



St. Francis Institute of Management & Research
(SFIMAR)

1.3.3 Experiential Learning through Internships and Field Visits

- **Reports on Industry and Field Visits**

MMS I Domestic Industrial Visit to Silvassa, 6-7 November, 2017

The MMS 1 students, accompanied by the faculty members visited Silvassa for their industrial visit, on 6th & 7th November 2017.

The students were split into three groups. Each group visited two factories.

A total of 5 factories were visited by the students. These are;

1-Alok Industries Ltd

2-Blue Star Ltd

3-Navneet Publications Ltd

4-Sudhir Power

5-Min Toy Pvt Ltd

The students were ushered around the factory premises and shown the manufacturing process of the products.

Learning Outcomes:

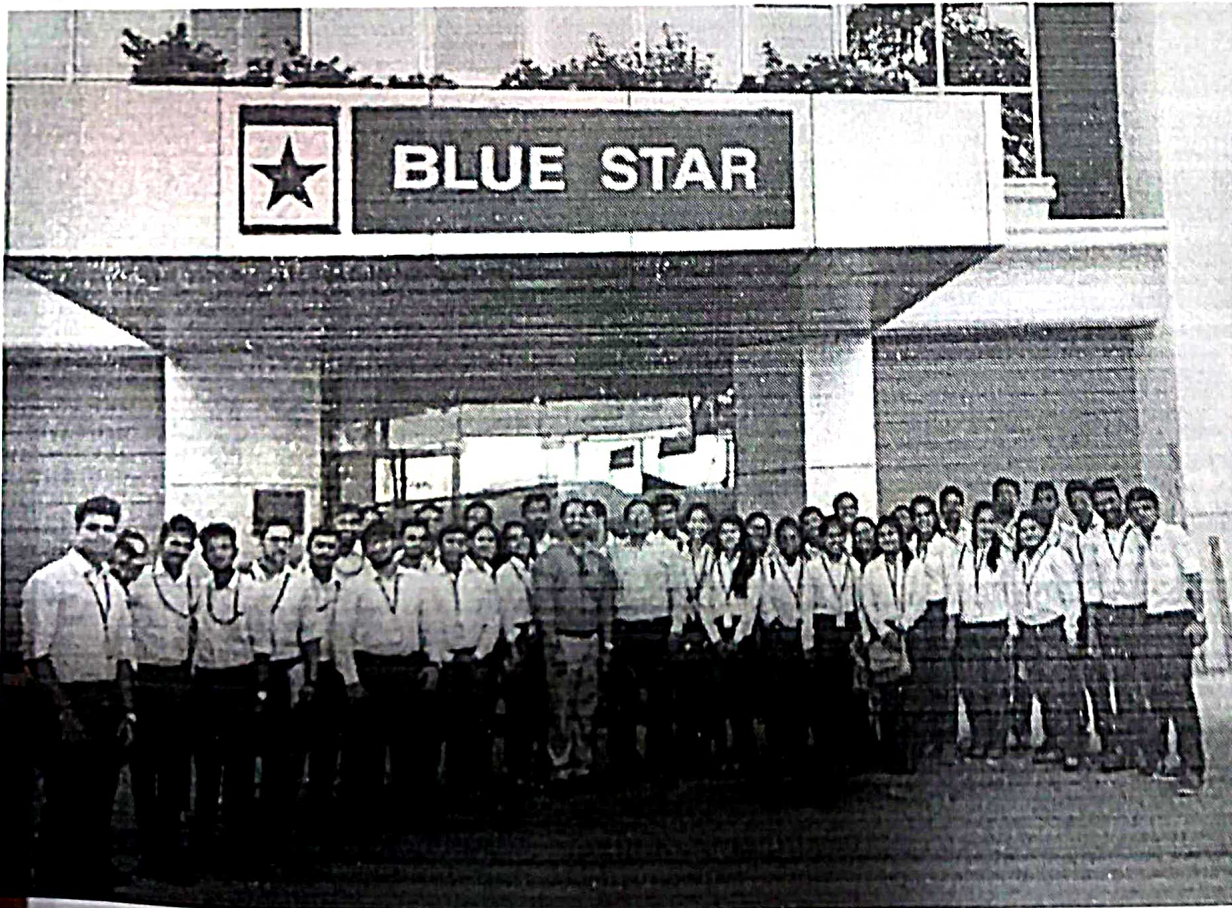
- Explain first hand in-depth insight into the industrial processes
- Undertake a plant tour & study end-to-end business process
- Explain the Distribution process from company to retailer
- Explain Quality Assurance Systems present in the factory



