF)

**Work Exp.:** 6 Months  
Angel Broking Private Ltd. (2)  
Motilal Oswal Financial Services Ltd. (4)

**Summer Project:** Inventure Growth And Securities Ltd.

**Company:** Portfolio Management Services of IGSL



## SIMON VICTOR QUINNY (26)

B.Com.

**Work Exp.:** 9 Months  
Convergys Pvt. Ltd. (9)

**Summer Project:** Valuation & Sensitivity Analysis of Investment bank - JP Morgan Chase and it's comparative Analysis W.R.T. Citigroup, Goldman Sachs, Morgan Stanley, Wells Fargo

**Company:** Insync Analytic Ltd.



## NIKHIL DINESHKUMAR TANNA (23)

B.Com.

**Work Exp.:** 5 Months  
Jayesh Dadia and Associates LLP (5)

**Summer Project:** Fundamental Analysis of Indian Chemical Industry

**Company:** GHCL Ltd.



**JUELEE SURESH DALVI (23)**

M.Com - Accountancy, B.Com.- Accounting and Finance (BAF), Certified Financial Planner (CFP)

**Work Exp.:** 4 Months  
ISSL Market Services (4)

**Summer Project:** A Study on the Debt Management System and Working Capital Management at Indian Oil Corporation Ltd.

**Company:** Indian Oil Corporation Ltd.



**ANNET MUDALIAR (23)**

B.Com.

**Work Exp.:** Fresher

**Summer Project:** Analysis of awareness and risk-taking capabilities of investors investing in Capital Market

**Company:** Quantum Global Securities Ltd.



**ABEL ABRAHAM GEORGE (23)**

B.Com. - Accounting And Finance (BAF)

**Work Exp.:** Fresher

**Summer Project:** Financial Analysis of Ajanta Pharma Ltd. and Other Pharmaceutical Companies

**Company:** Ajanta Pharma Ltd.



**ANUPAMA KHADANAND ARYAL (23)**

BMS - Finance

**Work Exp.:** Fresher

**Summer Project:** Financial asymmetry in Indian stock market

**Company:** Goldach



**AFREEN JAMAL KHAN (22)**

B.Sc. - Physics

**Work Exp.:** Fresher

**Summer Project:** Analyzing the importance of corporate travel and help in Optimization of travel expenses

**Company:** Alivira (Sequent Scientific Ltd.)



**ANUSHKA SANJAY NAIDU (22)**

B.Com.

**Work Exp.:** Fresher

**Summer Project:** Study of benchmarks for pricing of loans using MCLR

**Company:** Reserve Bank of India



**AISHWARYA RAJESH SONI (21)**

B.Com.

**Work Exp.:** Fresher

**Summer Project:** Ratio and trend analysis of steel sector

**Company:** Motilal Oswal Financial Securities Ltd.



**ASHNA BALACHANDRAN NAMBIAR (21)**

BMS - Finance

**Work Exp.:** Fresher

**Summer Project:** Reconciliation of Non IATA agents

**Company:** Jet Airways



**AKSHAY PRAVIN PAWAR (22)**

B.Com.

**Work Exp.:** Fresher

**Summer Project:** A Comparative Study of Public and Pvt. Health Insurance Companies

**Company:** Cigna TTK Health Insurance Company Ltd.



**BANSARI KIRAN PATEL (22)**

B.Com.

**Work Exp.:** Fresher

**Summer Project:** A Study of Country Equity risk and its measures

**Company:** Insync Analytics Ltd.



**BHUSHAN SUBHASH KADAM (23)**

B.Com.

**Work Exp.:** Fresher

**Summer Project:** An analysis on commodity market with special reference to Gold

**Company:** Motilal Oswal Financial Securities Ltd.

**DIANA DENIS DCOSTA (22)**

B.Com.

**Work Exp.:** Fresher

**Summer Project:** A Study on products and services offered by Kotak Mahindra bank

**Company:** Kotak Mahindra Bank Ltd.

**CAROL CLEVELAND JOHN (22)**

M.Com. - Accountancy, B.Com. - Accounting and Finance (BAF)

**Work Exp.:** Fresher

**Summer Project:** A Study On The Comparative Analysis Between Two Pvt. Health Insurance Companies -Cigna TTK v/s Apollo Munich

**Company:** Cigna TTK Health Insurance Company Ltd.

**DIANE JOSEPH DALE (22)**

B.Com.

**Work Exp.:** Fresher

**Summer Project:** Internal Auditors Capabilities And Responsibilities

**Company:** SKVM & Co

**DANIEL PREM KUMAR KUPPALA (21)**

B.Com.

**Work Exp.:** Fresher

**Summer Project:** A Study of portfolio investments in international currency and commodity

**Company:** Starfing

**DIVYA KAMLESH BAVDEKAR (22)**

B.Com.

**Work Exp.:** Fresher

**Summer Project:** Analysis of Risk and Credit Worthiness of Borrowing Company (BPCL)

**Company:** Yes Bank Ltd.

**DARSHINI SHAILESH MEHTA (21)**

B.Com.

