



## St. Francis Institute of Management and Research (SFIMAR)

### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
MMS	Master of Management Studies		Organizational Behaviour	2014
MMS	Master of Management Studies		Marketing Management	2014
MMS	Master of Management Studies		Managerial Economics	2014
MMS	Master of Management Studies		Operations Management	2014
MMS	Master of Management Studies		Perspective Management	2014
MMS	Master of Management Studies		Business Statistics	2014
MMS	Master of Management Studies		Management Information Systems	2014
MMS	Master of Management Studies		Financial Accounting	2014
MMS	Master of Management Studies		Business Communication	2014
MMS	Master of Management Studies		Business Research Methods	2015
MMS	Master of Management Studies		Operation Research	2015
MMS	Master of Management Studies		Cost Management & Accounting	2015
MMS	Master of Management Studies		Legal Aspects of Business & Taxation	2015
MMS	Master of Management Studies		Financial Management	2015
MMS	Master of Management Studies		Human Resource Management	2015
MMS	Master of Management Studies		Financial Markets Products & Institution	2016



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Program Code	Program Name	Course Code	Course Name	Year of introduction
MMS	Master of Management Studies		Analysis of Financial Statement	2015
MMS	Master of Management Studies		Retail Management	2015
MMS	Master of Management Studies		Rural Marketing	2015
MMS	Master of Management Studies		Human Resource Planning	2015
MMS	Master of Management Studies		Compensation & Benefits	2015
MMS	Master of Management Studies		Total Quality Management	2015
MMS	Master of Management Studies		Designing Operations Systems	2015
MMS	Master of Management Studies		E-Commerce	2015
MMS	Master of Management Studies		Software Quality Assurance & Marketing	2015
MMS	Master of Management Studies		International Business	2015
MMS	Master of Management Studies		Strategic Management	2015
MMS	Master of Management Studies		Summer Internship Report	2015
MMS	Master of Management Studies		Advanced Financial Management	2015
MMS	Master of Management Studies		Security Analysis & Portfolio Management	2015
MMS	Master of Management Studies		Corporate Valuation	2015
MMS	Master of Management Studies		Corporate Law	2015



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### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
MMS	Master of Management Studies		Strategic Cost Management	2015
MMS	Master of Management Studies		Derivatives & Risk Mgt	2015
MMS	Master of Management Studies		Product & Brand Mgt	2015
MMS	Master of Management Studies		Sales Mgt & Sales Promotion	2015
MMS	Master of Management Studies		Consumer & Industrial Buyer Behavior	2015
MMS	Master of Management Studies		Financial Aspect of Marketing	2015
MMS	Master of Management Studies		Distribution & Supply Chain Mgt	2015
MMS	Master of Management Studies		Marketing Research & Analytics	2015
MMS	Master of Management Studies		Orgnl Theories, Structure & Design	2015
MMS	Master of Management Studies		Competency Based HRM	2015
MMS	Master of Management Studies		Employee Relations & Labour Law	2015
MMS	Master of Management Studies		Training & Development	2015
MMS	Master of Management Studies		Global HRM	2015
MMS	Master of Management Studies		Performance Mgt. System	2015
MMS	Master of Management Studies		Advanced Supply Chain Management	2015
MMS	Master of Management Studies		Material Management & Transportation	2015



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### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
MMS	Master of Management Studies		Business Process Re-engineering & Benchmarking	2015
MMS	Master of Management Studies		Manufacturing Resource Planning & Control	2015
MMS	Master of Management Studies		Quantitative Methods in Operations	2015
MMS	Master of Management Studies		Industrial Engg. Appl. & Mgt.	2015
MMS	Master of Management Studies		Software Engineering	2015
MMS	Master of Management Studies		Business Intelligence & Analytics	2015
MMS	Master of Management Studies		ERP	2015
MMS	Master of Management Studies		Knowledge Management	2015
MMS	Master of Management Studies		Database Management	2015
MMS	Master of Management Studies		IS Audit	2015
MMS	Master of Management Studies		MCS	2016
MMS	Master of Management Studies		Creativity & Innovation	2016
MMS	Master of Management Studies		Financial Modeling	2016
MMS	Master of Management Studies		Mergers Acquisitions & Corporate Restructuring	2016
MMS	Master of Management Studies		Treasury Management	2016
MMS	Master of Management Studies		Project Finance	2016



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Program Code	Program Name	Course Code	Course Name	Year of introduction
MMS	Master of Management Studies		B2B Marketing	2016
MMS	Master of Management Studies		Media Planning and Strategy	2016
MMS	Master of Management Studies		Starectic Marketing Management	2016
MMS	Master of Management Studies		IMC & Digital Marketing	2016
MMS	Master of Management Studies		Strategic HRM	2016
MMS	Master of Management Studies		Organization Development	2016
MMS	Master of Management Studies		Management of Change	2016
MMS	Master of Management Studies		Building Learning Organization	2016
MMS	Master of Management Studies		World Class Manufacturing	2016
MMS	Master of Management Studies		Six Sigma	2016
MMS	Master of Management Studies		Project Management	2016
MMS	Master of Management Studies		Strategic Operations Magt	2016
MMS	Master of Management Studies		IT Infrastructure Mgt	2016
MMS	Master of Management Studies		Data Warehousing & Mining	2016
MMS	Master of Management Studies		Managing Tech. Business	2016
MMS	Master of Management Studies		Project Management	2016



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Program Code	Program Name	Course Code	Course Name	Year of introduction
MMS	Master of Management Studies		Specialization Project	2016
MMS	Master of Management Studies		Perspective Management	2016
MMS	Master of Management Studies		Business Statistics	2016
MMS	Master of Management Studies		Managerial Economics	2016
MMS	Master of Management Studies		Negotiation & Selling Skills	2016
MMS	Master of Management Studies		Organizational Behaviour	2016
MMS	Master of Management Studies		Financial Accounting	2016
MMS	Master of Management Studies		IT fo Management	2016
MMS	Master of Management Studies		Operations Management	2016
MMS	Master of Management Studies		Human Resource Management	2017
MMS	Master of Management Studies		Entrpreneurship Management	2017
MMS	Master of Management Studies		Financial Management	2017
MMS	Master of Management Studies		Marketing Management	2017
MMS	Master of Management Studies		Business Research Methods	2017
MMS	Master of Management Studies		Operations Research	2017
MMS	Master of Management Studies		Legal Aspects of Business & Taxation	2017



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Program Code	Program Name	Course Code	Course Name	Year of introduction
MMS	Master of Management Studies		Cost & Management Accounting	2017
MMS	Master of Management Studies		International Business	2015
MMS	Master of Management Studies		Strategic Management	2015
MMS	Master of Management Studies		Summer Internship Report	2015
MMS	Master of Management Studies		Product & Brand Mgt	2015
MMS	Master of Management Studies		Sales Mgt & Sales Promotion	2015
MMS	Master of Management Studies		Cons. & Industrial Buying Behavior	2015
MMS	Master of Management Studies		Financial Aspect of Marketing	2015
MMS	Master of Management Studies		Distrbn & Supply Chain Mgt	2015
MMS	Master of Management Studies		Mktg Research & Analytics	2015
MMS	Master of Management Studies		Advanced Financial Mgt	2015
MMS	Master of Management Studies		Security Analysis & Portfolio Management	2015
MMS	Master of Management Studies		Corporate Valuation	2015
MMS	Master of Management Studies		Corporate Law	2015
MMS	Master of Management Studies		Strategic Cost Mgt.	2015
MMS	Master of Management Studies		Derivatives & Risk Mgt	2015



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Program Code	Program Name	Course Code	Course Name	Year of introduction
MMS	Master of Management Studies		Orgnl Theories, Structure & Design	2015
MMS	Master of Management Studies		Competency Based HRM	2015
MMS	Master of Management Studies		Employee Relations & Labour Law	2015
MMS	Master of Management Studies		Training & Development	2015
MMS	Master of Management Studies		Global HRM	2015
MMS	Master of Management Studies		Performance Mgt. System	2015
MMS	Master of Management Studies		Software Engineering	2015
MMS	Master of Management Studies		Business Intelligence	2015
MMS	Master of Management Studies		ERP	2015
MMS	Master of Management Studies		Knowledge Management	2015
MMS	Master of Management Studies		Database Management	2015
MMS	Master of Management Studies		IS Audit	2015
MMS	Master of Management Studies		Advanced Supply Chain Management	2015
MMS	Master of Management Studies		Material Management & TRANS.	2015
MMS	Master of Management Studies		Business Process Re-engineering & Benchmarking	2015
MMS	Master of Management Studies		MFG. Resource Planning & Control	2015



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### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
MMS	Master of Management Studies		QM in Operations	2015
MMS	Master of Management Studies		Industrial Engg. Appl. & Mgt.	2015
MMS	Master of Management Studies		MCS	2016
MMS	Master of Management Studies		Creativity & Innovation	2016
MMS	Master of Management Studies		Financial Modeling	2016
MMS	Master of Management Studies		Mergers Acquisitions & Corporate Restructuring	2016
MMS	Master of Management Studies		Treasury Management	2016
MMS	Master of Management Studies		Project Finance	2016
MMS	Master of Management Studies		B2B Marketing	2016
MMS	Master of Management Studies		Emerging Trends in Marketing	2016
MMS	Master of Management Studies		Strategic Marketing Management	2016
MMS	Master of Management Studies		IMC & Digital Marketing	2016
MMS	Master of Management Studies		Strategic HRM	2016
MMS	Master of Management Studies		Organization Development	2016
MMS	Master of Management Studies		Management of Change	2016
MMS	Master of Management Studies		Building Learning Organization	2016