1. Alok Industries



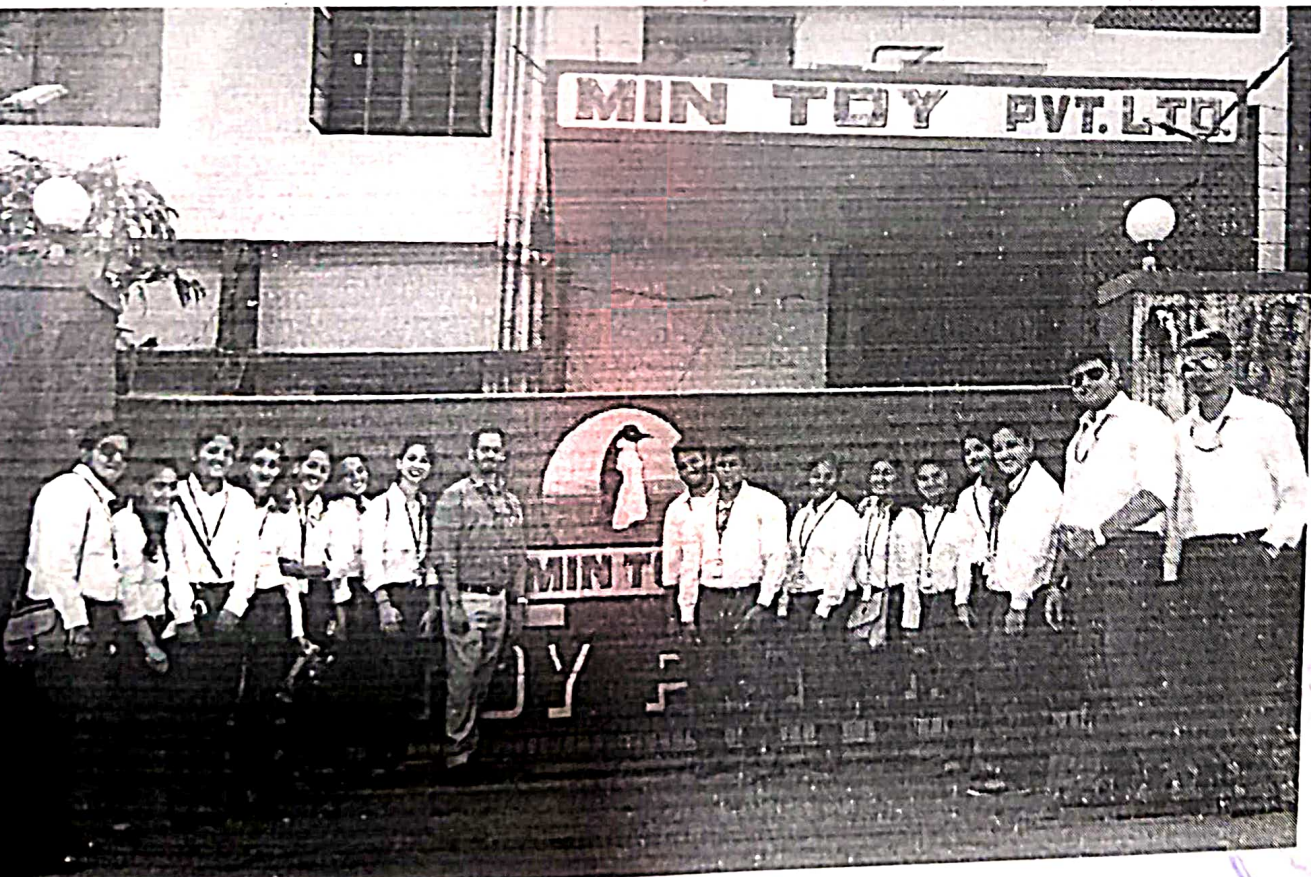
2. Blue Star



3. Navneet Publications



4. Min Toy Factory





Enterprise Visit | Picnics | EVS Projects | Study Tours | Amusement Parks
 Regd. H. AAB 9529
 Regd. Add.: A/6/4, 13 Amravan Society, Borivali West, Mumbai 103
 Contact: 9920 348 394 | 9820 839 076 | 9594 452 709
 info@gosilkroute.in

ITERNARY/ROADMAP
SFIMAR - MMS
 Kind Attn.: Vaibhav Sir/ Jackson Sir
MUMBAI – SILVASSA - MUMBAI
1 NIGHTS & 2 DAYS

Day 1-07:00	Assemble at the college premises.
07:30	Departure for Industrial tour to Portuguese Colony Silvassa
09:00	Buffet style continental breakfast (en-route).
11:00	1st Industrial Visit
13:00	Check into the hotel followed by room allocation and group formations
13:30	Buffet style Lunch
14:30	Departure for Cactus Garden & Butterfly Garden
17:30	Visiting Dudhni lake for boating
19:30	This evening we organize Dance and DJ
20:30	Buffet style continental Dinner
22:30	Lights off.
Day 2-07:00	Wake up call
08:00	Buffet style continental Breakfast.
09:30	Departure for Deer Park
11:00	2nd Industrial Visit
13:00	Buffet style continental Lunch.
14:00	Departure for Adivasi Museum
15:30	Departure for Mumbai
17:00	Enroute Hi Tea at Mahalaxmi Temple
20:00	Reaching College
Associated Hotels	Lords Resorts, Green Valley, Golden Pond Resorts and many others similar.
Industry Tie-ups	SudhirGensets, Alok Textiles, Sterling Generators, Powerica, Neelkamal, Bombay Rayons, Blue Star Air-conditioned, Camel Inks, Cello Pens, Cello Thermo ware, Suzlon energy's, Innercon, Hindalco, Natraj Pencils, Nishant Copper, Asian Paints and many others. Also visiting Rural Market and small scale Industries.