**Work Exp.:** Fresher

**Summer Project:** Study on Various Investment Products of Capital Market

**Company:** Motilal Oswal Financial Securities Ltd.

**ELA GOPAL NARVEKAR (22)**

B.Com.

**Work Exp.:** Fresher

**Summer Project:** Credit Risk Management of Housing loans at UCO Bank.

**Company:** UCO Bank

**DEENA DCOSTA (22)**

B.Com.

**Work Exp.:** Fresher

**Summer Project:** A Study of foreign exchange market and understanding the hedging efficiency of currency derivatives in India

**Company:** Forexserve

**ELAINE FRENY ALVA (23)**

B.Com.

**Work Exp.:** Fresher

**Summer Project:** NPA Management and Analysis on the growth of NPA in public and Pvt. sector banks

**Company:** IDBI Bank



**ERICA JULIAN PINTO (23)**

M.Com - Accounting and Finance  
B.Com. - Accounting and Finance (BAF)

**Work Exp.:** Fresher

**Summer Project:** A Study on the Comparative Financial Analysis of HDFC Bank

**Company:** HDFC Bank



**JIMI RAKESH SHAH (23)**

B.Com.

**Work Exp.:** Fresher

**Summer Project:** A Study on GOODS AND SERVICE TAX (GST)

**Company:** Nmah & Co.



**GAYATRI GOPINATH SAWANT (22)**

B.Com. - Banking and Insurance (BBI)

**Work Exp.:** Fresher

**Summer Project:** A Study on Commodity Market with special reference to Gold

**Company:** Catholic Syrian Bank



**JINU JOSEPH (24)**

B.Com. - Accounting and Finance (BAF)

**Work Exp.:** Fresher

**Summer Project:** Financial Analysis of Health Insurance Company

**Company:** Cigna TTK Health Insurance Company Ltd.



**HARSHIL CHETAN SHAH (21)**

B.Com.

**Work Exp.:** Fresher

**Summer Project:** A Study on penetration of health insurance in India

**Company:** Cigna TTK Health Insurance Company Ltd.



**JOANN FRANCIS CORREIA (23)**

B.Com. - Accounting and Finance (BAF)

**Work Exp.:** Fresher

**Summer Project:** Financial Performance Analysis of Vivanta By Taj A subsidiary of Indian Hotels Company Ltd.(IHCL)

**Company:** Vivanta By Taj President



**HARSHIT HARESH SHETTY (21)**

B.Com.

**Work Exp.:** Fresher

**Summer Project:** Portfolio Management of Midcap Companies

**Company:** Edelweiss



**JOELSMITH FRANCIS REBELLO (22)**

B.Com.

**Work Exp.:** Fresher

**Summer Project:** Analysis of IPO returns

**Company:** Quantum Global Securities Ltd.



**JAGRUTI BALKRISHNA BHOIR (22)**

B.Com.

**Work Exp.:** Fresher

**Summer Project:** Study on Awareness of Mutual funds

**Company:** Quantum Global Securities Ltd.



**JORDAN CAJITAN TUSCANO (23)**

BMS - Finance

**Work Exp.:** Fresher

**Summer Project:** A Study Of Trade Credit Based Forex Remittances With Reference to BCCB

**Company:** Bassein Catholic Co Operative Bank Pvt. Ltd.



# Finance

## JOYNA JOHN DSOUZA (22)

B.Com.

**Work Exp.:** Fresher

**Summer Project:** Fundamental Analysis of Pharmaceutical Sector

**Company:** Motilal Oswal Financial Securities Ltd.



## MALLIKA MISHRA (24)

M.Com - EAFM , B.Com.

**Work Exp.:** Fresher

**Summer Project:** Evaluating the performance of Indian Mutual Fund Schemes

**Company:** Nmah & Co.



## JYOTI RAMDHANI GUPTA (22)

M.Com - Accounting and Finance, B.Com. - Banking and Insurance (BBI)

**Work Exp.:** Fresher

**Summer Project:** Study on Awareness of DEMAT

**Company:** Motilal Oswal Financial Securities Ltd.



## MANTHAN KANTILAL VALAND (21)

B.Com.

**Work Exp.:** Fresher

**Summer Project:** Fundamental analysis on heavy commercial vehicle industry

**Company:** Indianivesh Securities Ltd.



## LARENTIA LEADENHALL NUNES (22)

B.Com.

**Work Exp.:** Fresher

**Summer Project:** Fundamental Analysis of FMCG Sector

**Company:** Quantum Global Securities Ltd.



## MARVIN ALBERT NUNES (22)

B.Com. - Banking and Insurance (BBI)

**Work Exp.:** Fresher

**Summer Project:** Ratio analysis of Indian pharmaceuticals companies

**Company:** India Nivesh Ltd.



## LAVANYA JOSE (23)

B.Com. - Financial Accounting and Auditing

**Work Exp.:** Fresher

**Summer Project:** Fundamental Analysis of Cellular Service Provider Companies in Indian Telecom Sector.

**Company:** Quantum Global Securities Ltd.



## MAXWELL COSMOS TUSCANO (22)

B.Com.