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Program Code	Program Name	Course Code	Course Name	Year of introduction
MMS	Master of Management Studies		World Class Manufacturing	2016
MMS	Master of Management Studies		Six Sigma	2016
MMS	Master of Management Studies		Project Management	2016
MMS	Master of Management Studies		Strategic Operations Management	2016
MMS	Master of Management Studies		IT Infrastructure Management	2016
MMS	Master of Management Studies		Data Warehousing & Mining	2016
MMS	Master of Management Studies		Managing Tech. Business	2016
MMS	Master of Management Studies		Project Management	2016
MMS	Master of Management Studies		Specialization Project	2016
MMS	Master of Management Studies		Perspective Management	2016
MMS	Master of Management Studies		Business Statistics	2016
MMS	Master of Management Studies		Managerial Economics	2016
MMS	Master of Management Studies		Negotiation & Selling Skills	2016
MMS	Master of Management Studies		Organizational Behaviour	2016
MMS	Master of Management Studies		Financial Accounting	2016
MMS	Master of Management Studies		Business Ethics	2017



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Program Code	Program Name	Course Code	Course Name	Year of introduction
MMS	Master of Management Studies		Operations Management	2016
MMS	Master of Management Studies		Human Resource Management	2017
MMS	Master of Management Studies		Entrepreneurship Management	2017
MMS	Master of Management Studies		Financial Management	2017
MMS	Master of Management Studies		Marketing Management	2017
MMS	Master of Management Studies		Business Research Methods	2017
MMS	Master of Management Studies		Operations Research	2017
MMS	Master of Management Studies		Developing Teams & Effective Leadership	2018
MMS	Master of Management Studies		Management Information System	2017
MMS	Master of Management Studies		International Business	2017
MMS	Master of Management Studies		Strategic Management	2017
MMS	Master of Management Studies		Summer Internship Report	2017
MMS	Master of Management Studies		Corporate Valuation and Mergers & Acquisition	2017
MMS	Master of Management Studies		Security Analysis & Portfolio Management	2017
MMS	Master of Management Studies		International Finance	2017
MMS	Master of Management Studies		Financial Regulations	2017



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Program Code	Program Name	Course Code	Course Name	Year of introduction
MMS	Master of Management Studies		Financial Markets & Institutions	2017
MMS	Master of Management Studies		Derivatives & Risk Management	2017
MMS	Master of Management Studies		Product & Brand Mgt	2017
MMS	Master of Management Studies		Sales Management	2017
MMS	Master of Management Studies		Distribution & Supply Chain Management	2017
MMS	Master of Management Studies		Marketing Strategy	2017
MMS	Master of Management Studies		Distrbn & Supply Chain Mgt	2017
MMS	Master of Management Studies		Service Marketing	2017
MMS	Master of Management Studies		Labour Laws & Implications on Industrial Relations	2017
MMS	Master of Management Studies		Competency Based HRM & Performance Management	2017
MMS	Master of Management Studies		HR Planning & Technology in HR	2017
MMS	Master of Management Studies		Training & Development	2017
MMS	Master of Management Studies		Global HRM	2017
MMS	Master of Management Studies		Compensation & Benefits	2017
MMS	Master of Management Studies		Supply Chain Management	2017



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Program Code	Program Name	Course Code	Course Name	Year of introduction
MMS	Master of Management Studies		Material Management	2017
MMS	Master of Management Studies		Total Quality Management	2017
MMS	Master of Management Studies		Manufacturing Resource Planning & Control	2017
MMS	Master of Management Studies		Operations Analytics	2017
MMS	Master of Management Studies		Service Operations Management	2017
MMS	Master of Management Studies		Software Engineering	2017
MMS	Master of Management Studies		Big Data & Business Analytics	2017
MMS	Master of Management Studies		Enterprise Management System	2017
MMS	Master of Management Studies		Knowledge Management	2017
MMS	Master of Management Studies		Database Management Systems & Data Warehousing	2017
MMS	Master of Management Studies		Information System & Control Audit	2017
MMS	Master of Management Studies		Project Management	2018
MMS	Master of Management Studies		Social Relevance	2018
MMS	Master of Management Studies		General Mgt- Project	2018
MMS	Master of Management Studies		Functional Specialisation	2018



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### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
MMS	Master of Management Studies		Venture Capital and Private Equity	2018
MMS	Master of Management Studies		IMC	2018
MMS	Master of Management Studies		Strategic HRM	2018
MMS	Master of Management Studies		Operations Outsourcing & Offshoring	2018
MMS	Master of Management Studies		Managing Technology Business	2018
MMS	Master of Management Studies	C1.1	Perspective Management	2016
MMS	Master of Management Studies	C1.5	Business Statistics	2016
MMS	Master of Management Studies	C1.4	Managerial Economics	2016
MMS	Master of Management Studies	E1.12	Negotiation & Selling Skills	2016
MMS	Master of Management Studies	E1.9	Organizational Behaviour	2016
MMS	Master of Management Studies	1.2	Financial Accounting	2016
MMS	Master of Management Studies	E1.7	Business Ethics	2017
MMS	Master of Management Studies	C1.3	Operations Management	2016
MMS	Master of Management Studies	E2.6	Legal & Tax Aspects of Business	2019
MMS	Master of Management Studies	C2.4	Human Resource Management	2017
MMS	Master of Management Studies	E2.12	Entrepreneurship Management	2017



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### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
MMS	Master of Management Studies	C2.2	Financial Management	2017
MMS	Master of Management Studies	C2.1	Marketing Management	2017
MMS	Master of Management Studies	C2.5	Business Research Methods	2017
MMS	Master of Management Studies	C2.3	Operations Research	2017
MMS	Master of Management Studies	E2.8	Business Environment	2019
MMS	Master of Management Studies	C3.1	International Business	2017
MMS	Master of Management Studies	C3.2	Strategic Management	2017
MMS	Master of Management Studies	SP3.3	Summer Internship Report	2017
MMS	Master of Management Studies	F3.6	Corporate Valuation and Mergers & Acquisition	2017
MMS	Master of Management Studies	F3.4	Security Analysis & Portfolio Management	2017
MMS	Master of Management Studies	EF3.17	International Finance	2017
MMS	Master of Management Studies	F3.7	Financial Regulations	2017
MMS	Master of Management Studies	F3.5	Financial Markets & Institutions	2017
MMS	Master of Management Studies	F3.8	Derivatives & Risk Management	2017
MMS	Master of Management Studies	M3.4	Product & Brand Mgt	2017
MMS	Master of Management Studies	M3.5	Sales Management	2017



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### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
MMS	Master of Management Studies	EM3.14	Marketing Research & Analysis	2018
MMS	Master of Management Studies	M3.7	Marketing Strategy	2017
MMS	Master of Management Studies	M3.6	Consumer Behaviour	2017
MMS	Master of Management Studies	M3.8	Service Marketing	2017
MMS	Master of Management Studies	H3.7	Labour Laws & Implications on Industrial Relations	2017
MMS	Master of Management Studies	H3.5	Competency Based HRM & Performance Management	2017
MMS	Master of Management Studies	H3.8	HR Planning & Technology in HR	2017
MMS	Master of Management Studies	H3.4	Training & Development	2017
MMS	Master of Management Studies	EH3.11	Employee Branding & Employer Value Proposition	2018
MMS	Master of Management Studies	H3.6	Compensation & Benefits	2017
MMS	Master of Management Studies	O3.4	Supply Chain Management	2017
MMS	Master of Management Studies	O3.5	Material Management	2017
MMS	Master of Management Studies	EO 3.14	Total Quality Management	2017
MMS	Master of Management Studies	O3.7	Manufacturing Resource Planning & Control	2017
MMS	Master of Management Studies	O3.6	Operations Analytics	2017
MMS	Master of Management Studies	O3.8	Service Operations Management	2017



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### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
MMS	Master of Management Studies	T3.4	Software Engineering	2017
MMS	Master of Management Studies	T3.7	Big Data & Business Analytics	2017
MMS	Master of Management Studies	T3.6	Enterprise Management System	2017
MMS	Master of Management Studies	T3.8	Knowledge Management	2017
MMS	Master of Management Studies	T3.5	Database Management Systems & Data Warehousing	2017
MMS	Master of Management Studies	ET3.10	Information System & Control Audit	2017
MMS	Master of Management Studies	C4.1	Project Management	2018
MMS	Master of Management Studies	FP4.4	Social Relevance	2018
MMS	Master of Management Studies	FP4.3	General Mgt- Project	2018
MMS	Master of Management Studies	FP4.2	Functional Specialisation	2018
MMS	Master of Management Studies	EF4.7	Venture Capital and Private Equity	2018
MMS	Master of Management Studies	EM4.5	IMC	2018
MMS	Master of Management Studies	EH4.6	Strategic HRM	2018
MMS	Master of Management Studies	EO4.7	Operations Outsourcing & Offshoring	2018
MMS	Master of Management Studies	ET4.6	Managing Technology Business	2018
MMS	Master of Management Studies	C1.1	Perspective Management	2016



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Program Code	Program Name	Course Code	Course Name	Year of introduction
MMS	Master of Management Studies	C1.5	Business Statistics	2016
MMS	Master of Management Studies	C1.4	Managerial Economics	2016
MMS	Master of Management Studies	E1.12	Negotiation & Selling Skills	2016
MMS	Master of Management Studies	E1.9	Organizational Behaviour	2016
MMS	Master of Management Studies	1.2	Financial Accounting	2016
MMS	Master of Management Studies	E1.7	Business Ethics	2017
MMS	Master of Management Studies	C1.3	Operations Management	2016
MMS	Master of Management Studies	E2.6	Legal Aspects of Business & Taxation	2019
MMS	Master of Management Studies	C2.4	Human Resource Management	2017
MMS	Master of Management Studies	E2.12	Entrepreneurship Management	2017
MMS	Master of Management Studies	E2.11	Analysis of Financial Statement	2020
MMS	Master of Management Studies	C2.2	Financial Management	2017
MMS	Master of Management Studies	C2.1	Marketing Management	2017
MMS	Master of Management Studies	C2.5	Business Research Methods	2017
MMS	Master of Management Studies	C2.3	Operations Research	2017
MMS	Master of Management Studies	E2.7	Cost & Management Accounting	2017