Finalized :-

Hotel - Treat Resorts

Companies - Blue Star, Navneet publications,
 Sudhir Gensets, Alok Textiles,
 Shinsei Toys



Industrial visit to Kerala, February 12-18, 2017, Batch 2016-18 (MMS 1 & PGDM 1)

Purpose of Industrial visit:

To enhance the learning graph of management students through industry-academic interaction

A 5N-6D industrial visit to Kerala (Kochi & Munnar) was organized by SFIMAR, for the MMS and PGDM 1st year students from February 12 -18, 2017.

Learning outcomes:

- Explain first hand in-depth insight into the industrial processes
- Undertake a plant tour & study end-to-end business process
- Explain the Distribution process from company to retailer
- Explain Quality Assurance Systems present in the factory

Industries/ Manufacturing plants visited:

Anna Group of Companies, Kochi – Anna Aluminium & Anna Textiles (Kitex)

Milma Milk processing Unit, Ernakulam

Milka Dairy products Unit, Edappally

Kanan Devan Hills Plantation Ltd. Tea factory & Tea Museum, Munnar

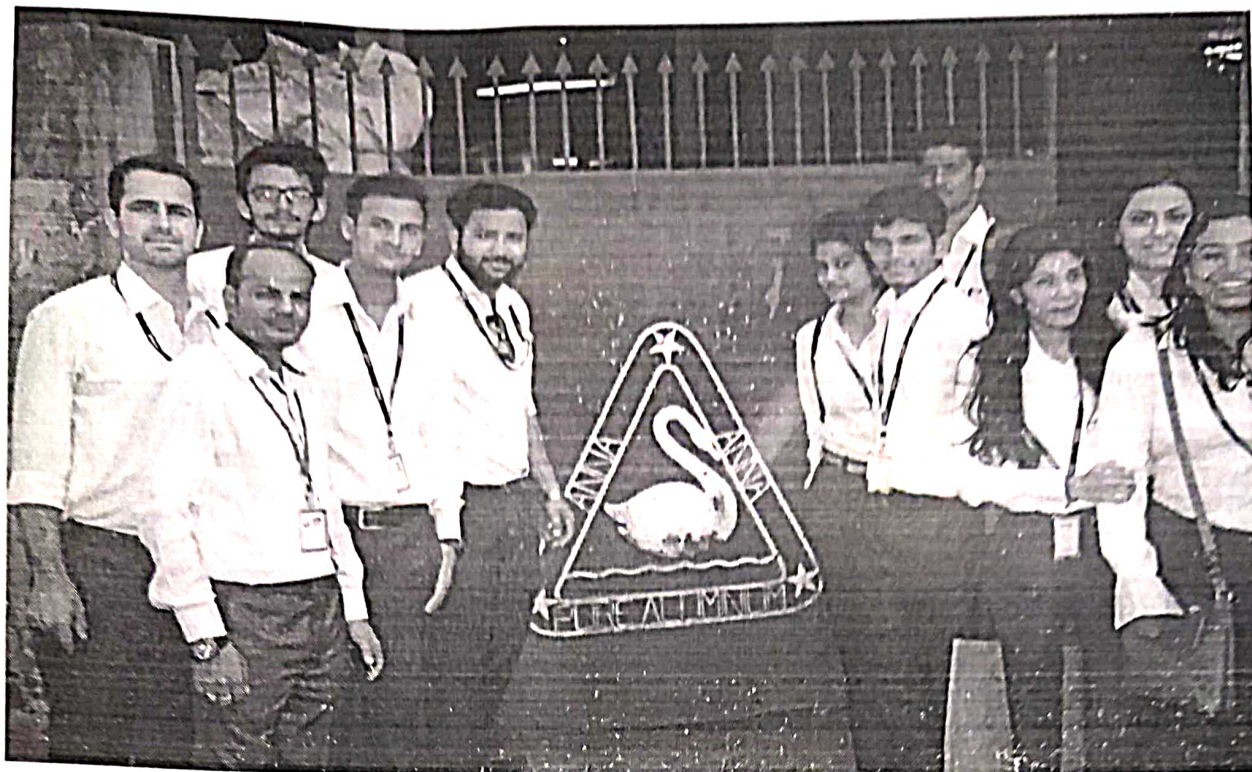
The overall coordination of the tour was under the guidance of faculty coordinator Prof. Jackson John, assisted by with Prof. Shilpa Peswani. Chairman Bro. Alphonse Nesamony and Director Dr. S S Mohanty accompanied the group of 165 students, along with faculty coordinator Prof. Jackson John and supported by Prof. Pushkar Parulekar. Admin representatives Ms. Sailee Deshpande, Ms. Navika Pednekar, Mr. Zeeshan Haider, and Mr. Satish Jadhav joined the group.