**Work Exp.:** Fresher

**Summer Project:** Performance of HPCL vis-à-vis its peers under different market conditions.

**Company:** Hindustan Petroleum Corporation Ltd.



## LOLITA VEERA D'SOUZA (22)

B.Com.

**Work Exp.:** Fresher

**Summer Project:** Comparative Analysis of Mutual fund of Motilal Oswal with its peers

**Company:** Motilal Oswal Financial Securities Ltd.



## MEGHNA SUNIL KANCHAN (22)

B.Com. - Accounting and Finance (BAF)

**Work Exp.:** Fresher

**Summer Project:** A Study on the Factors affecting the Participation in the derivative market with respect to futures and options

**Company:** Quantum Global Securities Ltd.





**MERWYN PINTO (22)**

B.Com.

**Work Exp.:** Fresher

**Summer Project:** A Study ON DIGITAL BANKING

**Company:** HDFC Bank



**NANDANI YADAV (20)**

B.Com.

**Work Exp.:** Fresher

**Summer Project:** Ratio analysis of top 5 NBFC in India

**Company:** Nmah & Co.



**MIHIR ROHIT DOSHI (21)**

B.Com. - Accounting and Finance (BAF)

**Work Exp.:** Fresher

**Summer Project:** A Study on Indian automobile sector

**Company:** Webboxstudios



**NEHA YADAV (25)**

M.Com, B.Com.

**Work Exp.:** Fresher

**Summer Project:** A Study of consumer perception with respect to online banking in Mumbai.

**Company:** Axis Bank Ltd.



**MIRAL UMESH LAD (21)**

B.Com.

**Work Exp.:** Fresher

**Summer Project:** Study on loans, credit product and customer satisfaction at SBI

**Company:** State Bank of India



**NEHA TUKARAM BOLE (24)**

B.E. - Electronics & Telecommunication

**Work Exp.:** Fresher

**Summer Project:** A Study Of Banking Charges & Payment Method In Trade Finance

**Company:** Alivira Animal Health Ltd.



**MRUNALI VINOD DESHMUKH (22)**

B.Com. - Accounting and Finance (BAF)

**Work Exp.:** Fresher

**Summer Project:** An analysis of the CIBIL score of the customers of BCCB

**Company:** Bassein Catholic Co Operative Bank Pvt. Ltd.



**NESTOR CONCEICAO SEQUEIRA (21)**

BMS - HR

**Work Exp.:** Fresher

**Summer Project:** A Study on portfolio management services in Motilal Oswal securities Ltd.

**Company:** Motilal Oswal Financial Securities Ltd.



**MUKUL VIJAY SHARMA (21)**

BMS - Finance

**Work Exp.:** Fresher

**Summer Project:** A camel model analysis of Scheduled urban co-operative banks in India

**Company:** Bassein Catholic Co Operative Bank Pvt. Ltd.



**ONKAR KISHOR PATOLE (23)**

BMS - Finance

**Work Exp.:** Fresher

**Summer Project:** Equity research analysis of Apollo tyres

**Company:** India Nivesh Ltd.



**PRAGYA PANDEY (25)**

B.Tech - C.S

**Work Exp.:** Fresher

**Summer Project:** A Study on Process of Personal Loan Appraisal at Apollo Finvest India Ltd.

**Company:** Apollo Finvest India Ltd.

**RINI ARANHA (24)**

B.E. - Computer

**Work Exp.:** Fresher

**Summer Project:** A Study of the investment portfolio of Public Sector banks in India

**Company:** Quantum Global Securities Ltd.

**PRANAY YASHWANT BISHT (23)**

B.Com.

**Work Exp.:** Fresher

**Summer Project:** Loans and its types provided by Catholic Syrian Bank

**Company:** Catholic Syrian Bank

**ROHAN DSOUZA (23)**

B.Com.

**Work Exp.:** Fresher

**Summer Project:** Study on corporate social responsibility of selected Indian companies

**Company:** Quantum Global Securities Ltd.

**PRERANA ARUN RAO (22)**

B.Com. - Banking and Insurance (BBI)

**Work Exp.:** Fresher

**Summer Project:** Fundamental Analysis of Infrastructure Sector in India

**Company:** Quantum Global Securities Ltd.

**RUSHIKESH PRAKASH NAIK (22)**

BMS - Finance

**Work Exp.:** Fresher

**Summer Project:** Ratio Analysis Of Top 5 FMCG Companies

**Company:** Motilal Oswal Financial Securities Ltd.

**PRINCELEE SIMON DSILVA (22)**

B.Com.

**Work Exp.:** Fresher

**Summer Project:** To Study on the types of loans offered and credit rating system of BCCB

**Company:** Bassein Catholic Co Operative Bank Pvt. Ltd.

**RYAN MENDONCA (21)**

B.Com. - Accounting and Finance (BAF)

**Work Exp.:** Fresher

**Summer Project:** A Study on mobile banking services of Bassein Catholic Co-op Bank

**Company:** Bassein Catholic Co Operative Bank Pvt. Ltd.

**PRIYESH MAHENDRA CHAMUDIA (22)**

B.Com.