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Program Code	Program Name	Course Code	Course Name	Year of introduction
MMS	Master of Management Studies	E2.8	Business Environment	2019
MMS	Master of Management Studies	C3.1	International Business	2017
MMS	Master of Management Studies	C3.2	Strategic Management	2017
MMS	Master of Management Studies	SP3.3	Summer Project	2017
MMS	Master of Management Studies	M3.5	Sales Management	2017
MMS	Master of Management Studies	M3.7	Marketing Strategy	2017
MMS	Master of Management Studies	M3.6	Consumer Behaviour	2017
MMS	Master of Management Studies	M3.8	Service marketing	2017
MMS	Master of Management Studies	M3.4	Product & Brand Management	2017
MMS	Master of Management Studies	EM3.14	Market Research Analysis	2018
MMS	Master of Management Studies	F3.5	Financial Markets & Institutions	2017
MMS	Master of Management Studies	F3.6	Corporate Valuation and mergers, Acquisitions & Corporate Restructuring	2017
MMS	Master of Management Studies	F3.4	Security Analysis and Portfolio Management	2017
MMS	Master of Management Studies	F3.7	Financial Regulations	2017
MMS	Master of Management Studies	F3.8	Derivatives & Risk Management	2017



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### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
MMS	Master of Management Studies	EF3.17	International Finance	2017
MMS	Master of Management Studies	H3.4	Training & Development	2017
MMS	Master of Management Studies	H3.6	Compensation & Benefits	2017
MMS	Master of Management Studies	H3.5	Competency Based HRM & Performance Mgt	2017
MMS	Master of Management Studies	H3.7	Labour Law & Implications	2017
MMS	Master of Management Studies	H3.8	HR Planning & Appl. Tech. in HR	2017
MMS	Master of Management Studies	EH3.11	Employee Branding & Employer value Proposition	2017
MMS	Master of Management Studies	O3.4	Supply Chain Management	2017
MMS	Master of Management Studies	O3.6	Operations Analytics	2017
MMS	Master of Management Studies	O3.8	Service Operations Mgt	2017
MMS	Master of Management Studies	O3.7	Mfg. Resource Planning & Control	2017
MMS	Master of Management Studies	O3.5	Materials Management	2017
MMS	Master of Management Studies	EO 3.14	TQM	2017
MMS	Master of Management Studies	T3.5	Databse Mgt, system & data	2017
MMS	Master of Management Studies	T3.6	Enterprise Mgt System	2017
MMS	Master of Management Studies	T3.7	Big data & Business Analytics	2017



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Program Code	Program Name	Course Code	Course Name	Year of introduction
MMS	Master of Management Studies	T3.8	Knowledge Management	2017
MMS	Master of Management Studies	T3.4	Software Engineering	2017
MMS	Master of Management Studies	ET3.10	Information System Security & Audit	2017
MMS	Master of Management Studies	C4.1	Project Management	2018
MMS	Master of Management Studies	FP4.3	General Management	2018
MMS	Master of Management Studies	FP4.2	Functional Specialisation	2018
MMS	Master of Management Studies	FP4.4	Social Relevance	2018
MMS	Master of Management Studies	EM4.5	IMC	2018
MMS	Master of Management Studies	EF4.7	Venture Capital & Pvt. Equity	2018
MMS	Master of Management Studies	EH4.5	OD & Change Management	2018
MMS	Master of Management Studies	EO4.6	Strategic Sourcing in Supply Management	2018
MMS	Master of Management Studies	ET4.6	Managing Tech. Business & IT RES.	2018
PGDM	Post Graduation Diploma in Management	1.1	Organization Behavior	2012
PGDM	Post Graduation Diploma in Management	1.2	Managerial Accounting & Standards	2013
PGDM	Post Graduation Diploma in Management	1.3	Managerial Economics - I (Micro Economics)	2012



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Program Code	Program Name	Course Code	Course Name	Year of introduction
PGDM	Post Graduation Diploma in Management	1.4	Quantitative Methods	2013
PGDM	Post Graduation Diploma in Management	1.5	Business Laws & Taxation	2015
PGDM	Post Graduation Diploma in Management	1.6	IT for Management	2012
PGDM	Post Graduation Diploma in Management	1.7	Communication Skills and Personality Development	2013
PGDM	Post Graduation Diploma in Management	2.1	Human Resource Management	2012
PGDM	Post Graduation Diploma in Management	2.2	Marketing Management	2012
PGDM	Post Graduation Diploma in Management	2.3	Financial Management	2012
PGDM	Post Graduation Diploma in Management	2.4	Managerial Economics - II (Macro Economics)	2013
PGDM	Post Graduation Diploma in Management	2.5	Managerial Costing & Management Control	2013
PGDM	Post Graduation Diploma in Management	2.6	Operations Management	2012
PGDM	Post Graduation Diploma in Management	2.7	Strategic Management	2015
PGDM	Post Graduation Diploma in Management	2.8	Research Methodology	2014
PGDM	Post Graduation Diploma in Management	3.1	Operations Research	2014
PGDM	Post Graduation Diploma in Management	3.2	Strategic Financial Management	2012



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Program Code	Program Name	Course Code	Course Name	Year of introduction
PGDM	Post Graduation Diploma in Management	3.3	Strategic Cost Management	2012
PGDM	Post Graduation Diploma in Management	3.4	Derivatives & Risk Management	2012
PGDM	Post Graduation Diploma in Management	3.5	Management of Financial Services	2012
PGDM	Post Graduation Diploma in Management	3.6	Valuation and Mergers & Acquisition	2013
PGDM	Post Graduation Diploma in Management	3.7	Security Analysis & Portfolio Management	2013
PGDM	Post Graduation Diploma in Management	3.8	Management Control Systems	2012
PGDM	Post Graduation Diploma in Management	3.9	International Finance	2013
PGDM	Post Graduation Diploma in Management	3.2	Marketing Strategy & Practices	2012
PGDM	Post Graduation Diploma in Management	3.3	Integrated Market Communications	2012
PGDM	Post Graduation Diploma in Management	3.4	Consumer Behavior & Market Research	2012
PGDM	Post Graduation Diploma in Management	3.5	Personal Selling & Sales Management	2012
PGDM	Post Graduation Diploma in Management	3.6	Supply Chain Management & Distribution Management	2015
PGDM	Post Graduation Diploma in Management	3.7	Product & Brand Management	2012
PGDM	Post Graduation Diploma in Management	3.8	International Marketing	2012



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Program Code	Program Name	Course Code	Course Name	Year of introduction
PGDM	Post Graduation Diploma in Management	3.9	Rural Marketing & B2B Marketing	2013
PGDM	Post Graduation Diploma in Management	3.2	Marketing Strategy & Practices	2013
PGDM	Post Graduation Diploma in Management	3.3	Human Resource Planning	2013
PGDM	Post Graduation Diploma in Management	3.4	Consumer Behavior & Market Research	2013
PGDM	Post Graduation Diploma in Management	3.5	Personal Selling & Sales Management	2013
PGDM	Post Graduation Diploma in Management	3.6	Supply Chain Management & Distribution Management	2013
PGDM	Post Graduation Diploma in Management	3.7	Product & Brand Management	2013
PGDM	Post Graduation Diploma in Management	3.8	International Marketing	2012
PGDM	Post Graduation Diploma in Management	3.9	Compensation & Benefits	2013
PGDM	Post Graduation Diploma in Management	4.1	International Business	2013
PGDM	Post Graduation Diploma in Management	4.2	Summer Internship Project	2012
PGDM	Post Graduation Diploma in Management	4.3	Treasury & Risk Management	2013
PGDM	Post Graduation Diploma in Management	4.4	A-Financial Planning & Wealth Management	2012
PGDM	Post Graduation Diploma in Management		B-Mutual Fund & Venture Capital Management	2012



## St. Francis Institute of Management and Research (SFIMAR)

### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
PGDM	Post Graduation Diploma in Management	4.5	Fixed Income Securities & Structured Finance	2013
PGDM	Post Graduation Diploma in Management	4.6	Commodities Markets & Depositories Operations	2012
PGDM	Post Graduation Diploma in Management	4.7	A-Behavioral Finance	2012
PGDM	Post Graduation Diploma in Management		B-Global Financial Markets	2013
PGDM	Post Graduation Diploma in Management	4.8	Financial Modelling	2015
PGDM	Post Graduation Diploma in Management	4.3	Treasury & Risk Management	2013
PGDM	Post Graduation Diploma in Management	4.4	A-Financial Planning & Wealth Management	2012
PGDM	Post Graduation Diploma in Management		B-Mutual Fund & Venture Capital Management	2012
PGDM	Post Graduation Diploma in Management	4.5	Fixed Income Securities & Structured Finance	2013
PGDM	Post Graduation Diploma in Management	4.6	Banking Operations & Corporate Banking	2013
PGDM	Post Graduation Diploma in Management	4.7	A-Behavioral Finance	2012
PGDM	Post Graduation Diploma in Management		B-Co-op Banking, Rural Banking & NBFC	2012
PGDM	Post Graduation Diploma in Management	4.8	Financial Modelling	2015
PGDM	Post Graduation Diploma in Management	4.3	Retail Concepts & Environment	2013