Other highlights of the tour:

Shopping at local markets at Kochi & Munnar, Backwater cruise at Kochi, Sightseeing at Kochi, Visits to places in Munnar like Mattupetty Dam, Echo Point, Top Station



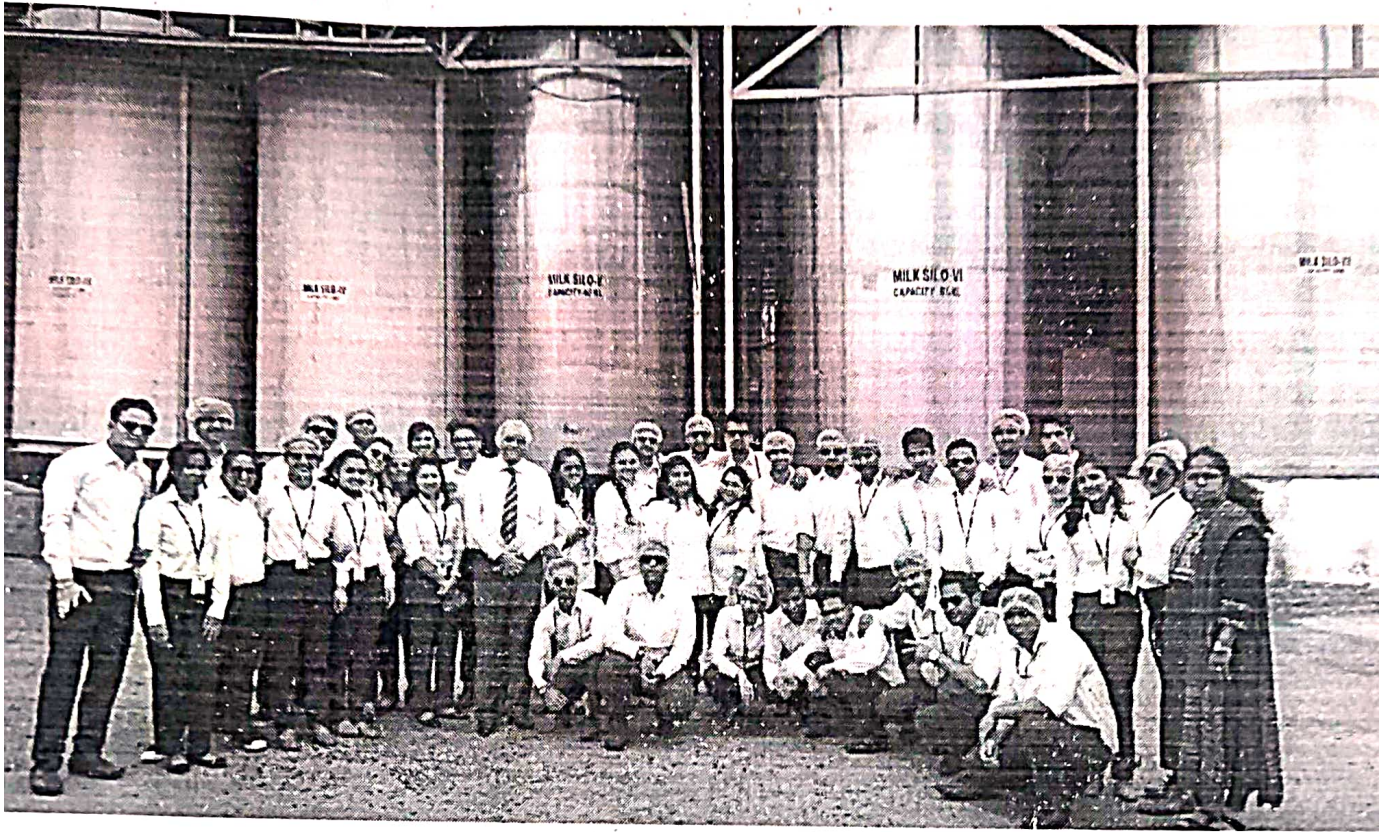
1. Anna group of companies



2. Milma Dairy Products



3. Milma Milk Processing Unit



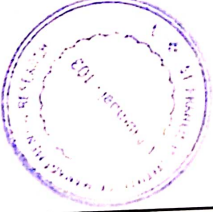
4. Tata Kanan Devan Hills Tea Factory




St. Francis Institute of Management & Research

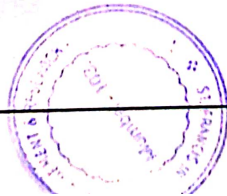
Industrial visit from 12th Feb to 18th Feb (5 N/ 6 D)