**Work Exp.:** Fresher

**Summer Project:** A Study on Importance of Health Insurance in an individual's portfolio

**Company:** Cigna TTK Health Insurance Company Ltd.

**SALEN SIMON DBRITTO (22)**

B.Com.

**Work Exp.:** Fresher

**Summer Project:** Study on performance of mutual fund in India

**Company:** Bassein Catholic Co Operative Bank Pvt. Ltd.



**SAMPRAS GRACIAS ALPHANSO (22)**

B.Com.

**Work Exp.:** Fresher

**Summer Project:** Study of housing loan and its process in BCCB

**Company:** Bassein Catholic Co Operative Bank Pvt. Ltd.



**SHUBHANKAR SUDHIR THAKUR (21)**

B.Com. - Accounts

**Work Exp.:** Fresher

**Summer Project:** Impact of dividend announcement on share prices of selected Sensex companies.

**Company:** Edelweiss



**SASHA MARIE DIAS (22)**

B.Com.

**Work Exp.:** Fresher

**Summer Project:** A Study on Preference Towards Mutual Funds with Reference Towards Women Investors

**Company:** Quantum Global Securities Ltd.



**SOWMYA SISUPALAN ACHARYA (23)**

B.Com. - Accounting and Finance (BAF)

**Work Exp.:** Fresher

**Summer Project:** Ratio Analysis of Indian Textile industry

**Company:** Indianivesh Securities Ltd.



**SHELDON FABIAN FARROW (22)**

B.Com.

**Work Exp.:** Fresher

**Summer Project:** Financial products offered by Kotak Mahindra Bank

**Company:** Kotak Mahindra Bank Ltd.



**SWATI SURENDRANATH (22)**

B.Com.

**Work Exp.:** Fresher

**Summer Project:** Debt analysis of distressed companies

**Company:** Reserve Bank Of India



**SIJU CHACKO (22)**

BMS – Finance

**Work Exp.:** Fresher

**Summer Project:** Current scenario and future of capital market in India

**Company:** Motilal Oswal Financial Securities Ltd.



**VAIBHAVI ASHOK DHANAWDE (21)**

BMS - Finance

**Work Exp.:** Fresher

**Summer Project:** Analysis of factors affecting ONGC share Price & understanding the forex management

**Company:** Oil And Natural Gas Corporation Ltd.



**SANDESH BHASKAR MOHITE (23)**

B.Com. - Accounting and Finance (BAF)

**Work Exp.:** Fresher

**Summer Project:** A comparative Study of Return from Sector index, sector fund and companies

**Company:** Quantum Global Securities Ltd.



**VIPUL VITTAL SHETTY (22)**

B.Com.

**Work Exp.:** Fresher

**Summer Project:** A Study on different payment systems at Bassein Catholic Co-operative Bank

**Company:** Bassein Catholic Co Operative Bank Pvt. Ltd.



**SHARON DSILVA (23)**

B.Com. - Banking and Insurance (BBI)

**Work Exp.:** Fresher

**Summer Project:** Sectorial Analysis Power Sector

**Company:** Webboxstudios



**YOGITA PARMESHWAR NAIK (22)**

B.Com. - Accounting and Finance (BAF)

**Work Exp.:** Fresher

**Summer Project:** Fundamental analysis of Non Banking Financial corporation's

**Company:** Quantum Global Securities Ltd.



# Human Resources

## USHA NARENDRA GAWADE (27)

B.Sc. - Microbiology

**Work Exp.:** 42 Months  
Dr Jariwala Laboratory (42)

**Summer Project:** Study of Awareness And Implementation Of New PF Linked Pension Scheme At Ajanta Pharma Ltd.

**Company:** Ajanta Pharma Ltd.



## NILAKSHI KAMLAKAR NAIK (23)

B.Com.

**Work Exp.:** 13 Months  
Rathod & Co. (13)

**Summer Project:** Employee satisfaction level at Sun N Sand

**Company:** Sun N Sand



## RUCHIKA SHARAD RANE (24)

B.Sc. - Microbiology

**Work Exp.:** 32 Months  
Rajyog Restaurant (32)

**Summer Project:** A study on recruitment and on-boarding process at Walchand PeopleFirst Ltd.

**Company:** Walchand PeopleFirst Ltd.



## MICHELLE GEORGE FERRAO (23)

B.Com. - Banking and Insurance (BBI)