## St. Francis Institute of Management and Research (SFIMAR)

### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
PGDM	Post Graduation Diploma in Management	4.4	Non Store Retailing	2014
PGDM	Post Graduation Diploma in Management	4.5	Retail Branding & Retail Strategy	2012
PGDM	Post Graduation Diploma in Management	4.6	A-Franchise Operation Systems in Retail	2014
PGDM	Post Graduation Diploma in Management		B-FDI in Retail	2014
PGDM	Post Graduation Diploma in Management	4.7	Mall Management & Retail Store Management	2013
PGDM	Post Graduation Diploma in Management	4.8	Social Media Marketing & Digital Marketing	2014
PGDM	Post Graduation Diploma in Management	4.3	Foreign Trade Financing & Documentations	2013
PGDM	Post Graduation Diploma in Management	4.4	International HRM	2012
PGDM	Post Graduation Diploma in Management	4.5	International Logistics Management	2013
PGDM	Post Graduation Diploma in Management	4.6	Legal Aspects of International Trade	2013
PGDM	Post Graduation Diploma in Management	4.7	A-Global Business Strategy	2013
PGDM	Post Graduation Diploma in Management		B-International Economics	2013
PGDM	Post Graduation Diploma in Management	4.8	Organization Development & Social Media Marketing and Digital Marketing	2014



## St. Francis Institute of Management and Research (SFIMAR)

### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
PGDM	Post Graduation Diploma in Management	5.1	Leadership & Ethics	2015
PGDM	Post Graduation Diploma in Management	5.2	Strategic Leadership	2015
PGDM	Post Graduation Diploma in Management	5.3	Leading & Managing Projects	2012
PGDM	Post Graduation Diploma in Management	5.4	High Performance Leadership	2013
PGDM	Post Graduation Diploma in Management	5.5	Corporate Laws	2012
PGDM	Post Graduation Diploma in Management	6.1	Global Business Leadership	2013
PGDM	Post Graduation Diploma in Management	6.2	Personal & Corporate Image Building	2013
PGDM	Post Graduation Diploma in Management	6.3	Specialization Project	2012
PGDM	Post Graduation Diploma in Management	1.1	Organizational Behavior	2012
PGDM	Post Graduation Diploma in Management	1.2	Managerial Accounting & Standards	2012
PGDM	Post Graduation Diploma in Management	1.3	Managerial Economics - I (Micro Economics)	2012
PGDM	Post Graduation Diploma in Management	1.4	Quantitative Methods	2013
PGDM	Post Graduation Diploma in Management	1.5	Business Laws	2015
PGDM	Post Graduation Diploma in Management	1.6	IT For Management	2012



## St. Francis Institute of Management and Research (SFIMAR)

### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
PGDM	Post Graduation Diploma in Management	1.7	Communication Skills And Personality Development	2013
PGDM	Post Graduation Diploma in Management	2.1	Human Resources Management	2012
PGDM	Post Graduation Diploma in Management	2.2	Marketing Management	2012
PGDM	Post Graduation Diploma in Management	2.3	Financial Management	2012
PGDM	Post Graduation Diploma in Management	2.4	Managerial Costing & Control	2013
PGDM	Post Graduation Diploma in Management	2.5	Operations Management	2013
PGDM	Post Graduation Diploma in Management	2.6	Strategic Management	2015
PGDM	Post Graduation Diploma in Management	2.7	Research Methodology	2014
PGDM	Post Graduation Diploma in Management	2.8	Managerial Economics - II (Macro Economics)	2012
PGDM	Post Graduation Diploma in Management	3.9	Operations Research	2013
PGDM	Post Graduation Diploma in Management	3.1	Strategic Financial Management	2012
PGDM	Post Graduation Diploma in Management	3.2	Strategic Cost Management	2012
PGDM	Post Graduation Diploma in Management	3.3	Derivatives & Risk Management	2012
PGDM	Post Graduation Diploma in Management	3.4	Management Of Financial Services	2012



## St. Francis Institute of Management and Research (SFIMAR)

### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
PGDM	Post Graduation Diploma in Management	3.5	Valuation And Mergers & Acquisition	2013
PGDM	Post Graduation Diploma in Management	3.6	Security Analysis & Portfolio Management	2013
PGDM	Post Graduation Diploma in Management	3.7	International Finance	2013
PGDM	Post Graduation Diploma in Management	3.8	Management Control Systems	2012
PGDM	Post Graduation Diploma in Management	3.1	Marketing Strategy & Practices	2012
PGDM	Post Graduation Diploma in Management	3.2	Integrated Market Communications	2012
PGDM	Post Graduation Diploma in Management	3.3	Consumer Behavior & Market Research	2012
PGDM	Post Graduation Diploma in Management	3.4	Personal Selling & Sales Management	2012
PGDM	Post Graduation Diploma in Management	3.5	Distribution & Supply Chain Management	2014
PGDM	Post Graduation Diploma in Management	3.6	Product & Brand Management	2012
PGDM	Post Graduation Diploma in Management	3.7	International Marketing	2012
PGDM	Post Graduation Diploma in Management	3.8	Rural Marketing & B2B Marketing	2013
PGDM	Post Graduation Diploma in Management	3.1	Organization Theories, Structure & Design	2013
PGDM	Post Graduation Diploma in Management	3.2	Training & Development	2013



## St. Francis Institute of Management and Research (SFIMAR)

### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
PGDM	Post Graduation Diploma in Management	3.3	Competency & Performance Management	2013
PGDM	Post Graduation Diploma in Management	3.4	HR Planning & HR Audit	2013
PGDM	Post Graduation Diploma in Management	3.5	Compensation & Benefits	2013
PGDM	Post Graduation Diploma in Management	3.6	Organization Effectiveness & Change Management	2012
PGDM	Post Graduation Diploma in Management	3.7	Building A Learning Organization & Cross Cultural Management	2013
PGDM	Post Graduation Diploma in Management	3.8	Industrial Relations & Labor Welfare	2013
PGDM	Post Graduation Diploma in Management	4.1	International Business	2013
PGDM	Post Graduation Diploma in Management	4.8	Summer Internship Project	2012
PGDM	Post Graduation Diploma in Management	4.2	Commodities Markets & Depositories Operations	2012
PGDM	Post Graduation Diploma in Management	4.3	Treasury & Risk Management	2013
PGDM	Post Graduation Diploma in Management	4.4	A-Financial Planning & Wealth Management	2012
PGDM	Post Graduation Diploma in Management		B-Mutual Fund & Venture Capital Management	2012
PGDM	Post Graduation Diploma in Management	4.5	Fixed Income Securities & Structured Finance	2013
PGDM	Post Graduation Diploma in Management	4.6	A-Behavioral Finance	2012



## St. Francis Institute of Management and Research (SFIMAR)

### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
PGDM	Post Graduation Diploma in Management	4.0	B-Global Financial Markets	2013
PGDM	Post Graduation Diploma in Management	4.7	Financial Modelling	2015
PGDM	Post Graduation Diploma in Management	4.2	Retail Concepts & Environment	2013
PGDM	Post Graduation Diploma in Management	4.3	Media Planning & Strategy	2013
PGDM	Post Graduation Diploma in Management	4.4	Retail Strategy & Retail Branding	2014
PGDM	Post Graduation Diploma in Management	4.5	A - Non Store Retailing	2014
PGDM	Post Graduation Diploma in Management		B - Advertising and Public Relations	2016
PGDM	Post Graduation Diploma in Management	4.6	Mall Management & Retail Store Management	2014
PGDM	Post Graduation Diploma in Management	4.7	Social Media & Digital Marketing	2013
PGDM	Post Graduation Diploma in Management	4.2	Performance Management Systems	2016
PGDM	Post Graduation Diploma in Management	4.3	Organizational Theories, Structure & Design	2012
PGDM	Post Graduation Diploma in Management	4.4	Competency Based HRM	2013
PGDM	Post Graduation Diploma in Management	4.5	Employee Relations & Labour Laws	2013
PGDM	Post Graduation Diploma in Management	4.6	Training & Development	2013



## St. Francis Institute of Management and Research (SFIMAR)

### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
PGDM	Post Graduation Diploma in Management	4.7	Global HRM	2013
PGDM	Post Graduation Diploma in Management	5.1	Comparative Studies on Leadership & Ethics	2015
PGDM	Post Graduation Diploma in Management	5.2	Leadership for Social Development & Change	2015
PGDM	Post Graduation Diploma in Management	5.3	Leading & Managing Projects	2012
PGDM	Post Graduation Diploma in Management	5.4	High Performance Leadership	2013
PGDM	Post Graduation Diploma in Management	5.5	Corporate Law	2013
PGDM	Post Graduation Diploma in Management	6.1	Global Business Leadership	2013
PGDM	Post Graduation Diploma in Management	6.2	Personal & Corporate Image Building	2013
PGDM	Post Graduation Diploma in Management	6.3	Specialization Project	2013
PGDM	Post Graduation Diploma in Management	1.1	Perspective Management	2017
PGDM	Post Graduation Diploma in Management	1.2	Financial Accountancy	2017
PGDM	Post Graduation Diploma in Management	1.3	Managerial Economics	2017
PGDM	Post Graduation Diploma in Management	1.4	Quantitative Methods	2017
PGDM	Post Graduation Diploma in Management	1.5	Legal Aspects of Business & Taxation	2017