Mumbai- Cochin- Munnar- Mumbai

DATE	TIME	ACTIVITIES	SUPPORTING INFO
12th Feb	10.30am	Assemble at LTT Railway station.	<u>All students will board only from LTT.</u>
	11.40am	We depart from Lokmanya Tilak Terminus, to board the train "Netravati Express". Check the PF No. and assemble accordingly. Day & Overnight journey to Ernakulam Junction-ERS	Netravati Express (16345) Timing- 11.40am sharp departure *NO TRAIN MEALS INCLUDED FOR GOING JOURNEY. MAKE YOUR OWN ARRANGEMENTS For L, D, B.
	01.00pm	Reach Ernakulam Station at noon.	
	01.30pm	Transfer luggage and Board buses AS ALLOCATED and check-in to Hotel. <u>Bus seating allocation will remain same throughout the IV.</u> Bus vendor-Vinu. v. v (9746144459), Driver details (unni-7293222754) 	Hotel Name: - Hotel Presidency Address- Paramara Road, Ernakulam North, Kacheripady, Kochi, Kerala-682018

13th Feb	01.45pm	Check-in at hotel and room allocation.	
	02.00 pm – 3.15 pm	Lunch time and freshen-up	Menu: Veg
	03.30pm to 7.30 pm	Reporting time 3.30 pm at buses which depart for Museum of Kerala History. One hour visit approx. and then proceed to Lulu Mall. *(Reporting time for Pick up from mall main gate at 7:30 pm sharp. Buses depart for hotel.)	Mall Address: 34/1000, N.H 47, Edapally, Kochi, Kerala 682024
	08.30pm 9 – 10 pm	Evening Back to hotel. Dinner time	Menu: Veg, non-veg both.
14th Feb	06.00am	Wakeup call	
	07.00am	Reporting time for breakfast	
	08.00am	After BF Proceed to Industrial Visit dressed in formal attire. Industry name will be disclosed a day prior to visit as per Bus Nos. which will be following Group No. 	Group 1 to Company 1 Group 2 to Company 2 Group 3 to Company 3 Group 4 to Company 4

	02.00pm	Back to hotel for lunch.	
	03:30pm	Reporting time at buses in hotel and proceed to Marine drive. Reach marine drive by 4 pm.	Menu: Veg
	04.45pm To 06:15pm	Cochin backwaters & sea cruise - Reporting and assemble at 4.45 pm at Marine drive Cruise ferry point proceed to sightseeing by cruise. (Chinese fishing net, dolphin area, Arabian sea entrance). POC (nasim-7736823973)	Cruise Drop- Mattancherry island (Bus pickup to return)
	06:30 pm	Board bus at cruise drop point (Mattancherry) and proceed to Hotel	
	07.30pm	Late evening back to hotel. 8 pm – 9 pm Surprise activity	
	9.00 pm – 10.00 pm	Dinner time overnight stay at hotel	Menu: Veg, non-veg both.
15th Feb	06.00am	wakeup call and freshen up time	
	07.00am	Reporting time for morning Checkout from hotel and luggage transfer to buses. All rooms to be vacated at 7 am sharp.	
	07:30am	Buses leave hotel for Munnar with Packed BF.	
	12.00pm	Reach Munnar at noon.	
	12.30pm	Reach the hotel. Luggages will remain in bus. Few rooms will be provided for freshen up for boys and girls separately. Hotel Address :- Chithirapuram, Pallivasal, dobipalam, Chithirapuram Powerhouse Road, Munnar, Kerala 685565	Hotel Name: - Blu Haze Resort POC- Mr. Ravi (09633349999-07560849933)



	01.00pm	Reporting for lunch.	Menu: Veg.
	02.00 pm	Reporting time at buses in hotel for proceeding to industry Visit. Address- Nullatanni, Munnar, Kerala 685612	Tea Museum/Plant.
	03.00 pm	Reach Tea plant.	
	03.30pm	Session start with expert.	
	05.30pm	Session end, report at buses and then Back to hotel. Enroute visit - Headworks Dam.	
	06.00pm	Reach at Headworks point. Enjoy natural view and sunset.	*(Only for 20 mins)
15th Feb	6.30 pm	Report at buses which will leave the spot and return to hotel.	
	07.30pm	DJ night at hotel.	
	9.30 pm	Dinner & overnight stay at hotel.	Menu: Veg, non-veg both.
	07.00am	wakeup call	
	08.00am – 9.00 am	Report for BF.	Menu:
	9.30am	Reporting time at buses to proceed for Sightseeing. Group 1 going to visit Mattupetty Dam with Packed lunch.* Group 2 going to visit Echo Point & Kundala Lake with Packed lunch.*	Menu: Veg. *(swipe both group)
	04.30pm	Reporting time to board buses at the respective spots and proceed to local market in Munnar.	