**Work Exp.:** 12 Months  
JP Morgan (12)

**Summer Project:** A study of Employees Perspective towards Human Resource Policies in Maple DTI

**Company:** Maple Digital Technologies International Pvt. Ltd.



## ERICA FLOYD MIRANDA (24)

B.A - Economics

**Work Exp.:** 29 Months  
Universalhunt Pvt. Ltd. (29)

**Summer Project:** Analysis of Factors Affecting Employee Attrition

**Company:** Indian Register of Shipping



## NIDHI NARESH MEHTA (24)

M.Com - Management, BBI

**Work Exp.:** 10 Months  
CMS Info Systems Ltd. (10)

**Summer Project:** A study on Recruitment, on-boarding and exit process at Delhivery Pvt. Ltd.

**Company:** Delhivery Pvt. Ltd.



## DHANASHREE SHAMRAO CHAVAN (23)

BBA - HR

**Work Exp.:** 18 Months  
DHL Supply Chain India Pvt. Ltd. (18)

**Summer Project:** A study on the effectiveness of e-Recruitment and HRM Software used by HR consultancies

**Company:** SKS Enterprises



## ASHWINI RAMAKANT KAVALI (24)

BMS

**Work Exp.:** 9 Months  
Aviar India Corporate Services Pvt. Ltd. (9)

**Summer Project:** A study on Employee Retention

**Company:** Indian Register of Shipping



## CLAUDIA LUCY NORONHA (22)

B.Com. - Finance & Human Resources

**Work Exp.:** 13 Months  
Ernst & Young LLP (13)

**Summer Project:** A study on the Probation and Confirmation process followed in Virtusa - Polaris Consulting & Services Ltd.

**Company:** Virtusa - Polaris Consulting & Services Ltd.



## SAVIO JERRY LOBO (28)

B.Com. 6 Months

**Work Exp.:** HDFC Life (6)

**Summer Project:** Learning Analysis, Personal Experience Mapping and Health and Wellness.

**Company:** Mahindra Logistics Ltd.



**SOPHIA ANJANEYULLU DEVA (24)**

B.Pharm

**Work Exp.:** 6 Months

TCS

**Summer Project:** A project report on study of employee engagement activity at Ajanta Pharma Ltd.

**Company:** Ajanta Pharma Ltd.

**JOSLYN GOMES (22)**

B.Com.

**Work Exp.:** Fresher

**Summer Project:** A study on the working of Swadhi Solutions and developing an appropriate HR policy manual

**Company:** Swadhi Solutions

**ANDREA ALOYSIUS DIAS (22)**

BMS - HR

**Work Exp.:** Fresher

**Summer Project:** A study on Recruitment, Training Co-ordination and Industry Compensation study at RK Swamy BBDO Pvt. Ltd.

**Company:** RK Swamy BBDO Pvt. Ltd.

**RISHITA CHANDRAKANT THAKKER (23)**

BMS - Marketing

**Work Exp.:** Fresher

**Summer Project:** A study on recruitment process at Jobinsight recruitment Pvt. Ltd.

**Company:** Jobinsight Recruitment Pvt. Ltd.

**GAVIN GLEN RODRICKS (22)**

B.Com.

**Work Exp.:** Fresher

**Summer Project:** A study of different methods of Recruitment at United HR Solutions

**Company:** United HR Solutions

**RUEL DCOSTA (22)**

BMM

**Work Exp.:** Fresher

**Summer Project:** A project on the Attrition Analysis at Arihant

**Company:** Arihant Industrial Corporation Ltd.

**JESLINA FRANCO DABREO (21)**

B.Com.

**Work Exp.:** Fresher

**Summer Project:** A study on the Training process and Training feedback analysis at Raychem RPG Pvt. Ltd.

**Company:** Raychem RPG Pvt. Ltd.

**SANJUKTA DURVAS KADAM (22)**

B.Com.

**Work Exp.:** Fresher

**Summer Project:** To study the employee engagement activities and the practice of recruitment process in hotel Sahara Star

**Company:** Hotel Sahara Star

**JINAL DORIK SHAH (22)**

B.Sc. - I.T.

**Work Exp.:** Fresher

**Summer Project:** Developing and Updating SOPs of HRM Functions at Raymond Ltd.

**Company:** Raymond Ltd.

**SYLVIA THOMAS KHANDAGALE (21)**

BBA

**Work Exp.:** Fresher

**Summer Project:** Study on colony accommodation facility provided by ONGC

**Company:** Oil and Natural Gas Corporation Ltd.



# Operations

## GLENN AUGUSTINE ISSAC (27)

B.E. - Mechanical

**Work Exp.:** 24 Months

Vision Engineers (Deputed at L&T, Powai works) (12)

Jesseena Human Resources (12)

**Summer Project:** Analysis of CNC punching machine breakdown

**Company:** Siemens



## CLIFTON JUSTINE DMELLO (23)

B.E. - Mechanical

**Work Exp.:** Fresher

**Summer Project:** Optimisation of New Product Development Cycle in Design and Development Department

**Company:** Arihant Industrial Corporation Ltd.



## SANKET KRISHNA BAGWE (24)

BMM

**Work Exp.:** 12 Months - Absolute India (3)

Heritage Health TPA Pvt. Ltd. (9)

**Summer Project:** Analysis of customer complaints and identification and traceability of metal components

**Company:** Arihant Industrial Corporation Ltd.



## DHARMENDRA MURARILAL PASI (22)

B.E. - Mechanical, Diploma - Mechanical Engineering

**Work Exp.:** Fresher

**Summer Project:** Time & Motion study on Powder Coating

**Company:** Arihant Industrial Corporation Ltd.



## SURAJ PAWAR (24)

B.E. - Mechanical

**Work Exp.:** 10 Months

kemen Springs Pvt. Ltd. (10)