## St. Francis Institute of Management and Research (SFIMAR)

### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
PGDM	Post Graduation Diploma in Management	1.6	Organisational Behavior & Cross Cultural Management	2017
PGDM	Post Graduation Diploma in Management	1.7	Personal Effectiveness and Corporate Communication	2017
PGDM	Post Graduation Diploma in Management	2.1	Human Resource Management	2017
PGDM	Post Graduation Diploma in Management	2.2	Marketing Management	2017
PGDM	Post Graduation Diploma in Management	2.3	Financial Management	2017
PGDM	Post Graduation Diploma in Management	2.4	Managerial Costing & Control	2017
PGDM	Post Graduation Diploma in Management	2.5	Operations Management	2017
PGDM	Post Graduation Diploma in Management	2.6	Macro Economics	2017
PGDM	Post Graduation Diploma in Management	2.7	Research Methodology	2017
PGDM	Post Graduation Diploma in Management	3.1	Operations Research	2017
PGDM	Post Graduation Diploma in Management	3.2	Advanced Financial Management	2017
PGDM	Post Graduation Diploma in Management	3.3	Strategic Cost Management	2017
PGDM	Post Graduation Diploma in Management	3.4	Derivatives and Risk Management	2017
PGDM	Post Graduation Diploma in Management	3.5	Financial Markets, Institutions and Products	2017



## St. Francis Institute of Management and Research (SFIMAR)

### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
PGDM	Post Graduation Diploma in Management	3.6	Valuation and Mergers and Acquisition	2017
PGDM	Post Graduation Diploma in Management	3.7	Security Analysis and Portfolio Management	2017
PGDM	Post Graduation Diploma in Management	3.8	International Finance	2017
PGDM	Post Graduation Diploma in Management	3.2	Marketing Strategy & Practices	2017
PGDM	Post Graduation Diploma in Management	3.3	Integrated Market Communication	2017
PGDM	Post Graduation Diploma in Management	3.4	Rural Marketing & Sales Management	2017
PGDM	Post Graduation Diploma in Management	3.5	Distribution & Supply Chain Management	2017
PGDM	Post Graduation Diploma in Management	3.6	International Marketing	2017
PGDM	Post Graduation Diploma in Management	3.7	Product & Brand Management	2017
PGDM	Post Graduation Diploma in Management	3.8	Consumer & Industrial Buying Behaviour	2017
PGDM	Post Graduation Diploma in Management	3.2	Learning and Development	2017
PGDM	Post Graduation Diploma in Management	3.3	Competency Mapping and Performance Management	2017
PGDM	Post Graduation Diploma in Management	3.4	HR Planning and HR Audit	2017
PGDM	Post Graduation Diploma in Management	3.5	Compensation, Benefits and Reward System	2017



## St. Francis Institute of Management and Research (SFIMAR)

### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
PGDM	Post Graduation Diploma in Management	3.6	Industrial Relations	2017
PGDM	Post Graduation Diploma in Management	3.7	Organization Development and Change Management	2017
PGDM	Post Graduation Diploma in Management	3.8	Building Learning Organisation and Knowledge Management	2017
PGDM	Post Graduation Diploma in Management	4.1	International Business	2017
PGDM	Post Graduation Diploma in Management	4.8	Summer Internship Project	2017
PGDM	Post Graduation Diploma in Management	4.2	Mutual Fund & Alternative Investment	2017
PGDM	Post Graduation Diploma in Management	4.3	Treasury and Risk Management	2017
PGDM	Post Graduation Diploma in Management	4.4	A - Financial Planning & Wealth Management	2017
PGDM	Post Graduation Diploma in Management		B- Commodities Markets	2017
PGDM	Post Graduation Diploma in Management	4.5	Fixed Income Securities	2017
PGDM	Post Graduation Diploma in Management	4.6	A- Behavioral Finance	2017
PGDM	Post Graduation Diploma in Management		B- Global Financial Markets	2017
PGDM	Post Graduation Diploma in Management	4.7	Financial Modeling	2017
PGDM	Post Graduation Diploma in Management	4.2	Media Planning & Strategy	2017



## St. Francis Institute of Management and Research (SFIMAR)

### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
PGDM	Post Graduation Diploma in Management	4.3	Managing Retail Environment	2017
PGDM	Post Graduation Diploma in Management	4.4	Retail Strategy and Retail Branding	2017
PGDM	Post Graduation Diploma in Management	4.5	Advertising and Public Relations	2017
PGDM	Post Graduation Diploma in Management	4.6	Mall Management and Retail Store Management	2017
PGDM	Post Graduation Diploma in Management	4.7	Social Media Marketing & Digital Marketing	2017
PGDM	Post Graduation Diploma in Management	4.2	Foreign Trade Financing & Documentations	2017
PGDM	Post Graduation Diploma in Management	4.3	International HRM	2017
PGDM	Post Graduation Diploma in Management	4.4	International Logistics Management	2017
PGDM	Post Graduation Diploma in Management	4.5	Legal Aspects of International Trade	2017
PGDM	Post Graduation Diploma in Management	4.6	A. Global Business Strategy	2017
PGDM	Post Graduation Diploma in Management		B. International Economics	2017
PGDM	Post Graduation Diploma in Management	4.7	HR Trend, Process Design and Automation	2017
PGDM	Post Graduation Diploma in Management	5.1	Business Environment and Ethics	2017
PGDM	Post Graduation Diploma in Management	5.2	Leading and Managing Projects	2017



## St. Francis Institute of Management and Research (SFIMAR)

### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
PGDM	Post Graduation Diploma in Management	5.3	Business Data Analytics	2017
PGDM	Post Graduation Diploma in Management	5.4	High Performance Leadership	2017
PGDM	Post Graduation Diploma in Management	5.5 (F)	Financial Market, Regulations & Compliances	2017
PGDM	Post Graduation Diploma in Management	5.5(M)	A-Service Marketing	2017
PGDM	Post Graduation Diploma in Management		B-Negotiation & Selling Skills	2017
PGDM	Post Graduation Diploma in Management	5.5(H)	Employment Laws	2017
PGDM	Post Graduation Diploma in Management	6.1	Strategy and Leadership	2017
PGDM	Post Graduation Diploma in Management	6.2	Personal & Corporate Image Building	2017
PGDM	Post Graduation Diploma in Management	6.3	Industry Based Capstone Project Work	2012
PGDM	Post Graduation Diploma in Management	1.1	Perspective Management	2017
PGDM	Post Graduation Diploma in Management	1.2	Financial Accountancy	2017
PGDM	Post Graduation Diploma in Management	1.3	Managerial Economics	2017
PGDM	Post Graduation Diploma in Management	1.4	Quantitative Methods	2017
PGDM	Post Graduation Diploma in Management	1.5	Legal Aspects of Business & Taxation	2017



## St. Francis Institute of Management and Research (SFIMAR)

### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
PGDM	Post Graduation Diploma in Management	1.6	Organisational Behavior & Cross Cultural Management	2017
PGDM	Post Graduation Diploma in Management	1.7	Personal Effectiveness and Corporate Communication	2017
PGDM	Post Graduation Diploma in Management	2.1	Human Resource Management	2017
PGDM	Post Graduation Diploma in Management	2.2	Marketing Management	2017
PGDM	Post Graduation Diploma in Management	2.3	Financial Management	2017
PGDM	Post Graduation Diploma in Management	2.4	Managerial Costing & Control	2017
PGDM	Post Graduation Diploma in Management	2.5	Operations Management	2017
PGDM	Post Graduation Diploma in Management	2.6	Macro Economics	2017
PGDM	Post Graduation Diploma in Management	2.7	Research Methodology	2017
PGDM	Post Graduation Diploma in Management	3.1	Operations Research	2017
PGDM	Post Graduation Diploma in Management	3.2	Advanced Financial Management	2017
PGDM	Post Graduation Diploma in Management	3.3	Strategic Cost Management	2017
PGDM	Post Graduation Diploma in Management	3.4	Derivatives and Risk Management	2017
PGDM	Post Graduation Diploma in Management	3.5	Financial Markets, Institutions and Products	2017



## St. Francis Institute of Management and Research (SFIMAR)

### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
PGDM	Post Graduation Diploma in Management	3.6	Valuation, Mergers and Acquisition	2017
PGDM	Post Graduation Diploma in Management	3.7	Security Analysis and Portfolio Management	2017
PGDM	Post Graduation Diploma in Management	3.8	International Finance	2017
PGDM	Post Graduation Diploma in Management	3.2	Marketing Strategy & Practices	2017
PGDM	Post Graduation Diploma in Management	3.3	Integrated Market Communication	2017
PGDM	Post Graduation Diploma in Management	3.4	Rural Marketing & Sales Management	2017
PGDM	Post Graduation Diploma in Management	3.5	Distribution & Supply Chain Management	2017
PGDM	Post Graduation Diploma in Management	3.6	International Marketing	2017
PGDM	Post Graduation Diploma in Management	3.7	Product & Brand Management	2017
PGDM	Post Graduation Diploma in Management	3.8	Consumer & Industrial Buying Behaviour	2017
PGDM	Post Graduation Diploma in Management	3.2	Learning and Development	2017
PGDM	Post Graduation Diploma in Management	3.3	Competency Mapping and Performance Management	2017
PGDM	Post Graduation Diploma in Management	3.4	HR Planning and HR Audit	2017
PGDM	Post Graduation Diploma in Management	3.5	Compensation, Benefits and Reward System	2017