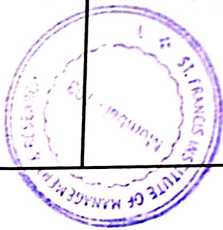


16th Feb	07:00pm	Report back to the Assemble point for boarding bus, buses leave at 7 pm sharp and proceed to Hotel.	
	08.00pm to 9:00pm	Reach Hotel. Time for fresh up and change.	Menu: Veg, non-veg both.
	09:00pm To 10.30pm	Call for dinner. Campfire and leisure (surprise) activities at hotel. Overnight stay in hotel.	
17th Feb	06.00am	wakeup call and freshen up	
	07.00 am	Reporting time for breakfast	
	08.00am	Check out from hotel. Rooms to be vacated at 8 am sharp. Leave for Ernakulam Railway Station. Board the bus. Buses depart.	
	1.00pm	Reach Ernakulam station. Packed Lunch provided at station.	
	02.10pm	We depart from Ernakulam Junction , to board the train "Netravati Express". Day & Overnight journey to Lokmanya Tilak Terminus, Mumbai .	Netravati Express (16346) Departure Timing- 02.10pm *TRAIN MEAL PROVIDED FOR RETURN JOURNEY. (Meal-D,B,L included)
18th Feb	LTT 04.40pm	Reach LTT MUMBAI. Students who wish to alight at Thane station (4 pm approx..) may do so.	



Other Important Instructions:

1. No fasting is allowed by any student on any day of the IV duration for whatsoever reason. Institute or any individual representing the Institute (faculty, staff, etc.) will not be responsible for any adverse outcomes.
2. Do not alight at random stations during the journey so as not to risk missing the train.
3. Any issues during the journey or stay or sightseeing are to be reported to the class-wise student IV coordinators. Kindly cooperate with them at all times. Do not create issues to avoid disciplinary action.
4. Safety of yourself and belongings during journeys, stay, sight seeing is your personal responsibility.
5. Please get your vomit bags if you are prone to travel sickness.
6. Food will be provided as per the preference you have already indicated. No changes in preference is allowed. Train food during return journey is veg only for hygiene reasons.
7. Cost of extra activities during sightseeing, and not part of the itinerary are to be borne by you only.
8. Being high range areas, there is no mobile network of any service provider at sightseeing spots in Munnar. Kindly ensure you do not wander away from the group. Report to the bus area if you feel lost.
9. Remain seated in your train seats so as to avoid loss of seats to random passengers.
10. Male students are to be specially watchful of the safety of their female colleagues, throughout the IV.



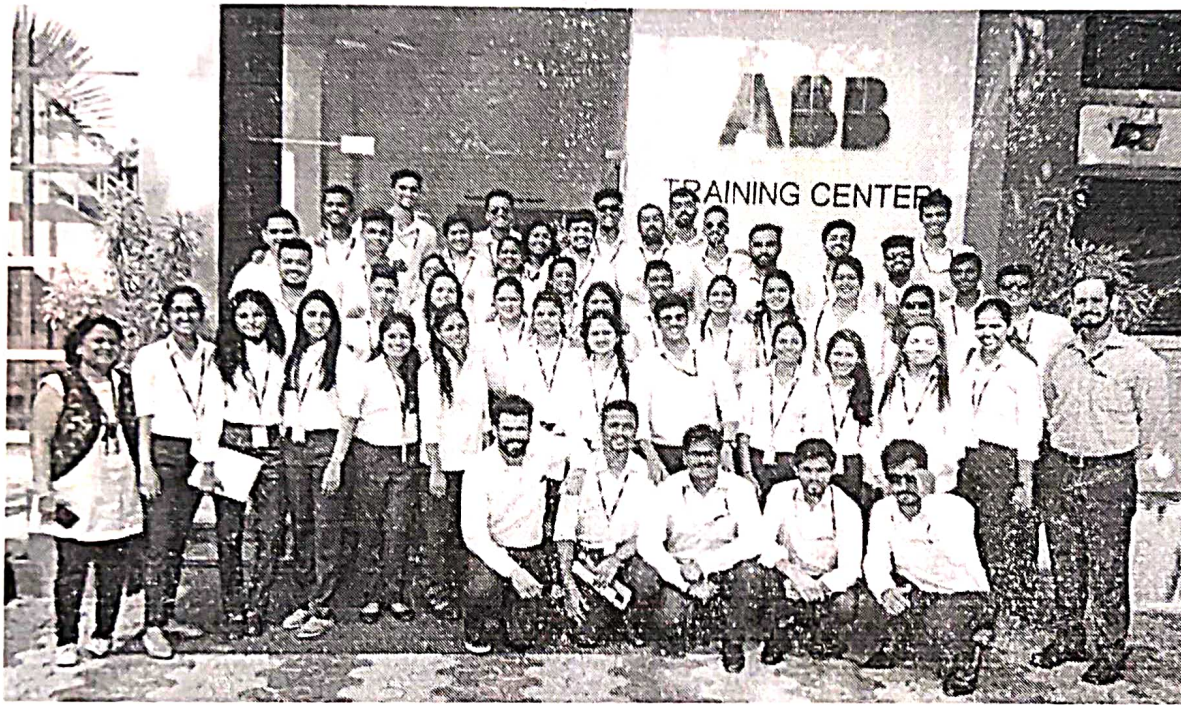
Report on Industrial Visit to Nashik for MMS I batch 18-20

Industry visit for MMS I batch 18-20 was organized on 22-23 November, 2018. The IV was to Nashik. The stay was at Igatpuri. 116 students were accompanied by Prof. Jackson John, Prof. Vaibhav Kulkarni, Librarian Ms. Papinder Kaur, and admin staff Ms. Sailee Deshpande.