**Summer Project:** Optimization of Resources and Plant Automation at Linit Exports

**Company:** Linit Export India Pvt. Ltd.



## NITIN NAGESH GOWDA (22)

B.E. - Electronics & Telecommunication

**Work Exp.:** Fresher

**Summer Project:** A study on optimization of time and motion

**Company:** Arihant Industrial Corporation Ltd.



## PRATIK PAGARE (23)

B.Sc. - Aeronautics, Diploma - Aircraft Maintenance Engineering

**Work Exp.:** 7 Months - Air India (4), Taneja Aerospace & Aviation Ltd. (3)

**Summer Project:** Implementing Lean Manufacturing in Linit Exports

**Company:** Linit Export India Pvt. Ltd.



## SAEE SURESH TAWARE (23)

B.E. - Computer, Diploma - IT

**Work Exp.:** Fresher

**Summer Project:** Implementation of Barcode for Inventory transaction

**Company:** Arihant Industrial Corporation Ltd.



## SNEHAL PRAKASH DHAWALE (25)

B.E. - Electronics & Telecommunication, B.A - English

**Work Exp.:** Fresher

**Summer Project:** A study on distribution and reverse logistics at Superior Drinks Pvt. Ltd. bottling plant

**Company:** Superior Drinks Pvt. Ltd.



# Alumni Interaction



Corporate Excellence Award 2018 - Mr. Ashwin Patil



Entrepreneur Excellence Award 2018 - Mr. Hitesh Jain



Alumni Association Managing Committee Elections



Alumni Association Managing Committee Meeting



Knowledge sharing by Alumnus from Bahrain



Mentoring by Alumni - MKT students



Alumni Connect - Mentoring on Industry Sectors

# Companies Patronized Us Final Placements A.Y. 2017-2018

All Cargo Logistics  
 Antraweb Technologies Pvt. Ltd.  
 Asian Paints  
 Axis Bank  
 B Prakash Associates  
 BlackRock Services Pvt. Ltd.  
 BNP Paribas India Solutions Pvt. Ltd.  
 BrandNext Media Pvt. Ltd.  
 Byju's Think & Learn  
 Camphire  
 Canon  
 Capgemini  
 Carinval Group  
 Centre for Monitoring Indian Economy Pvt. Ltd.  
 Club Mahindra  
 Cox and Kings  
 Crimson Interactive Pvt. Ltd.  
 Crossword Bookstore Ltd.  
 DBS Bank  
 DDB Mudra Group  
 Decathlon  
 Decimal Point  
 Directi  
 Edelweiss Broking Ltd.  
 Edelweiss Housing Finance Ltd.  
 e-Emphasys Systems Pvt. Ptd.  
 ETP International  
 Ezeego One Travel & Tours Ltd.  
 FIEO  
 Finrex Treasury Advisors LLP.  
 FOA Research Pvt. Ltd.  
 Forexserve  
 Future Group  
 Galaxy Office Automation Pvt. Ltd.  
 Geojit Financial Services Ltd.  
 Godrej & Boyce  
 Gravitass  
 Hamon Shriram Cottrell Pvt. Ltd.

Hansa Research Group Pvt. Ltd.  
 HDFC AMC Ltd.  
 HDFC Ltd.  
 Home First Finance Company (HFFC)  
 ICICI Securities  
 ICICI Prudential Asset Management Company  
 ICS Group  
 Illumine Knowledge Resources Pvt. Ltd.  
 IMRB International  
 India Bulls Real Estate  
 India Forex Advisors Pvt. Ltd.  
 Indiabulls  
 IVL - Finance  
 Indiabulls Ventures Ltd.  
 Indian Express  
 Infobahn Technical Solutions (I) Pvt. Ltd.  
 InSync Analytics (India) Pvt. Ltd.  
 Integreon  
 JP Morgan  
 JP Infra Mumbai Pvt. Ltd.  
 Kotak Life Insurance  
 Kotak Mahindra Asset Management Company.  
 Kotak Mahindra Bank  
 KPMG  
 Leap India Pvt. Ltd.  
 Mahindra Logistics  
 Mahindra Susten Pvt. Ltd.  
 Make My Trip  
 Morgan Stanley  
 Motilal Oswal Securities Ltd.  
 MResult Services Pvt. Ltd.  
 Mudra Portfolio Managers  
 Nalanda Securities Ltd.  
 Naukri.com  
 Netscribes  
 NirmalBang – Buckfast  
 NJ India Invest Pvt. Ltd.

Nomura  
 Oberoi Realty  
 Opportune Technologies  
 Paramount Intercontinental Pvt. Ltd.  
 PaxChem Pvt. Ltd., Mahim.  
 Post Box Communication  
 Powerweave  
 Praxis Technologies  
 RBL bank  
 Red Wall Mediaworks Pvt. Ltd.  
 Relaince Jio  
 Reliance Mutual Fund  
 Riya Travels  
 RK Media  
 RNA Corp  
 S & P Global  
 Sahara Star  
 SBI-SG Global Securities Services Pvt. Ltd. (SBI-SG)  
 SBM India  
 Schbang  
 Shangrila Corporate Services Pvt. Ltd.  
 Shapoorji Palloonji  
 Smera Ratings  
 SS&C GlobeOp  
 STAR CJ Network Pvt. Ltd.  
 Talencia consulting LLP  
 Times Group  
 Trident  
 UBM India Pvt. Ltd.  
 Ugam Solutions  
 Visible Alpha  
 Viteos  
 Wizcraft International Entertainment Pvt. Ltd.  
 Writer Corporation  
 Yes Bank  
 Zycus

and many more.....