## St. Francis Institute of Management and Research (SFIMAR)

### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
PGDM	Post Graduation Diploma in Management	3.6	Industrial Relations	2017
PGDM	Post Graduation Diploma in Management	3.7	Organization Development and Change Management	2017
PGDM	Post Graduation Diploma in Management	3.8	Building Learning Organisation and Knowledge Management	2017
PGDM	Post Graduation Diploma in Management	4.1	International Business	2017
PGDM	Post Graduation Diploma in Management	4.8	Summer Internship Project	2012
PGDM	Post Graduation Diploma in Management	4.2	Mutual Fund & Alternative Investment	2017
PGDM	Post Graduation Diploma in Management	4.3	Treasury and Risk Management	2017
PGDM	Post Graduation Diploma in Management	4.4	A-Financial Planning & Wealth Management	2017
PGDM	Post Graduation Diploma in Management		B-Behavioral Finance	2017
PGDM	Post Graduation Diploma in Management	4.5	Fixed Income Securities	2017
PGDM	Post Graduation Diploma in Management	4.6	A-Commodities Markets	2017
PGDM	Post Graduation Diploma in Management		B- Global Financial Markets and Practices	2017
PGDM	Post Graduation Diploma in Management	4.7	Financial Modeling	2017
PGDM	Post Graduation Diploma in Management	4.2	Media Planning & Strategy	2017



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### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
PGDM	Post Graduation Diploma in Management	4.3	Managing Retail Environment	2017
PGDM	Post Graduation Diploma in Management	4.4	Retail Strategy and Retail Branding	2017
PGDM	Post Graduation Diploma in Management	4.5	Advertising and Public Relations	2017
PGDM	Post Graduation Diploma in Management	4.6	Mall Management and Retail Store Management	2017
PGDM	Post Graduation Diploma in Management	4.7	Social Media Marketing & Digital Marketing	2017
PGDM	Post Graduation Diploma in Management	4.2	Foreign Trade Financing & Documentations	2017
PGDM	Post Graduation Diploma in Management	4.3	International HRM	2017
PGDM	Post Graduation Diploma in Management	4.4	International Logistics Management	2017
PGDM	Post Graduation Diploma in Management	4.5	Legal Aspects of International Trade	2017
PGDM	Post Graduation Diploma in Management	4.6	A. Global Business Strategy	2017
PGDM	Post Graduation Diploma in Management		B. International Economics	2017
PGDM	Post Graduation Diploma in Management	4.7	HR Trend, Process Design and Automation	2017
PGDM	Post Graduation Diploma in Management	5.1	Business Environment and Ethics	2017
PGDM	Post Graduation Diploma in Management	5.2	Leading and Managing Projects	2017



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### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
PGDM	Post Graduation Diploma in Management	5.3	Business Data Analytics	2017
PGDM	Post Graduation Diploma in Management	5.4	High Performance Leadership	2017
PGDM	Post Graduation Diploma in Management	5.5 (F)	Financial Market, Regulations & Compliances	2017
PGDM	Post Graduation Diploma in Management	5.5(M)	Market Research & Analytics	2017
PGDM	Post Graduation Diploma in Management	5.5(H)	Employment Laws	2017
PGDM	Post Graduation Diploma in Management	6.1	Strategy and Leadership	2017
PGDM	Post Graduation Diploma in Management	6.2	Strategic Management	2017
PGDM	Post Graduation Diploma in Management	6.3	Industry Based Capstone Project Work	2013
PGDM	Post Graduation Diploma in Management	1.1	Perspective Management	2017
PGDM	Post Graduation Diploma in Management	1.2	Financial Accountancy	2017
PGDM	Post Graduation Diploma in Management	1.3	Managerial Economics	2017
PGDM	Post Graduation Diploma in Management	1.4	Quantitative Methods	2017
PGDM	Post Graduation Diploma in Management	1.5	Legal Aspects of Business & Taxation	2017
PGDM	Post Graduation Diploma in Management	1.6	Organisational Behavior & Cross Cultural Management	2017



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### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
PGDM	Post Graduation Diploma in Management	1.7	Personal Effectiveness and Corporate Communication	2017
PGDM	Post Graduation Diploma in Management	2.1	Human Resource Management	2017
PGDM	Post Graduation Diploma in Management	2.2	Marketing Management	2017
PGDM	Post Graduation Diploma in Management	2.3	Financial Management	2017
PGDM	Post Graduation Diploma in Management	2.4	Operations Management	2017
PGDM	Post Graduation Diploma in Management	2.5	Macro Economics	2017
PGDM	Post Graduation Diploma in Management	2.6	Research Methodology	2017
PGDM	Post Graduation Diploma in Management	3.1	Operations Research	2017
PGDM	Post Graduation Diploma in Management	3.2	Advanced Financial Management	2017
PGDM	Post Graduation Diploma in Management	3.3	Strategic Cost Management	2019
PGDM	Post Graduation Diploma in Management	3.4	Derivatives and Risk Management	2017
PGDM	Post Graduation Diploma in Management	3.5	Financial Markets, Institutions and Products	2017
PGDM	Post Graduation Diploma in Management	3.6	Corporate Valuation and Mergers and Acquisition	2017
PGDM	Post Graduation Diploma in Management	3.7	Security Analysis and Portfolio Management	2017



## St. Francis Institute of Management and Research (SFIMAR)

### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
PGDM	Post Graduation Diploma in Management	3.2	Marketing Strategy and Practices	2017
PGDM	Post Graduation Diploma in Management	3.3	Integrated Marketing Communication	2017
PGDM	Post Graduation Diploma in Management	3.4	Rural Marketing and Sales Management	2017
PGDM	Post Graduation Diploma in Management	3.5	Distribution and Supply Chain Management	2017
PGDM	Post Graduation Diploma in Management	3.6	Product and Brand Management	2017
PGDM	Post Graduation Diploma in Management	3.7	Consumer and Industrial Buying Behaviour	2017
PGDM	Post Graduation Diploma in Management	3.2	Learning and Development	2017
PGDM	Post Graduation Diploma in Management	3.3	Competency Mapping and Performance Management	2017
PGDM	Post Graduation Diploma in Management	3.4	HR Planning and HR Audit	2017
PGDM	Post Graduation Diploma in Management	3.5	Compensation, Benefits and Reward System	2017
PGDM	Post Graduation Diploma in Management	3.6	Industrial Relations	2017
PGDM	Post Graduation Diploma in Management	3.7	Building Learning Organization and Knowledge Management	2017
PGDM	Post Graduation Diploma in Management	4.1	International Business	2017
PGDM	Post Graduation Diploma in Management	4.8	Summer Internship Project	2012



## St. Francis Institute of Management and Research (SFIMAR)

### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
PGDM	Post Graduation Diploma in Management	4.2	Mutual Fund & Alternative Investment	2017
PGDM	Post Graduation Diploma in Management	4.3	Treasury and Risk Management	2017
PGDM	Post Graduation Diploma in Management	4.4	A - Financial Planning & Wealth Management	2017
PGDM	Post Graduation Diploma in Management		B - Behavioral Finance	2017
PGDM	Post Graduation Diploma in Management	4.5	Fixed Income Securities	2017
PGDM	Post Graduation Diploma in Management	4.6	A- Global Financial Markets and Practices	2017
PGDM	Post Graduation Diploma in Management		B- Commodities Markets	2017
PGDM	Post Graduation Diploma in Management	4.7	Financial Modeling	2017
PGDM	Post Graduation Diploma in Management	4.2	Media Planning & Strategy	2017
PGDM	Post Graduation Diploma in Management	4.3	Managing Retail Environment	2017
PGDM	Post Graduation Diploma in Management	4.4	Retail Strategy and Retail Branding	2017
PGDM	Post Graduation Diploma in Management	4.5	Advertising and Public Relations	2017
PGDM	Post Graduation Diploma in Management	4.6	Mall Management and Retail Store Management	2017
PGDM	Post Graduation Diploma in Management	4.7	Social Media Marketing & Digital Marketing	2017



## St. Francis Institute of Management and Research (SFIMAR)

### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
PGDM	Post Graduation Diploma in Management	4.2	International Employee Branding and Employer Value Proposition	2019
PGDM	Post Graduation Diploma in Management	4.3	International HRM	2017
PGDM	Post Graduation Diploma in Management	4.4	Latest Trends in HR	2019
PGDM	Post Graduation Diploma in Management	4.5	Management of Corporate Social Responsibility in India & Abroad	2019
PGDM	Post Graduation Diploma in Management	4.6	A. Global Business Strategy	2017
PGDM	Post Graduation Diploma in Management		B. International Economics	2017
PGDM	Post Graduation Diploma in Management	4.7	HR Trend, Process Design and Automation	2017
PGDM	Post Graduation Diploma in Management	5.1	Business Environment and Ethics	2017
PGDM	Post Graduation Diploma in Management	5.2	Leading and Managing Projects	2017
PGDM	Post Graduation Diploma in Management	5.3	Business Data Analytics	2017
PGDM	Post Graduation Diploma in Management	5.4	High Performance Leadership	2017
PGDM	Post Graduation Diploma in Management	5.5 (F)	Financial Market, Regulations & Compliances	2017
PGDM	Post Graduation Diploma in Management	5.5(M)	Market Research & Analytics	2017



## St. Francis Institute of Management and Research (SFIMAR)

### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
PGDM	Post Graduation Diploma in Management	5.5(H)	Employment Laws	2017
PGDM	Post Graduation Diploma in Management	6.1	Strategic Management	2017
PGDM	Post Graduation Diploma in Management	6.2	Strategy and Leadership	2017
PGDM	Post Graduation Diploma in Management	6.3	Industry Based Capstone Project Work	2013
MFM	Master's Degree in Financial Management	001	Principles of Management (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	002	Managerial Economics (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	003	Financial Accounting (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	004	Organisational Behaviour (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	005	Business Communication (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	006	Quantitative Methods in Management (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	001	Production Management (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	002	Business Research Methods (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	003	Marketing Management (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	004	Cost & Management Accounting (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	005	Human Resources Management (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	006	Legal Aspect of Business (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	MFM301	International Business (U.E.)	2014-2015
MFM	Master's Degree in Financial Management	MFM302	Management Information Systems (U.E.)	2014-2015
MFM	Master's Degree in Financial Management	MFM303	Financial Management(U.E.)	2014-2015