Students learnt about the production process of the companies visited and the day to day functions of management and were able to relate to and understand concepts learnt in respective management subjects.

Companies visited by the students were -

1. ABB India



2. Thyssen Krupp



3. VIP bags



4. Sahyadri agro industries



5. Sula vineyards



Learning Outcomes:

- Explain first hand in-depth insight into the industrial processes
- Undertake a plant tour & study end-to-end business process
- Explain the Distribution process from company to retailer
- Explain Quality Assurance Systems present in the factory



IV ITINERARY
SFIMAR – MMS Batch 18-20
MUMBAI - NASHIK - MUMBAI
1 NIGHT & 2 DAYS

Thu, 22 Nov 2018 Day-1 06:00 am	Assemble at the college premises for attendance.
06:15	Bus leaves from campus for Industrial tour to Grapes City Nashik. (Note – You miss the bus you miss the IV!)
08:00 – 8:30	Buffet style continental breakfast (en-route). Half hour break only.
11:00	1 st Industrial Visit for a Batch of 40 2 nd Industrial Visit for a Batch of 40 3 rd Industrial Visit for a Batch of 40
13:30	Onsite Lunch
15:00	Transfer to Hotel in Igatpuri (Taloli Tent Resort)
17:00	Evening Tea/Coffee with Refreshments
19:00	This evening we organize Dance & DJ
21:30	Buffet style continental Dinner.
22:30	Lights off.
Fri, 23 Nov 2018 Day-2 07:00 am	Wake up call
08:30	Buffet style continental Breakfast.
10:00	Check out from the Hotel
11:00	4 th Industrial Visit – Sula Wines / Sahyadri Industries
13:30	Back to Hotel for Buffet style continental Lunch
15:00	Departure for Mumbai
19:00	Reaching College
Associated Hotels	Taloli Tent Resort
Industry Visits	Day 1 - VIP bags, ABB, Thyssen Krupp, Day 2 – Sula Wines, Sahyadri Industries

Note: Be punctual in reporting at all times to avoid delays and hassles.



Report on Field Visit – IPCA Laboratories

MMS II Operations 11th Oct 2017

The visit started with presentation by HR Department of IPCA Laboratories about company's growth and status. The students visited different department and sections of pharma industry like QC, QA, Dispensing, Manufacturing (Compression, granulation etc.), and Packaging etc.

The students had watch to manufacturing of oral solid dosage forms. All the products were manufactured as per regulatory guidelines of DCGI, USFDA, MHRA and WHO. Students were allowed to closely observe the online production of various products.

The various large-scale Pharma manufacturing equipment and its applications were also keenly observed by our students. This made our students to correlate their theory with practical application in Pharma manufacturing field.

The officials at IPCA were also impressed with curiosity of our students to learn the subject. The company executive guided and explained students about processing of pharmaceutical products at various stages of visit to Pharma plant. The student was very happy and felt enriched after visiting a Pharma manufacturing plant.



Report on Field Visit to Hypercity Retail India Ltd (Malad)

Field visit was carried out at Hypercity Retail India Ltd. on 1st August, 2017 for semester three operations management students. The main objective behind the visit was to make students aware about the operations, supply chain & store layout of the Hypercity.

From the interaction with the staff and various departmental heads, we got the important information about the operations and supply chain of Hypercity. There are total 4 outlets of Hypercity in Mumbai region. Malad store was started in 2006. There are total 24 categories of products available in Hypercity, for e.g personal-care, fashion wear, home appliances, stationary items, food & vegetables etc.

The store has straight layout. Layout design will be finalized by Head office. From the interaction with staff members we learn about the procurement process of products of various department. Sales guy for each section will look after the requirement of each product under his section. He will request for the products to department manager, and department manager will place order to buyer manager of the store. Buyer manager will place the final order for all the products for all the departments. Hypercity has fixed vendors for various categories of products. For e.g for vegetables and food items, they have fixed local vendors, and every morning they procure F&V products. After procurement of material each product is assigned with the unique code and labelled. Quantity of purchasing is decided by departmental manager. Pricing of every product is finalized by head office. Every product of a certain brand will have identical prices at each store of Hypercity. If particular is not sold for long period of time, then either it will be returned to vendor (RTV) or discount will be offered on that product. Sales and discount rates will be decided by head-office. Store maintenance and face cleaning of each department is done daily after closure of store.