# Companies Patronized Us Summer Placements A.Y. 2017-2018

## International Placements

Global Box.World, Canada

## National Placements

9a Business Connect Pvt. Ltd.

ACS Business Solutions

Air India

Ajanta Pharma Ltd.

Alivira (Sequent Scientific Ltd.)

Amul Ltd.

Apollo Finvest India Ltd.

Ardent Minds

Arihant Industrial Corporation Ltd.

Axis Bank Ltd.

Bassein Catholic Co Operative Bank Pvt. Ltd.

Bentel Associates Realty Design Consultants Pvt. Ltd.

Blockchain Magazine

Bombay Management Association

Bookeventz.Com

Camphire

Catholic Syrian Bank

Cigna TTK Health Insurance Company Ltd.

Credit One Payment Solutions Pvt. Ltd.

Delhivery Pvt. Ltd.

Edelweiss

Forexserve

GHCL Ltd.

Goldach Consultancy

Gulf Oil Lubricants India Ltd.

HDFC Bank

Hindustan Petroleum Corporation Ltd.

Hotel Sahara Star

IDBI Bank

India Nivesh Securities Ltd.

Indian Oil Corporation Ltd.

Indian Register of Shipping

Infobahn Technical Solutions Pvt. Ltd.

Insync Analytics Ltd.

Inventure Growth and Securities Ltd.

JM Financial

Jet Airways

Kotak Mahindra Bank Ltd.

L&T Heavy Engineering

Lifestyle International Pvt. Ltd.

Linit Export India Pvt. Ltd.

M/S Decker Logistics Pvt. Ltd. - Valueshipr

Mahindra Logistics Ltd.

Maple Digital Technologies International Pvt. Ltd.

Mapro Foods Pvt. Ltd.

Motilal Oswal Financial Securities Ltd.

Namosri Ventures Pvt. Ltd.

Nmah & Co.

Nstore

Oil and Natural Gas Corporation Ltd.

Opportune Technology Pvt. Ltd.

Pepsico India Holding Pvt. Ltd.

Quantum Global Securities Ltd.

Raychem RPG Pvt. Ltd.

Raymond Ltd.

Reserve Bank of India

RK Swamy BBDO Pvt. Ltd.

SGCO & Co. LLP

Siemens

SKS Enterprises

SKVM & Co.

Sony Pictures Network India Pvt Ltd

Starfing

State Bank of India

Style Us Brands Pvt. Ltd.

Sun N Sand

Superior Drinks Pvt. Ltd.

Swadhi Solutions

The Times Group

UCO Bank

United HR Solutions

Virtusa - Polaris Consulting & Services Ltd.

Virtusa Corporation

Vivanta By Taj President

Walchand PeopleFirst Ltd.

Webboxstudios

Yes Bank Ltd.

and many more.....

# Career Management Centre (CMC)

The Career Management Centre (CMC) is the liaison between our highly diverse talent pool of students, alumni and employers who benefit from their expertise.

CMC helps recruiting companies for their promotion on the campus and handle the entire placement process. CMC assists companies by providing following services:

- In-campus Corporate Presentations
- Display of Promotional material
- Online Tests
- Screening of students
- Corporate Onboarding
- Live Projects
- Internship & Consulting
- In-campus selection Process

## To Our Patrons

### If you are looking to recruit:

Tap into SFIMAR's world-class talent pool. Recruit high-calibre personnel for employment, or short/long-term assignments and Live projects. SFIMAR graduates can provide the outstanding global business capabilities, diversity, international outlook and professional experience that will make a real difference to your business.

### Career Management Centre (CMC) -

CMC is your "one-stop shop" for all of your recruiting needs. We are dedicated to serve the specific needs of recruiters searching for the future leadership of their organizations. In order to reach out and communicate with the students and in turn to increase your visibility on our campus you can explore the following methods:-

### Promotional Tuesday & Saturday -

Companies are welcome to visit SFIMAR Campus prior to their actual recruitment process to promote their company through corporate presentation thus sharing information about the company, job opportunities,

required skill set & selection process. This will be beneficial to both the company as well as the students in taking right decisions. Book a day & time Slot today with us for Final & Summer Placement.

### Distributing published material -

Company brochures, pamphlets and other published material are an effectual way of disseminating information about the company. Such matters can be sent to the Placement Office for distribution amongst the students.

### Guest Talks -

The Company can build presence on the campus by having its senior representatives interact with the students through guest lectures and seminars on various topics.

For confirming the promotional dates and to know more about the recruitment and internship process please contact the CMC staff or write to us at [placements@sfimar.org](mailto:placements@sfimar.org)



**Ms. Navika Pednekar**  
Assistant Manager  
Corporate Relations & Placement

Placement Calendar	
Company Presentations for Final Placements	September Onwards.
Final Hiring Process	October Onwards.
Summer Hiring Process	December Onwards.
Summer Internship	From 2nd May to 30th June.
Projects (Flexible hours)	Round the year.