## St. Francis Institute of Management and Research (SFIMAR)

### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
MFM	Master's Degree in Financial Management	MFM304	Taxation(I.A.)	2014-2015
MFM	Master's Degree in Financial Management	MFM305	Creativity & Innovation Management(I.A.)	2014-2015
MFM	Master's Degree in Financial Management	001	Corporate Law (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	002	Financial Markets, Products & Institutions (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	003	Corporate Valution (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	004	Security Analysis & Portfolio Management (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	005	International Finance (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	MFM501	International Finance(I.A.)	2012-2013
MFM	Master's Degree in Financial Management	MFM502	a) Auditing b) Quantitative Methods in Finance(I.A.)	2012-2013
MFM	Master's Degree in Financial Management	MFM503	Management of Banks & Financial Services(I.A.)	2012-2013
MFM	Master's Degree in Financial Management	MFM504	Marketing Finance & Personnel Finance(I.A.)	2012-2013
MFM	Master's Degree in Financial Management	MFM505	Special Studies in Accounting & Finance (Projects)(I.A.)	2012-2013
MFM	Master's Degree in Financial Management	MFM601	Entrepreneurship Management(U.E.)	2012-2013
MFM	Master's Degree in Financial Management	MFM602	Management of Environment & Productivity(I.A.)	2012-2013
MFM	Master's Degree in Financial Management	MFM603	Project Management(U.E.)	2012-2013
MFM	Master's Degree in Financial Management	MFM604	Strategic Management(U.E.)	2012-2013
MFM	Master's Degree in Financial Management	MFM605	Business Ethics(I.A.)	2012-2013
MFM	Master's Degree in Financial Management	001	Principles of Management (I.A.)	2014-2015



## St. Francis Institute of Management and Research (SFIMAR)

### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
MFM	Master's Degree in Financial Management	002	Managerial Economics (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	003	Financial Accounting (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	004	Organisational Behaviour (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	005	Business Communication (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	006	Quantitative Methods in Management (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	001	Production Management (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	002	Business Research Methods (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	003	Marketing Management (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	004	Cost & Management Accounting (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	005	Human Resources Management (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	006	Legal Aspect of Business (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	MFM301	International Business (U.E.)	2014-2015
MFM	Master's Degree in Financial Management	MFM302	Management Information Systems (U.E.)	2014-2015
MFM	Master's Degree in Financial Management	MFM303	Financial Management(U.E.)	2014-2015
MFM	Master's Degree in Financial Management	MFM304	Taxation(I.A.)	2014-2015
MFM	Master's Degree in Financial Management	MFM305	Creativity & Innovation Management(I.A.)	2014-2015
MFM	Master's Degree in Financial Management	001	Corporate Law (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	002	Financial Markets, Products & Institutions (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	003	Corporate Valution (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	004	Security Analysis & Portfolio Management (I.A.)	2014-2015



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### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
MFM	Master's Degree in Financial Management	005	International Finance (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	MFM501	Management of Banks & Financial Services(I.A.)	2014-2015
MFM	Master's Degree in Financial Management	MFM502	Derivatives & Risk Management(I.A.)	2014-2015
MFM	Master's Degree in Financial Management	MFM503	Mergers, Acquisitions & Corporate Restructuring(I.A.)	2014-2015
MFM	Master's Degree in Financial Management	MFM504	Behavioural Finance(I.A.)	2014-2015
MFM	Master's Degree in Financial Management	MFM505	Industry Oriented Dissertation Project(I.A.)	2014-2015
MFM	Master's Degree in Financial Management	MFM601	Strategic Management(U.E.)	2014-2015
MFM	Master's Degree in Financial Management	MFM602	Treasury Management(U.E.)	2014-2015
MFM	Master's Degree in Financial Management	MFM603	Project Finance(U.E.)	2014-2015
MFM	Master's Degree in Financial Management	MFM604	Financial Modelling(I.A.)	2014-2015
MFM	Master's Degree in Financial Management	MFM605	Wealth Management(I.A.)	2014-2015
MFM	Master's Degree in Financial Management	001	Principles of Management (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	002	Managerial Economics (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	003	Financial Accounting (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	004	Organisational Behaviour (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	005	Business Communication (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	006	Quantitative Methods in Management (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	001	Production Management (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	002	Business Research Methods (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	003	Marketing Management (I.A.)	2014-2015



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### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
MFM	Master's Degree in Financial Management	004	Cost & Management Accounting (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	005	Human Resources Management (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	006	Legal Aspect of Business (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	MFM301	International Business (U.E.)	2014-2015
MFM	Master's Degree in Financial Management	MFM302	Management Information Systems (U.E.)	2014-2015
MFM	Master's Degree in Financial Management	MFM303	Financial Management(U.E.)	2014-2015
MFM	Master's Degree in Financial Management	MFM304	Taxation(I.A.)	2014-2015
MFM	Master's Degree in Financial Management	MFM305	Creativity & Innovation Management(I.A.)	2014-2015
MFM	Master's Degree in Financial Management	001	Corporate Law (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	002	Financial Markets, Products & Institutions (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	003	Corporate Valuation (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	004	Security Analysis & Portfolio Management (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	005	International Finance (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	MFM501	Management of Banks & Financial Services(I.A.)	2014-2015
MFM	Master's Degree in Financial Management	MFM502	Derivatives & Risk Management(I.A.)	2014-2015
MFM	Master's Degree in Financial Management	MFM503	Mergers, Acquisitions & Corporate Restructuring(I.A.)	2014-2015
MFM	Master's Degree in Financial Management	MFM504	Behavioural Finance(I.A.)	2014-2015
MFM	Master's Degree in Financial Management	MFM505	Industry Oriented Dissertation Project(I.A.)	2014-2015
MFM	Master's Degree in Financial Management	MFM601	Strategic Management(U.E.)	2014-2015



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### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
MFM	Master's Degree in Financial Management	MFM602	Treasury Management(U.E.)	2014-2015
MFM	Master's Degree in Financial Management	MFM603	Project Finance(U.E.)	2014-2015
MFM	Master's Degree in Financial Management	MFM604	Financial Modelling(I.A.)	2014-2015
MFM	Master's Degree in Financial Management	MFM605	Wealth Management(I.A.)	2014-2015
MFM	Master's Degree in Financial Management	001	Principles of Management (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	002	Managerial Economics (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	003	Financial Accounting (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	004	Organisational Behaviour (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	005	Business Communication (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	006	Quantitative Methods in Management (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	001	Production Management (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	002	Business Research Methods (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	003	Marketing Management (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	004	Cost & Management Accounting (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	005	Human Resources Management (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	006	Legal Aspect of Business (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	MFM301	International Business (U.E.)	2014-2015
MFM	Master's Degree in Financial Management	MFM302	Management Information Systems (U.E.)	2014-2015
MFM	Master's Degree in Financial Management	MFM303	Financial Management(U.E.)	2014-2015
MFM	Master's Degree in Financial Management	MFM304	Taxation(I.A.)	2014-2015
MFM	Master's Degree in Financial Management	MFM305	Creativity & Innovation Management(I.A.)	2014-2015



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### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
MFM	Master's Degree in Financial Management	001	Corporate Law (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	002	Financial Markets, Products & Institutions (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	003	Corporate Valuation (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	004	Security Analysis & Portfolio Management (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	005	International Finance (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	MFM501	Management of Banks & Financial Services(I.A.)	2014-2015
MFM	Master's Degree in Financial Management	MFM502	Derivatives & Risk Management(I.A.)	2014-2015
MFM	Master's Degree in Financial Management	MFM503	Mergers, Acquisitions & Corporate Restructuring(I.A.)	2014-2015
MFM	Master's Degree in Financial Management	MFM504	Behavioural Finance(I.A.)	2014-2015
MFM	Master's Degree in Financial Management	MFM505	Industry Oriented Dissertation Project(I.A.)	2014-2015
MFM	Master's Degree in Financial Management	MFM601	Strategic Management(U.E.)	2014-2015
MFM	Master's Degree in Financial Management	MFM602	Treasury Management(U.E.)	2014-2015
MFM	Master's Degree in Financial Management	MFM603	Project Finance(U.E.)	2014-2015
MFM	Master's Degree in Financial Management	MFM604	Financial Modelling(I.A.)	2014-2015
MFM	Master's Degree in Financial Management	MFM605	Wealth Management(I.A.)	2014-2015
MFM	Master's Degree in Financial Management	001	Principles of Management (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	002	Managerial Economics (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	003	Financial Accounting (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	004	Organisational Behaviour (I.A.)	2014-2015



## St. Francis Institute of Management and Research (SFIMAR)

### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
MFM	Master's Degree in Financial Management	005	Business Communication (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	006	Quantitative Methods in Management (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	001	Production Management (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	002	Business Research Methods (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	003	Marketing Management (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	004	Cost & Management Accounting (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	005	Human Resources Management (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	006	Legal Aspect of Business (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	MFM301	International Business (U.E.)	2014-2015
MFM	Master's Degree in Financial Management	MFM302	Management Information Systems (U.E.)	2014-2015
MFM	Master's Degree in Financial Management	MFM303	Financial Management(U.E.)	2014-2015
MFM	Master's Degree in Financial Management	MFM304	Taxation(I.A.)	2014-2015
MFM	Master's Degree in Financial Management	MFM305	Creativity & Innovation Management(I.A.)	2014-2015
MFM	Master's Degree in Financial Management	001	Corporate Law (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	002	Financial Markets, Products & Institutions (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	003	Corporate Valuation (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	004	Security Analysis & Portfolio Management (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	005	International Finance (I.A.)	2014-2015
MFM	Master's Degree in Financial Management	MFM501	Management of Banks & Financial Services(I.A.)	2014-2015
MFM	Master's Degree in Financial Management	MFM502	Derivatives & Risk Management(I.A.)	2014-2015