Store layout was of straight type for most of the products, and there was a separate rack for each brand. And product under discount were kept together. The store arrangement was such that customer can easily find out section of his interest, and billing counters were also nearby each department so that customers can bill their product quickly. There were 28 billing counters in the store, and Hypercity has policy that at a time there should not be more than two customers in the queue for billing. So quick service and customer satisfaction is of prime importance for Hypercity.

So overall experience of the field visit was good, we learned some new things, and could implement few concepts we learnt in the supply chain management. We got exposure to the practical field experience of how things work, how procurement is done and how order is placed and how the supply chain is managed. So overall it was a good learning experience. We would like to thank Director sir S.S.Mohanty, and Prof. Vasudha Rao to give us this opportunity.





Report on Field Visit – IPCA Laboratories

MMS II HRM 11th Oct 2017

The visit started with presentation by HR Department of IPCA Laboratories about company's growth and status. The students visited different department and sections of pharma industry like QC, QA, Dispensing, Manufacturing (Compression, granulation etc.), and Packaging etc.

The students had watch to manufacturing of oral solid dosage forms. All the products were manufactured as per regulatory guidelines of DCGI, USFDA, MHRA and WHO. Students were allowed to closely observe the online production of various products.

The various large-scale Pharma manufacturing equipment and its applications were also keenly observed by our students. This made our students to correlate their theory with practical application in Pharma manufacturing field.

The officials at IPCA were also impressed with curiosity of our students to learn the subject. The company executive guided and explained students about processing of pharmaceutical products at various stages of visit to Pharma plant. The student was very happy and felt enriched after visiting a Pharma manufacturing plant.



Infocomm India Summit 12th Sept. to 14th Sept. 2016

InfoComm India is the Summit, which promises over 53 free education sessions across AVIXA Seminars, Industry Forums, AVIXA FlashTracks, and Platinum Partners' Presentations. Lending muscle are industry experts, as well as esteemed associations such as All India Institute of Local Self Government; Computer Society of India; Digital Signage Multimedia Alliance (DSMA); ICT Academy and Institute of Indian Interior Designers.

Some of the Areas the summit focussed on are:-

- How Software Defined Video Over Ethernet Is Reshaping Pro AV
- New Architectures for Simplified Video System Design
- Twenty-Minute Tech Manager School: Creating an SOP
- Twenty-Minute Design School: Needs Analysis
- Twenty-Minute Tech Manager School: Creating an SOP







ST. FRANCIS INSTITUTE OF MANAGEMENT AND RESEARCH

BANK VISIT BY MMS- I



CATHOLIC SYRIAN BANK LTD.



SOUTH INDIAN BANK LTD.



CATHOLIC SYRIAN BANK LTD.



MODEL CO-OP. BANK LTD.





Learning Outcomes

1. Gain Practical exposure of Industry/Company Environment and Functioning
2. Explore areas and domains that the student would like to venture into the future.
3. Establish a relationship between theoretical concepts and real-time company operations





**St. Francis Institute of Management & Research
(SFIMAR)**

1.3.2 Details of Experiential Learning Courses (Fieldwork/Project-Work/ Internship)

- **Photos of MFM and MMM Field Visits – Last 5 Years**

Field Visits – MFM and MMM Programmes

Company – Lotus Global (Bhiwandi)

Year: 2019-2020



Learning Outcomes

1. Gain Practical exposure of Industry/Company Environment and Functioning
2. Explore areas and domains that the student would like to venture into the future.
3. Establish a relationship between theoretical concepts and real-time company operations



Company – GALAXY SURFACTANTS, AEROFLEX, Lonavala

Year: 2018-2019



Learning Outcomes

1. Gain Practical exposure of Industry/Company Environment and Functioning
2. Explore areas and domains that the student would like to venture into the future.
3. Establish a relationship between theoretical concepts and real-time company operations



Company – Bhushan Steel, Khopoli

Year: 2017-2018



Learning Outcomes

1. Gain Practical exposure of Industry/Company Environment and Functioning
2. Explore areas and domains that the student would like to venture into the future.
3. Establish a relationship between theoretical concepts and real-time company operations



Company – Parle Biscuit Factory, Khopoli

Year: 2016-2017



Fun Unlimited @ Aquamagica



Industrial Visit to Parle Biscuit Factory, Khopoli

Learning Outcomes

1. Gain Practical exposure of Industry/Company Environment and Functioning
2. Explore areas and domains that the student would like to venture into the future.
3. Establish a relationship between theoretical concepts and real-time company operations



Company – Sula Wines, Nashik

Year: 2015-2016

VISIT TO SULA WINES (INDUSTRY) - NASHIK



Fun + Education = A Blissful Weekend - Sula Wines + Shangri-La

Learning Outcomes

1. Gain Practical exposure of Industry/Company Environment and Functioning
2. Explore areas and domains that the student would like to venture into the future.
3. Establish a relationship between theoretical concepts and real-time company operations