**Ms. Shakuntala Poojary**  
Sr. Executive  
Corporate Relations & Placement



## Student Placement Leaders



Joann Savia Correia	MMS - FIN	Claudia Lucy Noronha	MMS - HR
Joelsmith Francis Rebello	MMS - FIN	Gavin Glen Rodricks	MMS - HR
Juelee Suresh Dalvi	MMS - FIN	Nidhi Naresh Mehta	PGDM - HR
Lavanya Jose	MMS - FIN	Savio Jerry Lobo	PGDM - HR
Mihir Rohit Doshi	MMS - FIN	Bhushan Milan Parekh	MMS - MKT
Sagar Prathmesh Mehta	MMS - FIN	Jigar Vijay Shah	MMS - MKT
Abel Abraham George	MMS - FIN	Siddesh M Nayak	MMS - MKT
Divya Kamlesh Bavdekar	MMS - FIN	Aaron Jacob Antony	MMS - MKT
Elaine Freny alva	MMS - FIN	Kunal Girish Makwana	MMS - MKT
Meghna Sunil Kanchan	MMS - FIN	Ashish Bargotra	MMS - MKT
Neeraja Shrikant Surve	MMS - FIN	Rakesh Anjaiah Kamati	PGDM - MKT
Neha Tukaram Bole	MMS - FIN	Vikasmani Rakesh Tiwari	PGDM - MKT
Ela Gopal Narvekar	PGDM - FIN	Charmi Ajay Panchal	PGDM - MKT
Mallika N Mishra	PGDM - FIN	Revant Nitin Shah	PGDM - MKT
Pragya Gyan Jee Pandey	PGDM - FIN	Brendon Patrick DSouza	MMS - IT
Daniel P V Kuppala	PGDM - FIN	Nitin Nagesh Gowda	MMS - OPRS
Jimi Rakesh Shah	PGDM - FIN	Snehal Prakash Dhawale	MMS - OPRS
Miral Umesh Lad	PGDM - FIN		

## Reach Us

### Ms. Sangeeta Varma

Manager

Corporate Relations & Placement  
9833899397 (D) 022 -28915691

### Ms. Navika Pednekar

Assistant Manager

Corporate Relations & Placement  
9869325462, (D) 022 - 28902202

### Ms. Shakuntala Poojary

Sr. Executive

Corporate Relations & Placement  
(D) 022 - 28902202

(B) 022 - 2895 8403, Extn. 117 / 118 /119 /120 Email: [placements@sfimar.org](mailto:placements@sfimar.org)

# Placement – ACE Performers (Batch 2016 – 18)



Kenneth Steven Pereira  
Zycus Infotech



Alicia Natalia Dsouza  
BlackRock Services Pvt. Ltd.



Maria Ouseph Veliyath  
BlackRock Services Pvt. Ltd.



Prashant Chandrabhan Singh  
BlackRock Services Pvt. Ltd.



Swapnil Santosh Rajwade  
BlackRock Services Pvt. Ltd.



Sooraj Ravindran Namboodiri  
Hansa Research



Devendra Singh  
Home First Finance Company (HFFC)



Praneet Jain  
Home First Finance Company (HFFC)



Prathmesh Katpatal  
Home First Finance Company (HFFC)



Bhagyashri Mate  
Byjus'

## SFIMAR

### St. Francis Institute of Management & Research

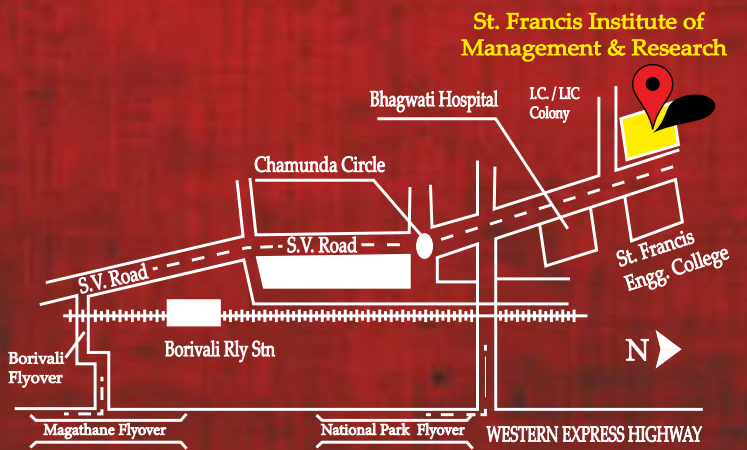
Gate No. 5, Mt. Painsur, S.V.P. Road, Borivali (W)  
Mumbai 400 103. Maharashtra, India

Phone No.: (D) 022-289022002  
(B) 022-28917089 / 2895 8403  
Extn.: 117/118/119/120

E-mail: [placement@sfimar.org](mailto:placement@sfimar.org)

Website: [www.sfimar.org](http://www.sfimar.org)

### Location Map



### St. Francis Institute of Management & Research