## St. Francis Institute of Management and Research (SFIMAR)

### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
MFM	Master's Degree in Financial Management	MFM503	Mergers, Acquisitions & Corporate Restructuring(I.A.)	2014-2015
MFM	Master's Degree in Financial Management	MFM504	Behavioural Finance(I.A.)	2014-2015
MFM	Master's Degree in Financial Management	MFM505	Industry Oriented Dissertation Project(I.A.)	2014-2015
MFM	Master's Degree in Financial Management	MFM601	Strategic Management(U.E.)	2014-2015
MFM	Master's Degree in Financial Management	MFM602	Treasury Management(U.E.)	2014-2015
MFM	Master's Degree in Financial Management	MFM603	Project Finance(U.E.)	2014-2015
MFM	Master's Degree in Financial Management	MFM604	Financial Modelling(I.A.)	2014-2015
MFM	Master's Degree in Financial Management	MFM605	Wealth Management(I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	001	Principles of Management (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	002	Managerial Economics (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	003	Financial Accounting (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	004	Organisational Behaviour (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	005	Business Communication (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	006	Quantitative Methods in Management (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	001	Production Management (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	002	Business Research Methods (I.A.)	2014-2015



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### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
MMM	Master's Degree in Marketing Management	003	Marketing Management (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	004	Cost & Management Accounting (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	005	Human Resources Management (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	006	Legal Aspect of Business (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM301	International Business (U.E.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM302	Management Information Systems (U.E.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM303	Financial Management(U.E.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM304	Taxation(I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM305	Creativity & Innovation Management(I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	001	Product & Brand Management (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	002	Sales Management & Sales Promotion (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	003	Distribution & Supply Chain Management (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	004	Consumer & Industrial Buyer Behaviour (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	005	Financial Aspects of Marketing (I.A.)	2014-2015



## St. Francis Institute of Management and Research (SFIMAR)

### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
MMM	Master's Degree in Marketing Management	MMM501	International Marketing(I.A.)	2012-2013
MMM	Master's Degree in Marketing Management	MMM502	Product Management / Industrial Marketing / Service Marketing(U.E.)	2012-2013
MMM	Master's Degree in Marketing Management	MMM503	Marketing Strategy(I.A.)	2012-2013
MMM	Master's Degree in Marketing Management	MMM504	Distribution Management & Marketing Finance(U.E.)	2012-2013
MMM	Master's Degree in Marketing Management	MMM505	Special Studies in Marketing (Projects) (U.E.)	2012-2013
MMM	Master's Degree in Marketing Management	MMM601	Entrepreneurship Management(U.E.)	2012-2013
MMM	Master's Degree in Marketing Management	MMM602	Management of Environment & Productivity(I.A.)	2012-2013
MMM	Master's Degree in Marketing Management	MMM603	Project Management(U.E.)	2012-2013
MMM	Master's Degree in Marketing Management	MMM604	Strategic Management(U.E.)	2012-2013
MMM	Master's Degree in Marketing Management	MMM605	Business Ethics(I.A.)	2012-2013
MMM	Master's Degree in Marketing Management	001	Principles of Management (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	002	Managerial Economics (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	003	Financial Accounting (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	004	Organisational Behaviour (I.A.)	2014-2015



## St. Francis Institute of Management and Research (SFIMAR)

### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
MMM	Master's Degree in Marketing Management	005	Business Communication (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	006	Quantitative Methods in Management (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	001	Production Management (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	002	Business Research Methods (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	003	Marketing Management (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	004	Cost & Management Accounting (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	005	Human Resources Management (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	006	Legal Aspect of Business (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM301	International Business (U.E.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM302	Management Information Systems (U.E.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM303	Financial Management(U.E.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM304	Taxation(I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM305	Creativity & Innovation Management(I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	001	Product & Brand Management (I.A.)	2014-2015



## St. Francis Institute of Management and Research (SFIMAR)

### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
MMM	Master's Degree in Marketing Management	002	Sales Management & Sales Promotion (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	003	Distribution & Supply Chain Management (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	004	Consumer & Industrial Buyer Behaviour (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	005	Financial Aspects of Marketing (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM501	Service Marketing(I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM502	Marketing Research & Analytics(I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM503	Customer Relationship Management(I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM504	Retail Management(I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM505	Industry Oriented Dissertation Project(I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM601	Strategic Management(U.E.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM602	Strategic Marketing Management(U.E.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM603	Integrated Marketing Communication & Digital Marketing(U.E.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM604	Media Planning & Strategy(I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM605	Event Management(I.A.)	2014-2015



## St. Francis Institute of Management and Research (SFIMAR)

### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
MMM	Master's Degree in Marketing Management	001	Principles of Management (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	002	Managerial Economics (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	003	Financial Accounting (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	004	Organisational Behaviour (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	005	Business Communication (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	006	Quantitative Methods in Management (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	001	Production Management (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	002	Business Research Methods (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	003	Marketing Management (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	004	Cost & Management Accounting (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	005	Human Resources Management (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	006	Legal Aspect of Business (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM301	International Business (U.E.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM302	Management Information Systems (U.E.)	2014-2015



## St. Francis Institute of Management and Research (SFIMAR)

### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
MMM	Master's Degree in Marketing Management	MMM303	Financial Management(U.E.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM304	Taxation(I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM305	Creativity & Innovation Management(I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	001	Product & Brand Management (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	002	Sales Management & Sales Promotion (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	003	Distribution & Supply Chain Management (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	004	Consumer & Industrial Buyer Behaviour (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	005	Financial Aspects of Marketing (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM501	Service Marketing(I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM502	Marketing Research & Analytics(I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM503	Customer Relationship Management(I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM504	Retail Management(I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM505	Industry Oriented Dissertation Project(I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM601	Strategic Management(U.E.)	2014-2015



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### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
MMM	Master's Degree in Marketing Management	MMM602	Strategic Marketing Management(U.E.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM603	Integrated Marketing Communication & Digital Marketing(U.E.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM604	Media Planning & Strategy(I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM605	Event Management(I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	001	Principles of Management (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	002	Managerial Economics (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	003	Financial Accounting (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	004	Organisational Behaviour (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	005	Business Communication (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	006	Quantitative Methods in Management (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	001	Production Management (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	002	Business Research Methods (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	003	Marketing Management (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	004	Cost & Management Accounting (I.A.)	2014-2015



## St. Francis Institute of Management and Research (SFIMAR)

### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
MMM	Master's Degree in Marketing Management	005	Human Resources Management (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	006	Legal Aspect of Business (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM301	International Business (U.E.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM302	Management Information Systems (U.E.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM303	Financial Management(U.E.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM304	Taxation(I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM305	Creativity & Innovation Management(I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	001	Product & Brand Management (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	002	Sales Management & Sales Promotion (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	003	Distribution & Supply Chain Management (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	004	Consumer & Industrial Buyer Behaviour (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	005	Financial Aspects of Marketing (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM501	Service Marketing(I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM502	Marketing Research & Analytics(I.A.)	2014-2015



## St. Francis Institute of Management and Research (SFIMAR)

### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
MMM	Master's Degree in Marketing Management	MMM503	Customer Relationship Management(I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM504	Retail Management(I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM505	Industry Oriented Dissertation Project(I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM601	Strategic Management(U.E.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM602	Strategic Marketing Management(U.E.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM603	Integrated Marketing Communication & Digital Marketing(U.E.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM604	Media Planning & Strategy(I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM605	Event Management(I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	001	Principles of Management (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	002	Managerial Economics (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	003	Financial Accounting (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	004	Organisational Behaviour (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	005	Business Communication (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	006	Quantitative Methods in Management (I.A.)	2014-2015



## St. Francis Institute of Management and Research (SFIMAR)

### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
MMM	Master's Degree in Marketing Management	001	Production Management (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	002	Business Research Methods (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	003	Marketing Management (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	004	Cost & Management Accounting (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	005	Human Resources Management (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	006	Legal Aspect of Business (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM301	International Business (U.E.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM302	Management Information Systems (U.E.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM303	Financial Management(U.E.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM304	Taxation(I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM305	Creativity & Innovation Management(I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	001	Product & Brand Management (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	002	Sales Management & Sales Promotion (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	003	Distribution & Supply Chain Management (I.A.)	2014-2015



## St. Francis Institute of Management and Research (SFIMAR)

### 1.1- List of courses offered across all programs during last five years

Program Code	Program Name	Course Code	Course Name	Year of introduction
MMM	Master's Degree in Marketing Management	004	Consumer & Industrial Buyer Behaviour (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	005	Financial Aspects of Marketing (I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM501	Service Marketing(I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM502	Marketing Research & Analytics(I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM503	Customer Relationship Management(I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM504	Retail Management(I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM505	Industry Oriented Dissertation Project(I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM601	Strategic Management(U.E.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM602	Strategic Marketing Management(U.E.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM603	Integrated Marketing Communication & Digital Marketing(U.E.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM604	Media Planning & Strategy(I.A.)	2014-2015
MMM	Master's Degree in Marketing Management	MMM605	Event Management(I.A.)	2014-2015

**Dr. D. Henry**  
Director-SFIMAR

